

Executing

Outstanding 2023 performance with strong margins,
commercial success and strategic positioning

FY 2023 Results

Forward looking statements

This presentation contains forward-looking statements that reflect Technip Energies' (the "Company") intentions, beliefs or current expectations and projections about the Company's future results of operations, anticipated revenues, earnings, cashflows, financial condition, liquidity, performance, prospects, anticipated growth, strategies and opportunities and the markets in which the Company operates. Forward-looking statements are often identified by the words "believe", "expect", "anticipate", "plan", "intend", "foresee", "should", "would", "could", "may", "estimate", "outlook", and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on the Company's current expectations, beliefs and assumptions concerning future developments and business conditions and their potential effect on the Company. While the Company believes that these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting the Company will be those that the Company anticipates.

All of the Company's forward-looking statements involve risks and uncertainties, some of which are significant or beyond the Company's control, and assumptions that could cause actual results to differ materially from the Company's historical experience and the Company's present expectations or projections. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those set forth in the forward-looking statements.

For information regarding known material factors that could cause actual results to differ from projected results, please see the Company's risk factors set forth in the Company's 2022 Annual Financial report filed on March 10, 2023, with the Dutch Authority for the Financial Markets (AFM) and the French Autorité des Marchés Financiers which include a discussion of factors that could affect the Company's future performance and the markets in which the Company operates. Please also see Section 1.3 (Principal Risks and Uncertainties) of the Company's 2023 Half-Year Report which was filed with the AFM and the AMF on July 27, 2023.

Forward-looking statements involve inherent risks and uncertainties and speak only as of the date they are made. The Company undertakes no duty to and will not necessarily update any of the forward-looking statements in light of new information or future events, except to the extent required by applicable law.

Welcome

- Business highlights
- Financial highlights
- Outlook



Arnaud Pieton
CEO



Bruno Vibert
CFO



**Enabling
net-zero
solutions**

A robust financial platform for sustainable returns

- Multi-year backlog visibility, best-in-class margins, high returns
- Asset light with strong balance sheet, high cash conversion, capacity to invest

Leadership in the markets of today and tomorrow

- Established in LNG, ethylene, sustainable fuels
- Expanding in CO₂ capture, low-carbon H₂ & Power-to-X, circularity

The capabilities to deliver at the scale the world needs

- World-class engineering, technology integration and project execution
- Distinctive technology scale-up and industrialization expertise – from lab to EPC

Business highlights

Arnaud Pieton - CEO

FY 2023 – Key highlights

Outstanding execution, commercial success and strategic positioning

€6.0bn

Adjusted revenue

FY 2022: €6.4bn

7.4%

Adjusted recurring

EBIT margin

FY 2022: 7.0%

€0.57/sh

Proposed dividend¹ raised by 10% Y/Y

FY 2022: €0.52/sh



Robust financial performance;
Adj. Rec EBIT % at top-end of guided range



Exceptional TPS
performance and solid
order momentum



Strategic positioning to drive
net-zero solutions and long-
term value creation

Key Q4 operational highlights

Maintaining strong execution across the portfolio

LNG



Sempra ECA

Sempra ECA LNG: 98% equipment delivered at site; 10 million manhours without LTI.

Eni Coral Sul FLNG: facility handed over to client; performance confirmed above targeted 3.4Mtpa.

Downstream



Long Son

Long Son Olefins: Successful start-up milestone achieved.

Borouge IV Ethylene project: First boiler delivered and installed on site.

TPS



Canopy by T.EN™ demo unit

Pilot projects for Canopy by T.EN™: Successful completion of EPF of carbon capture demo units.

Shell Skyline Ethylene Furnace Revamp EPF: First furnace has taken in feed gas.

2023: Executing strategic objectives

Sustain LNG leadership

Reinforce strong market position

- Selectively convert FEED pipeline to EPC or EPCm
- Drive decarbonization agenda
- Deliver new modularized, electrified offerings



North Field South



Grow TPS

Enhance higher margin offering

- Technology investment: increased R&D, expand laboratories
- Advancing ethylene of the future, piloting circularity (rPET,...)
- Accelerate positioning: services & advisory, digital services



Prepare the future

Develop leadership in fast-growth markets

- Launch differentiated range of CCUS offers
- Develop integrated Power-to-X solutions
- Leverage new business models



2023 demonstrates strength of T.EN's hybrid model

Combination of long cycle & short cycle segments yields performance and resilience

Project Delivery

(long cycle)



- Selectivity-driven multi-year backlog
- Strong execution and margins
- LNG leadership confirmed

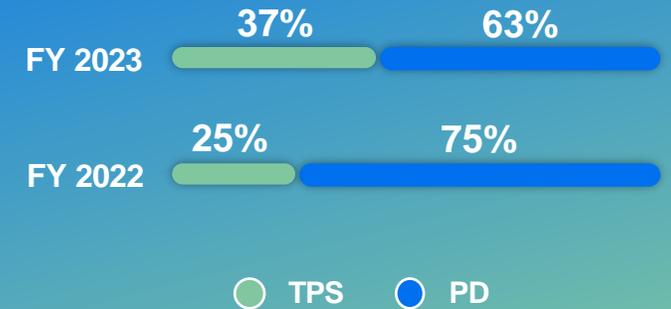
Technology, Products and Services

(short cycle)



- Substantial revenue and EBIT growth
- Sustained order momentum
- Strategic development and new offerings

TPS increasing in segments EBIT mix



T.EN's hybrid model delivers

Sector-leading financial performance

Resilience to external factors and market cycles

Commercial differentiation and flexibility

Sustainability achievements



- Scope 1 & 2 **GHG emission reduction**: 28% vs 2021
- 100% of **technology & innovation** programs dedicated to sustainability

- 1st global **employee share ownership** plan: ESOP
- **Sustainable supply chain**: 1st ESG Suppliers Council

- **Leading HSE**: severity of incident rate reduced by 72% Y/Y
- **T.EN University**: 23 learning hours per employee (2022: 10)



Recognition

MSCI	→	AAA Leadership maintained
SUSTAINALYTICS	↗	27.7 (2022: 33.3) Top 10% of industry group
S&P Global Ratings	↗	49 (2022: 34) Top 7% of industry group
CDP <small>DISCLOSURE INSIGHT ACTION</small>	↗	B (2022: D) Above industry average

