TECHNIP ENERGIES FIRST HALF 2023 FINANCIAL RESULTS – TRANSCRIPT

Technip Energies N.V. Corporate Participants :

- **Arnaud Pieton** Technip Energies N.V. – Chief Executive Officer & Non-Independent Executive Director
- **Bruno Vibert** Technip Energies N.V. – Chief Financial Officer
- **Phillip Lindsay** Technip Energies N.V. – Vice President of Investor Relations

Paris, Thursday, July 27, 2023, 1:00pm CET.

Operator's Introduction

Operator

Good afternoon. This is the conference operator. Welcome, everyone, to Technip Energies Half Year 2023 Financial Results and Conference Call. (Operator Instructions)

Now I would like to turn the conference over to Mr. Phillip Lindsay, Head of Investor Relations of Technip Energies. Please go ahead, sir.

Welcome and Disclaimer

Phillip Lindsay

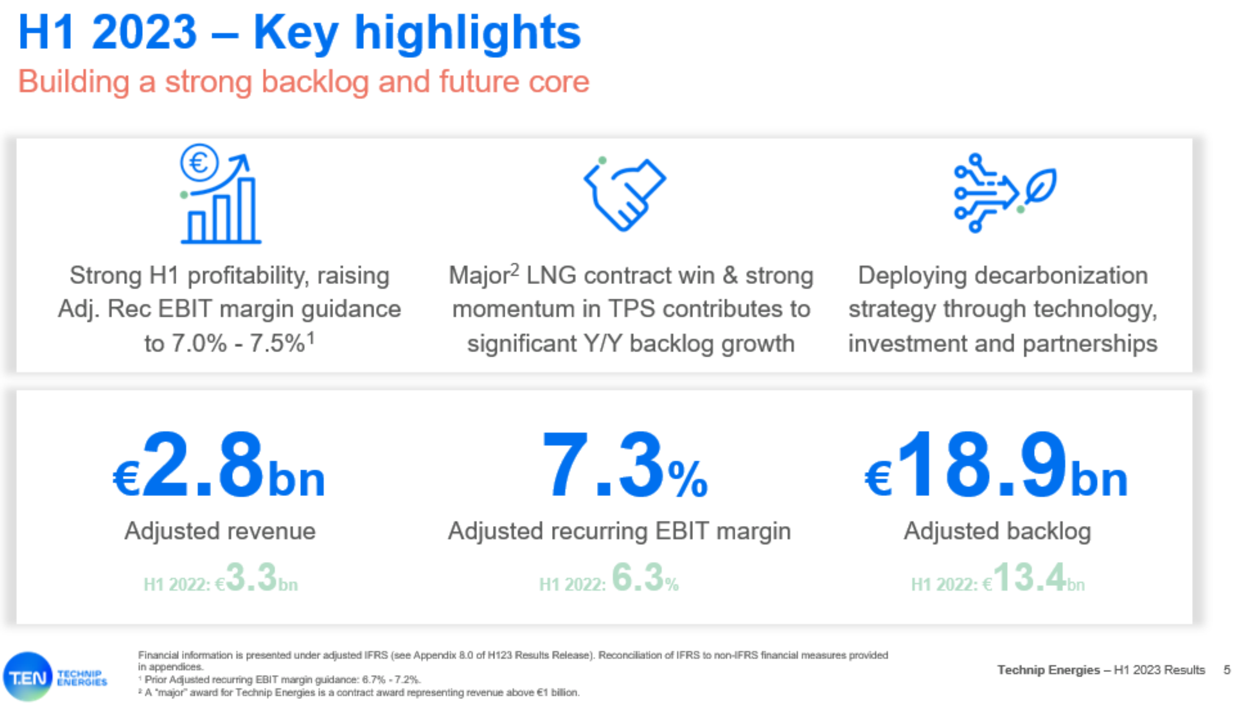
Thank you, Allecia. Hello everybody, and welcome to Technip Energies financial results for the first half of 2023. On the call today are CEO, Arnaud Pieton; and our CFO, Bruno Vibert, who will present our business and financial highlights as well as the outlook. This will be followed by a Q&A.

Before we start, I would urge you to take note of the forward-looking statements on Slide 2.

I will now pass the call over to Arnaud.

Business Highlights

Arnaud Pieton



Thank you, Phil, and welcome to our financial results presentation for the first half, where we have delivered on a broad range of operational, commercial and strategic objectives.