Financial highlights

Bruno Vibert - CFO

Strong FY 2023 performance

€445m

Adjusted Recurring EBIT

FY 2022: €451m

€1.63

Adjusted diluted EPS

FY 2022: €1.79

€543m

Free cash flow, ex W.cap¹

FY 2022: €420m

FY 2023 financial highlights

€10.1bn

Adjusted order intake

FY 2022: €3.8bn

€15.7bn

Backlog¹

FY 2022: €12.8bn

€2.8bn

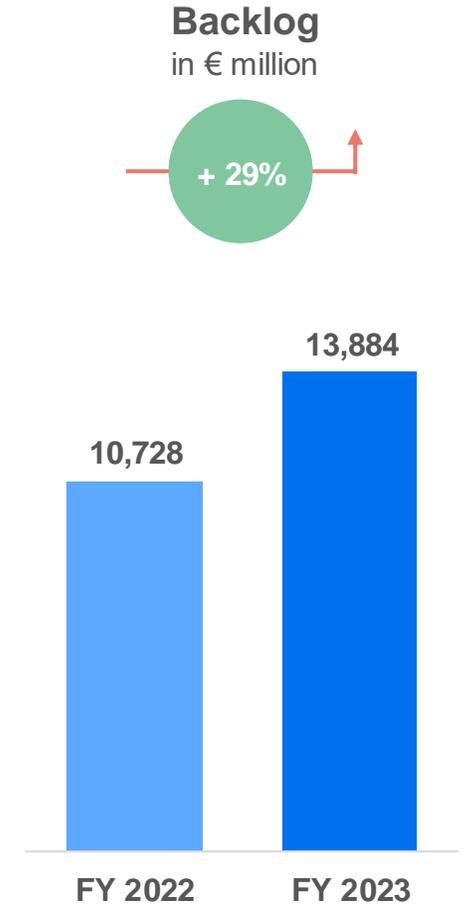
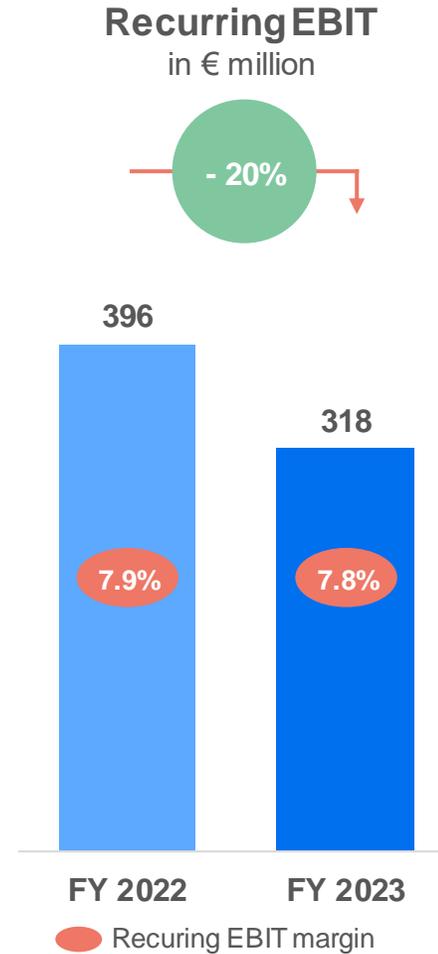
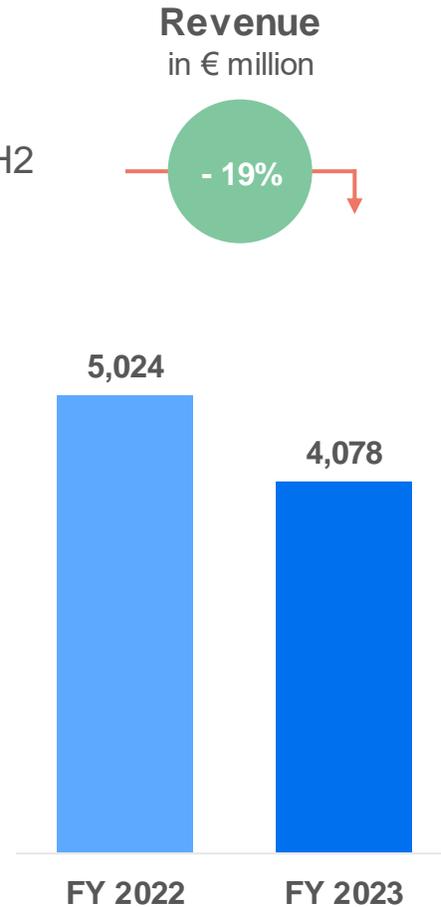
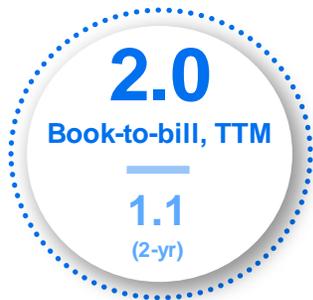
Adjusted net cash

FY 2022: €3.1bn

Project Delivery

Strong margins; backlog expansion provides multi-year revenue visibility

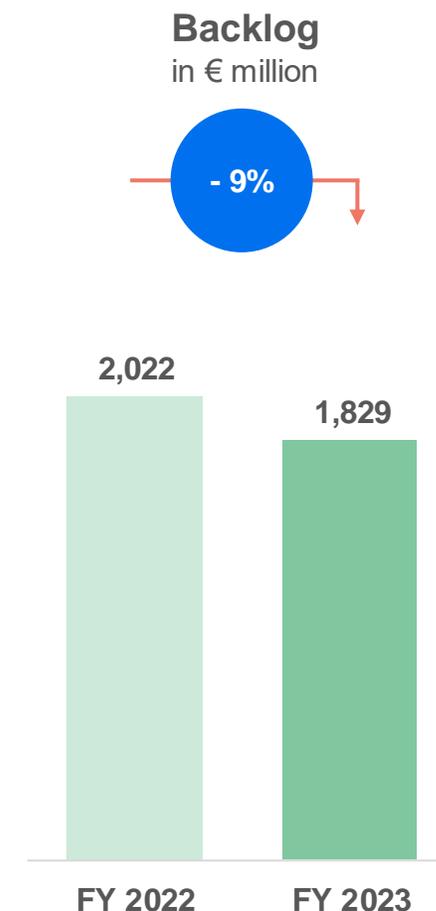
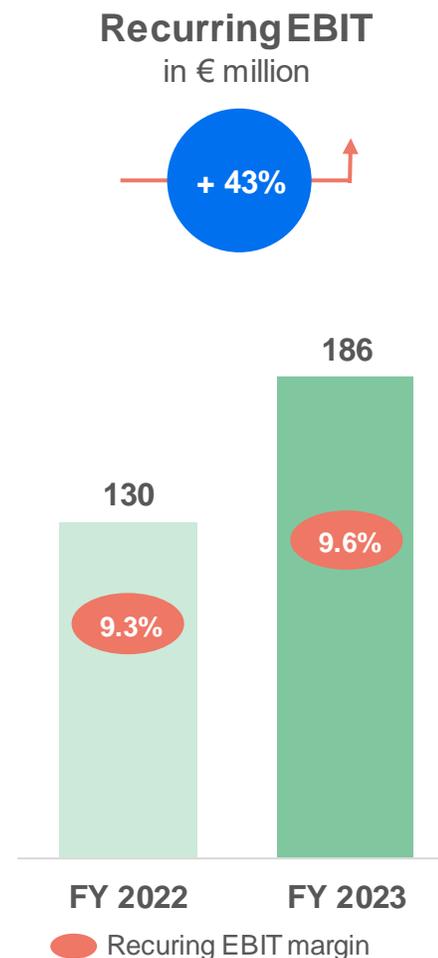
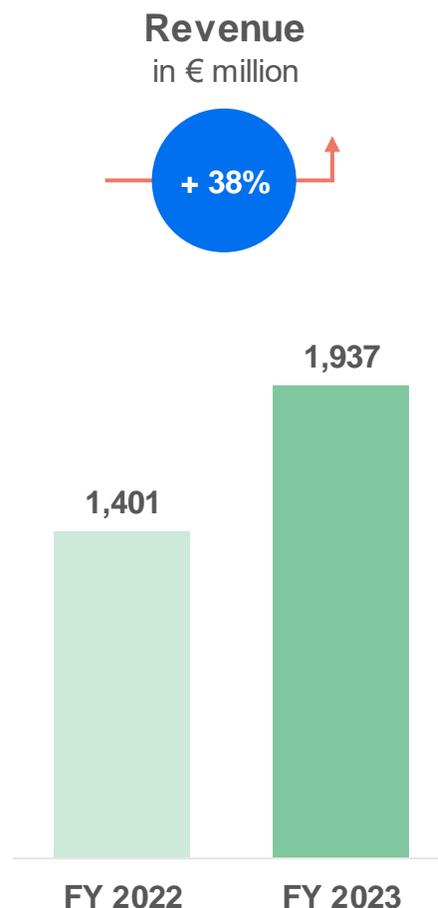
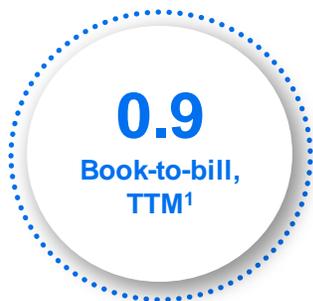
- **Revenue:** double digit sequential growth H2 vs H1; Y/Y impacted by loss of revenue associated to Russia LNG projects.
- **Margin:** broadly flat Y/Y; benefiting from strong execution and project close outs.
- **Backlog:** +29% Y/Y; supported by major Qatar NFS award in Q2.



Technology, Products & Services

Substantial growth in segment financials

- **Revenue:** driven by technology and proprietary equipment for ethylene, and services and studies.
- **Margin:** +30bps Y/Y benefiting from technology licensing, proprietary products and services activities.
- **Backlog:** resilient thanks to diverse range of commercial success including decarbonization services and studies.



Other key metrics and balance sheet

Strong balance sheet with significant underlying net cash position



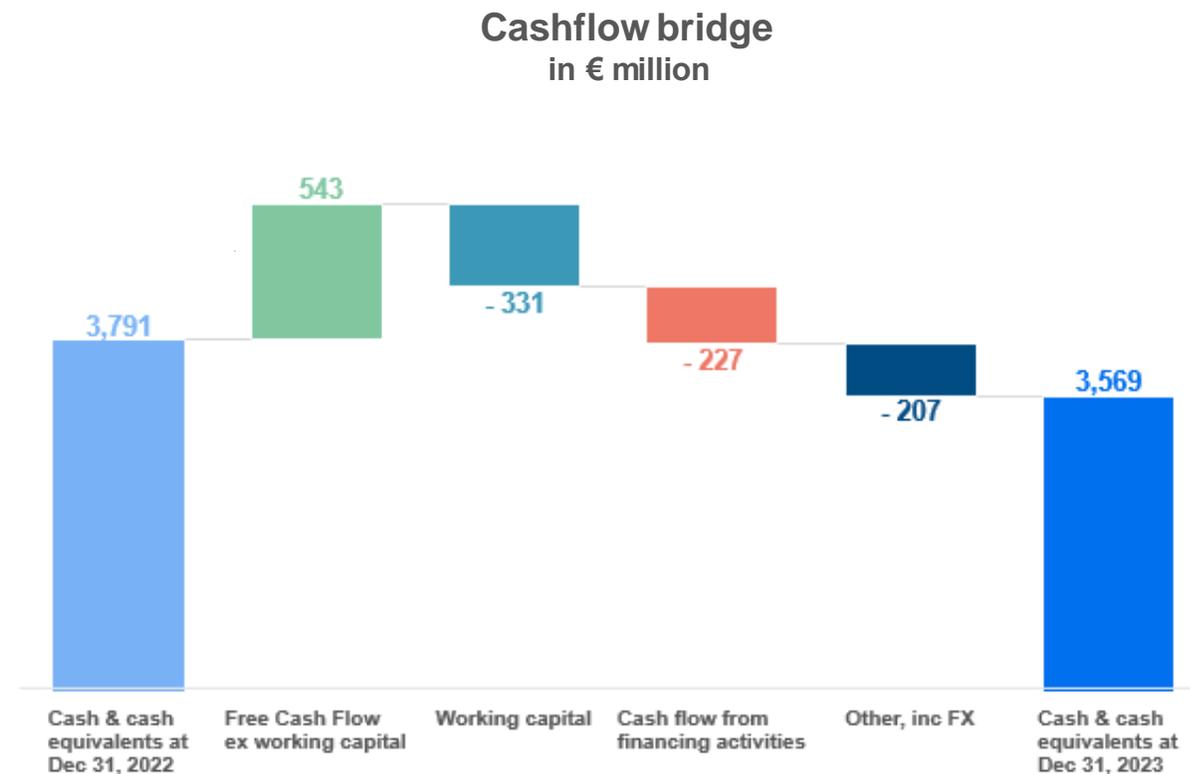
R&D	€ 62 million	Spend equiv. to 1.0% of revenue vs 0.8% in 2022.
Net financial income	€ 86 million	Higher interest rate benefit on gross cash position.
Effective tax rate	29.9%	Within guided range, despite one-off factors.



Gross cash	€ 3.6 billion	Strong position, significantly above net contract liability.
Net contract liability	€ 2.8 billion	Contains future project costs, margin & contingencies.
Equity	€ 2.0 billion	13% growth Y/Y and >50% growth since Q1 2021 ¹ .

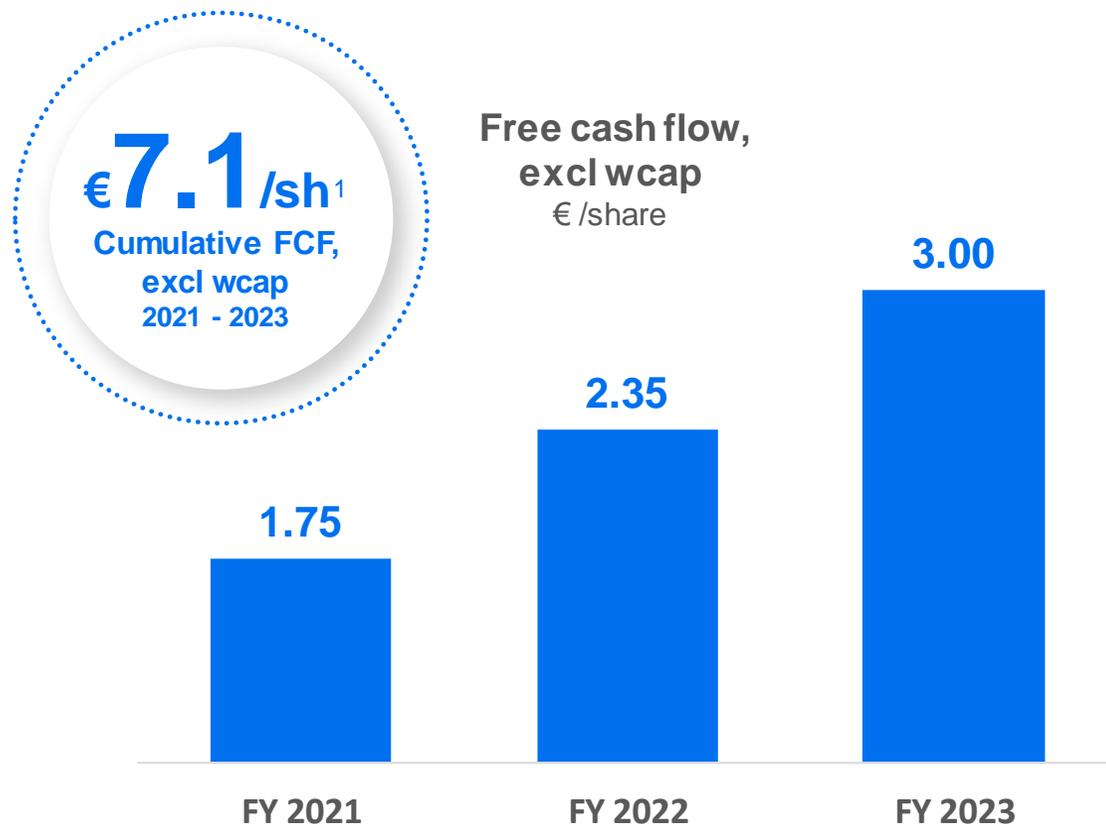
Solid underlying free cash flow

- **Operating cash flow:** €261m; Free cash flow¹: €213m, notwithstanding €331m working capital outflow.
- **Free cash flow**, excluding working capital impact, €543m; Free cash conversion from Adj. Rec. EBIT: 122%.
- **Other items of note:**
 - €30m capital increase associated with ESOP.
 - €91m dividend paid to shareholders in Q2.
 - €53m dividends paid to non-controlling interests.
 - €77m payments for principal portion of lease liabilities.



Zooming out: a longer-term perspective on cash flow

Assessing free cash flow generation since company creation



€1.3bn FCF generation since 2021

Consistently high FCF conversion

- 2021 – 2023 FCF conversion¹: 96%
- 2024+ outlook: ~100% FCF conversion

Working capital impact: negligible

- 2021 – 2023 Cumulative outflow: €39m

Providing flexibility for capital allocation

Attractive total shareholder returns

Proposing an increase in dividend and initiating a share buyback

Dividend

+10%

- 2023 proposed dividend: €0.57/share
 - Estimated cash cost: € 100 million
- Implied 2021 – 2023 CAGR: 13%

Dividend history

€/ share



Share buyback

€100m

- Supplemental return of capital to shareholders
 - Program announced on February 29, 2023
- Supported by strong balance sheet and business outlook

TSR since inception

+88%

- Exceptional TSR since company listing
- Material outperformance vs market indices
 - STOXX Europe 600 Energy: +42%
 - SBF120: +25%

Company guidance for 2024

On track to deliver our medium-term framework



Revenue

€6.1 - 6.6bn



EBIT margin

7.0% - 7.5%



Effective tax rate

26% - 30%

EPS¹: double-digit growth

Outlook

Arnaud Pieton - CEO

A view from T.EN

Key observations and market trends

Energy affordability & security

Continued importance of traditional markets

- Reliable execution of large projects
- Resource availability and competence

Emissions abatement

Progressive adoption of decarbonization solutions

- Electrified LNG + CO₂ capture, ethylene, blue H₂
- New markets: aviation (SAF), power (gas, waste), cement, steel

Scale & Industrialization

De-risking and scaling new technology

- Need for industrialization – Pilot-to-demo plant (green H₂, rPET, SAF)
- New technology performance risk, ecosystem development

T.EN leadership in key markets

LNG



Extending leadership

- T.EN selected on greenfield prospects, pending FID
- >50Mtpa under construction with T.EN
- Prospect themes: Electrified, CO₂ capture, brownfield
- Key regions: Middle East, Africa, US (2025+)

Carbon Capture



Pertinence for CO₂ capture at scale

- Selected for major CCUS projects (4Mtpa) in power sector, pending FID
- CO₂ capture studies¹ & projects², incl large CO₂ infrastructure: 40Mtpa
- Canopy by T.EN™ wins: pilots in cement / mining, C10 unit, C200 studies, and large-scale FEED (gas-power, WtE³, cement)
- Key regions: UK, NAM, Europe

Sustainable Fuels



A technology, product & engineering services play for T.EN

- >1000 Ktpa Alcohol-to-Jet under either early-stage development, in PDP⁴, license phase, FEED or EPC
- Freedom Pines: Hummingbird® integrated in world 1st commercial ATJ⁵ demo plant
- Investment in the United Airlines Ventures Sustainable Flight Fund
- Key regions: NAM, Europe, UK, Australia

Ethylene



Positioned for the greenfield & brownfield investment waves

- A technology, proprietary equipment and Project Delivery play
- Decarbonization agenda: H₂ firing, circularity, electrification (eFurnace by T.EN™)
- Revamp drivers: energy efficiency, emissions reduction, expansion
- Key regions: KSA + Middle East, India, NAM

¹ Includes FEED and pre-FEED

² Includes Engineering, procurement and fabrication (EPF) and engineering, procurement and construction (EPC)

³ Waste-to-Energy

⁴ Process Design Package

⁵ Alcohol (ethanol)-to-Jet

Strategic objectives for 2024

Focusing on our core competences and differentiated capabilities

Strengthen leadership in our target markets

Commercial success with new offerings

Collaboration to enable clean tech solutions



Build proprietary technology demo plants

Enhance performance through digitalization and AI

Invest to expand TPS and broaden footprint

KEY TAKEAWAYS

Executing

Successful 2023 with solid financials and growth in orders; supporting a 10% dividend increase and share buyback

Hybrid model delivers performance, resilience and differentiation supporting T.EN's strong outlook

Delivering on strategic priorities to drive competitive advantage, strengthen leadership, and create long-term shareholder value



TECHNIP
ENERGIES

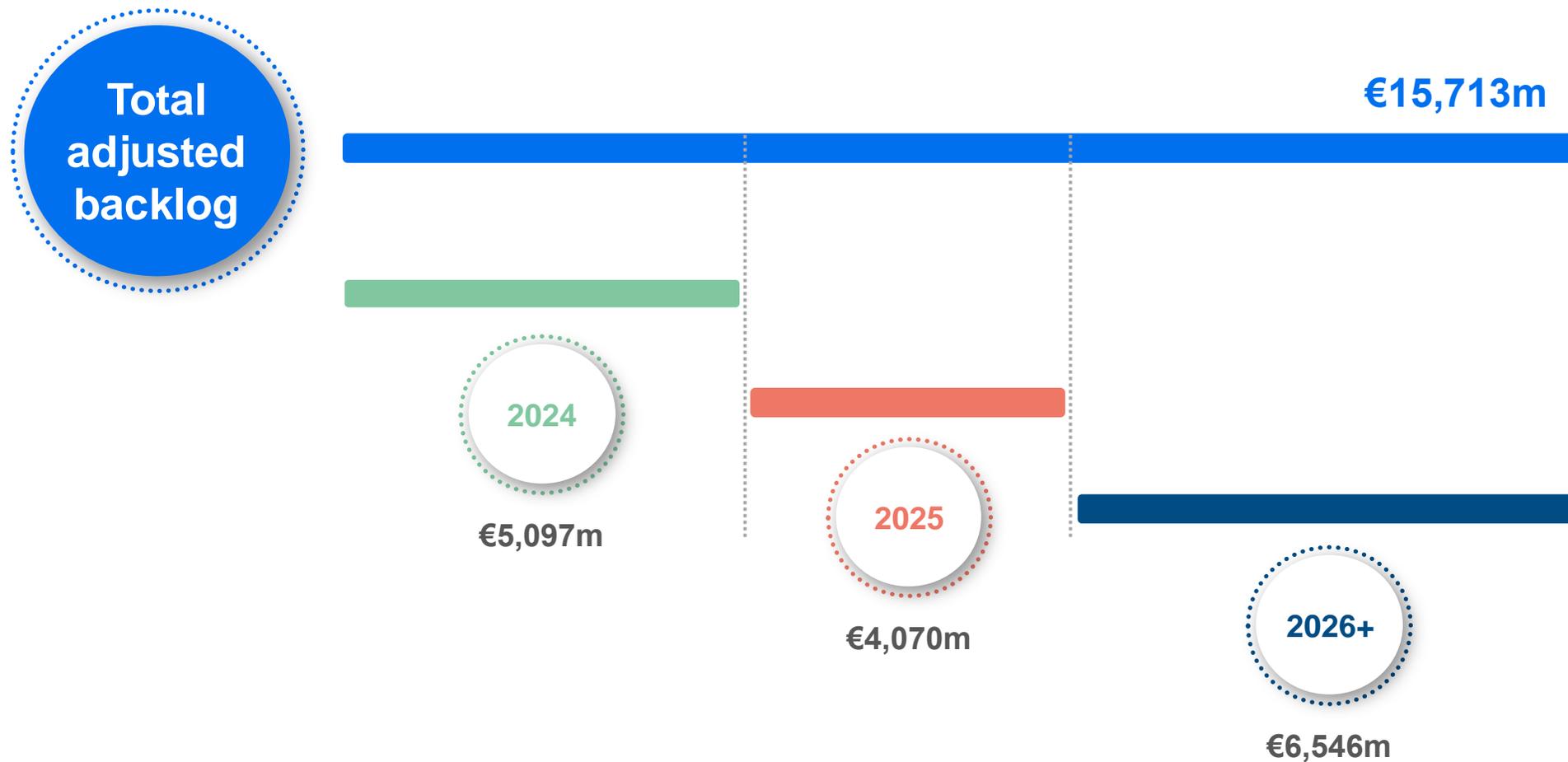
Capital Markets Day

Q4 2024

Q&A

Appendix

Backlog schedule



Medium-term financial framework

Confirming strong revenue growth potential and stability in margin outlook



Revenue
€5 - 6bn (selectivity-driven)

Maturing pipeline, larger LNG / energy transition orders



EBIT %¹
6.5% – 7.5%

Backlog strength, quality replenishment



Revenue
~€2bn (strategic growth)

Strengthened backlog, investment, positioning



EBIT %
10%-plus

Accretive mix evolution



R&D
~1% of revenue

Expand technology portfolio, support new offerings



Adjusted statements of income – FY 2023

<i>(In € millions)</i>	Project Delivery		Technology, Products & Services		Corporate/non allocable		Total	
	FY 23	FY 22	FY 23	FY 22	FY 23	FY 22	FY 23	FY 22
Adjusted revenue	4,078.2	5,023.9	1,936.5	1,400.6	—	—	6,014.7	6,424.4
Adjusted recurring EBIT	318.1	396.0	186.3	130.0	(59.3)	(74.8)	445.1	451.1
Non-recurring items (transaction & one-off costs)	(2.5)	(2.0)	(2.3)	(0.7)	(40.2)	1.4	(45.0)	(1.4)
EBIT	315.6	393.9	184.0	129.2	(99.5)	(73.5)	400.1	449.7
Financial income							128.1	49.7
Financial expense							(41.9)	(34.2)
Profit (loss) before income tax							486.3	465.2
Income tax (expense) profit							(145.4)	(131.5)
Net profit (loss)							340.9	333.7
Net profit (loss) attributable to Technip Energies Group							294.1	320.2
Net profit (loss) attributable to non-controlling interests							46.8	13.5

Adjusted statements of income – Q4 2023

	Project Delivery		Technology, Products & Services		Corporate/non allocable		Total	
<i>(In € millions)</i>	Q4 23	Q4 22	Q4 23	Q4 22	Q4 23	Q4 22	Q4 23	Q4 22
Adjusted revenue	1,100.4	1,128.2	506.9	434.0	—	—	1,607.3	1,562.2
Adjusted recurring EBIT	86.4	116.8	48.1	41.1	(8.1)	(42.7)	126.5	115.1
Non-recurring items (transaction & one-off costs)	0.1	(0.4)	(1.1)	(0.1)	(2.0)	1.8	(3.0)	1.4
EBIT	86.5	116.5	47.0	41.0	(10.1)	(40.9)	123.5	116.5
Financial income							37.5	29.5
Financial expense							(11.5)	(6.8)
Profit (loss) before income tax							149.5	139.2
Income tax (expense) profit							(44.2)	(34.0)
Net profit (loss)							105.3	105.2
Net profit (loss) attributable to Technip Energies Group							86.7	97.3
Net profit (loss) attributable to non-controlling interests							18.6	8.1

Adjusted statements of income

Reconciliation between IFRS and Adjusted – FY 2023

<i>(In € millions)</i>	FY 23 IFRS	Adjustments	FY 23 Adjusted
Revenue	6,003.6	11.1	6,014.7
Costs and expenses			
Cost of sales	(5,080.4)	(34.6)	(5,115.0)
Selling, general and administrative expense	(379.5)	(0.1)	(379.6)
Research and development expense	(62.2)	—	(62.2)
Impairment, restructuring and other expense	(45.0)	—	(45.0)
Other operating income (expense), net	15.6	(1.0)	14.6
Operating profit (loss)	452.1	(24.6)	427.5
Share of profit (loss) of equity-accounted investees	(27.9)	0.5	(27.4)
Profit (loss) before financial income (expense), net and income tax	424.2	(24.1)	400.1
Financial income	118.8	9.3	128.1
Financial expense	(53.9)	12.0	(41.9)
Profit (loss) before income tax	489.1	(2.8)	486.3
Income tax (expense) profit	(145.5)	0.1	(145.4)
Net profit (loss)	343.6	(2.7)	340.9
Net profit (loss) attributable to Technip Energies Group	296.8	(2.7)	294.1
Net profit (loss) attributable to non-controlling interests	46.8	—	46.8

Adjusted statements of income

Reconciliation between IFRS and Adjusted – FY 2022

<i>(In € millions)</i>	FY 22 IFRS	Adjustments	FY 22 Adjusted
Revenue	6,282.3	142.1	6,424.4
Costs and expenses			
Cost of sales	(5,398.0)	(195.0)	(5,593.0)
Selling, general and administrative expense	(327.4)	(0.1)	(327.5)
Research and development expense	(49.5)	—	(49.5)
Impairment, restructuring and other expense	(1.4)	—	(1.4)
Other operating income (expense), net	(2.1)	1.1	(1.0)
Operating profit (loss)	503.9	(51.9)	452.0
Share of profit (loss) of equity-accounted investees	78.1	(80.4)	(2.3)
Profit (loss) before financial income (expense), net and income tax	582.0	(132.3)	449.7
Financial income	48.0	1.7	49.7
Financial expense	(188.2)	154.0	(34.2)
Profit (loss) before income tax	441.8	23.4	465.2
Income tax (expense) profit	(127.6)	(3.9)	(131.5)
Net profit (loss)	314.2	19.5	333.7
Net profit (loss) attributable to Technip Energies Group	300.7	19.5	320.2
Net profit (loss) attributable to non-controlling interests	13.5	—	13.5

Adjusted statements of income

Reconciliation between IFRS and Adjusted – Q4 2023

<i>(In € millions)</i>	Q4 23 IFRS	Adjustments	Q4 23 Adjusted
Revenue	1,636.2	(28.9)	1,607.3
Costs and expenses			
Cost of sales	(1,335.3)	(10.6)	(1,345.9)
Selling, general and administrative expense	(99.4)	(0.1)	(99.5)
Research and development expense	(22.3)	—	(22.3)
Impairment, restructuring and other expense	(3.0)	—	(3.0)
Other operating income (expense), net	15.8	(1.0)	14.8
Operating profit (loss)	192.0	(40.6)	151.4
Share of profit (loss) of equity-accounted investees	(66.0)	38.1	(27.9)
Profit (loss) before financial income (expense), net and income tax	126.0	(2.5)	123.5
Financial income	35.2	2.3	37.5
Financial expense	(13.3)	1.8	(11.5)
Profit (loss) before income tax	147.9	1.6	149.5
Income tax (expense) profit	(43.0)	(1.2)	(44.2)
Net profit (loss)	104.9	0.4	105.3
Net profit (loss) attributable to Technip Energies Group	86.3	0.4	86.7
Net profit (loss) attributable to non-controlling interests	18.6	—	18.6

Adjusted statements of income

Reconciliation between IFRS and Adjusted – Q4 2022

<i>(In € millions)</i>	Q4 22 IFRS	Adjustments	Q4 22 Adjusted
Revenue	1,496.2	66.0	1,562.2
Costs and expenses			
Cost of sales	(1,278.0)	(64.7)	(1,342.7)
Selling, general and administrative expense	(84.0)	—	(84.0)
Research and development expense	(15.1)	—	(15.1)
Impairment, restructuring and other expense	1.4	—	1.4
Other operating income (expense), net	(4.6)	—	(4.6)
Operating profit (loss)	115.9	1.3	117.2
Share of profit (loss) of equity-accounted investees	44.1	(44.8)	(0.7)
Profit (loss) before financial income (expense), net and income tax	160.0	(43.5)	116.5
Financial income	28.7	0.8	29.5
Financial expense	(57.0)	50.2	(6.8)
Profit (loss) before income tax	131.7	7.5	139.2
Income tax (expense) profit	(27.0)	(7.0)	(34.0)
Net profit (loss)	104.7	0.5	105.2
Net profit (loss) attributable to Technip Energies Group	96.5	0.8	97.3
Net profit (loss) attributable to non-controlling interests	8.1	—	8.1

Adjusted statements of financial position

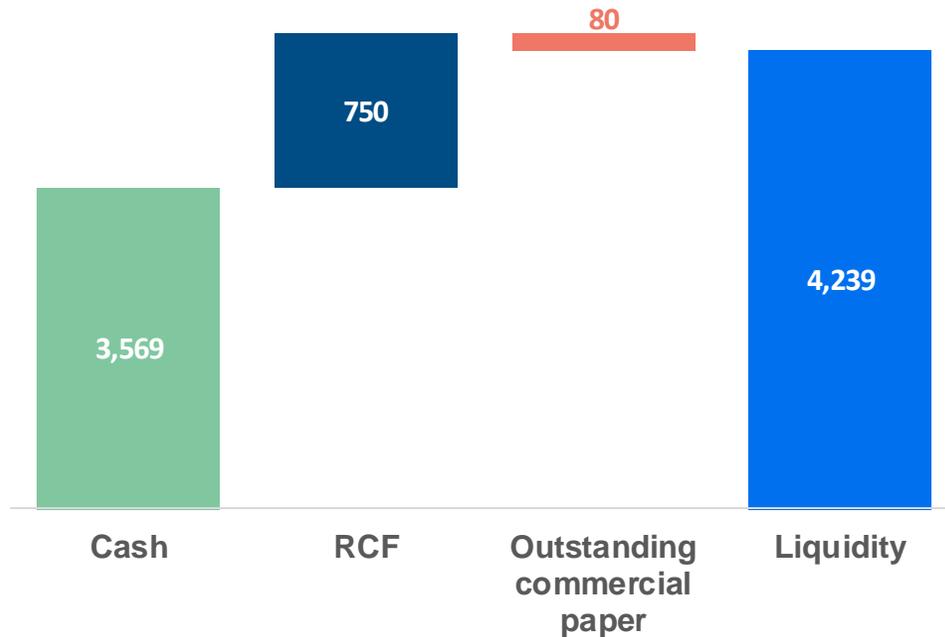
<i>(In € millions)</i>	FY 23	FY 22
Goodwill	2,093.3	2,096.4
Intangible assets, net	120.5	108.2
Property, plant and equipment, net	116.7	103.2
Right-of-use assets	200.8	223.1
Equity accounted investees	24.8	29.9
Other non-current assets	305.7	243.5
Total non-current assets	2,861.8	2,804.3
Trade receivables, net	1,189.6	1,245.8
Contract assets	399.8	355.4
Other current assets	781.8	815.1
Cash and cash equivalents	3,569.3	3,791.2
Total current assets	5,940.5	6,207.5
Total assets	8,802.3	9,011.8
Total equity	1,956.3	1,736.3
Long-term debt, less current portion	637.3	595.3
Lease liability – non-current	160.4	195.8
Accrued pension and other post-retirement benefits, less current portion	115.8	101.7
Other non-current liabilities	157.9	124.5
Total non-current liabilities	1,071.4	1,017.3
Short-term debt	123.9	123.7
Lease liability – current	71.9	72.9
Accounts payable, trade	1,572.8	1,861.5
Contract liabilities	3,156.7	3,383.5
Other current liabilities	849.3	816.6
Total current liabilities	5,774.6	6,258.2
Total liabilities	6,846.0	7,275.5
Total equity and liabilities	8,802.3	9,011.8

Adjusted statements of cashflows

<i>(In € millions)</i>	FY 23	FY 22
Net profit (loss)	340.9	333.7
Change in working capital and provisions	(330.5)	(345.8)
Non-cash items and other	250.6	144.8
Cash provided (required) by operating activities	261.0	132.7
Acquisition of property, plant, equipment and intangible assets	(48.5)	(46.8)
Acquisition of financial assets	(14.8)	(11.5)
Acquisition of subsidiary, net of cash acquired	(18.7)	—
Proceeds from disposals of subsidiaries, net of cash disposed	(111.3)	(1.9)
Other	0.6	0.6
Cash provided (required) by investing activities	(192.7)	(59.6)
Capital increase	29.8	—
Net increase (repayment) in long-term, short-term debt and commercial paper	(2.6)	32.8
Purchase of treasury shares	—	(53.5)
Dividends paid to Shareholders	(91.2)	(79.0)
Payments for the principal portion of lease liabilities	(77.1)	(78.8)
Other (of which dividends paid to non-controlling interests)	(85.8)	(11.9)
Cash provided (required) by financing activities	(226.9)	(190.4)
Effect of changes in foreign exchange rates on cash and cash equivalents	(63.3)	98.4
(Decrease) Increase in cash and cash equivalents	(221.9)	(18.9)
Cash and cash equivalents, beginning of period	3,791.2	3,810.1
Cash and cash equivalents, end of period	3,569.3	3,791.2

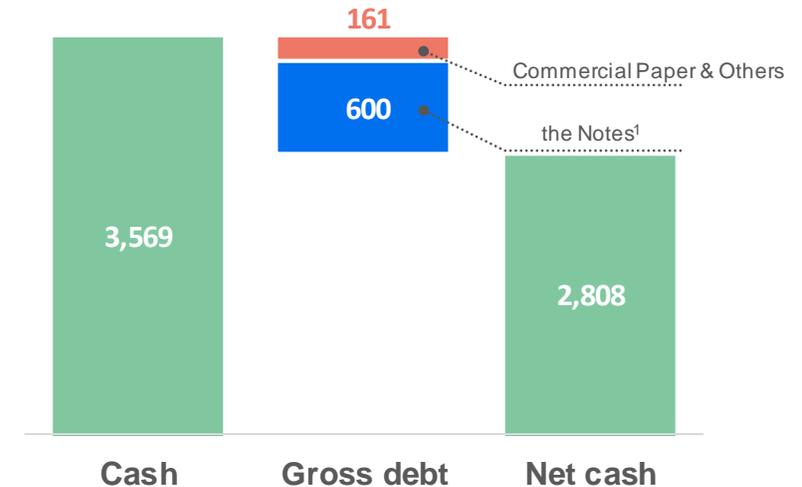
Differentiated capital structure

Net liquidity, December 31, 2023
€ million



- Robust liquidity position comprised of circa €3.6 billion of gross cash plus €670 million of available capacity under the RCF (€750 million net of €80 million outstanding commercial paper).

Net cash, December 31, 2023
€ million



- Strong net cash position of € 2.8 billion.
- Short-term debt accounts less than 20% of total debt.

Stock information and ADR

Stock



Listed on Euronext Paris / SBF 120 index



Ticker code: TE / ISIN code: NL0014559478



Free float: 137.8 million / Outstanding shares: 180.5 million



Market Cap on Dec 31, 2023: €3.8 billion



Source: Bloomberg.



ADR program



Exchange: Over-the-Counter

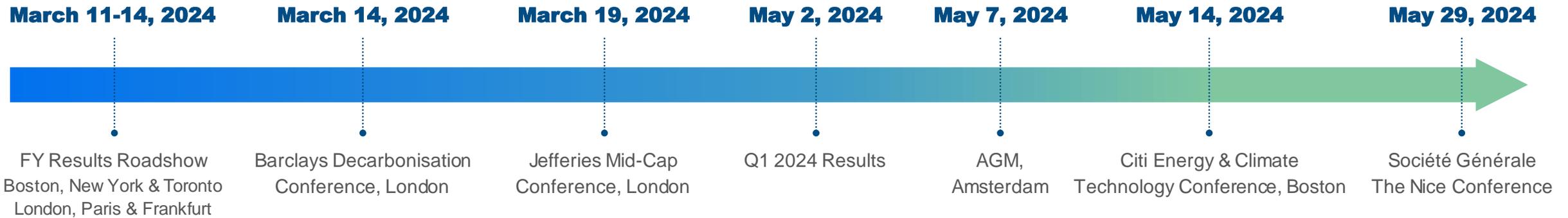


Ratio: 1 ADR : 1 ORD

- **DR ISIN:** US87854Y1091
- **Symbol:** THNPY
- **CUSIP number:** 87854Y109
- **American Depositary Receipt (ADR) Program:**
Sponsored Level I
- **Sponsor of ADR program:**
J.P. Morgan Chase Bank, N.A.
- **For further information:**
<https://www.adr.com/drprofile/87854Y109>

Technip Energies upcoming investor events

Opportunities to interact with company management and investor relations



Investor Relations team

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Corentin Cargouët

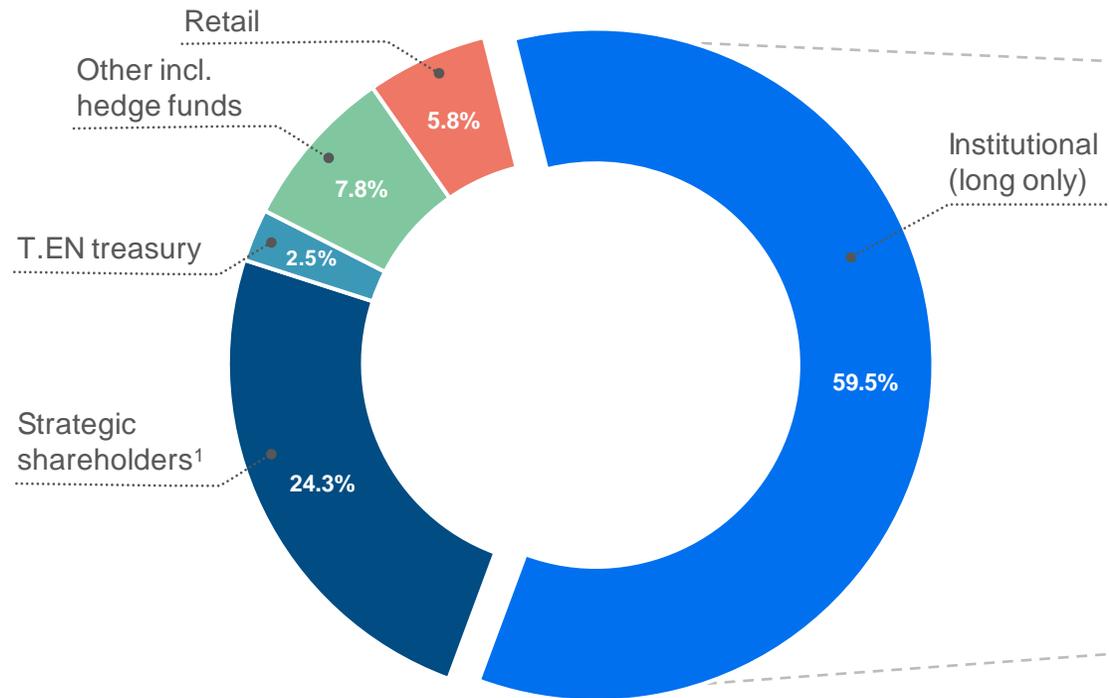
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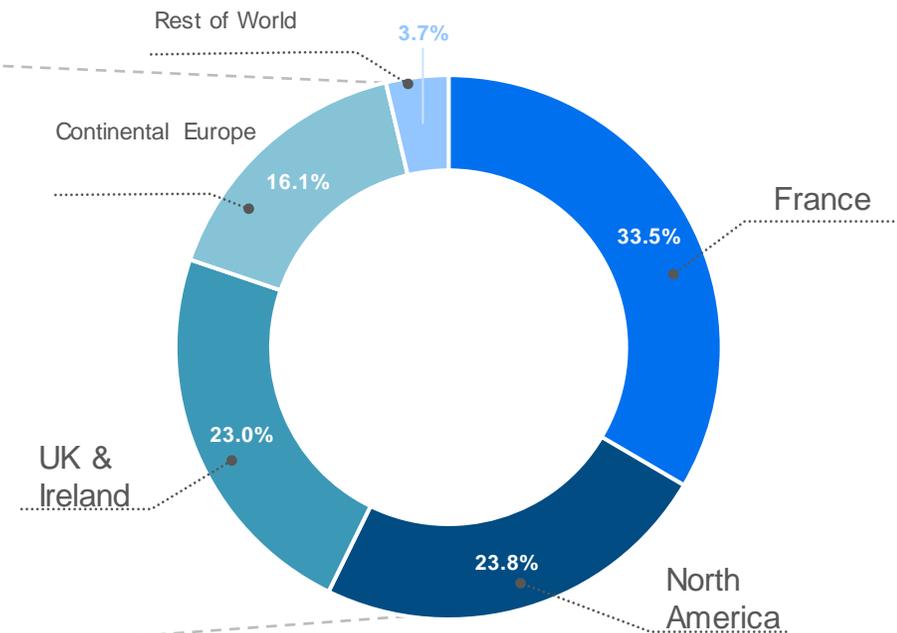
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A diversified shareholder structure

Equity Split
As a % of Shares Outstanding



Institutional Investors
Regional split



- HAL increase stake to 14.6% from 13.1% by y/e 2023
- Stock with institutional holders 59.5% vs 56.1% at y/e 2022

- Balanced geographic split

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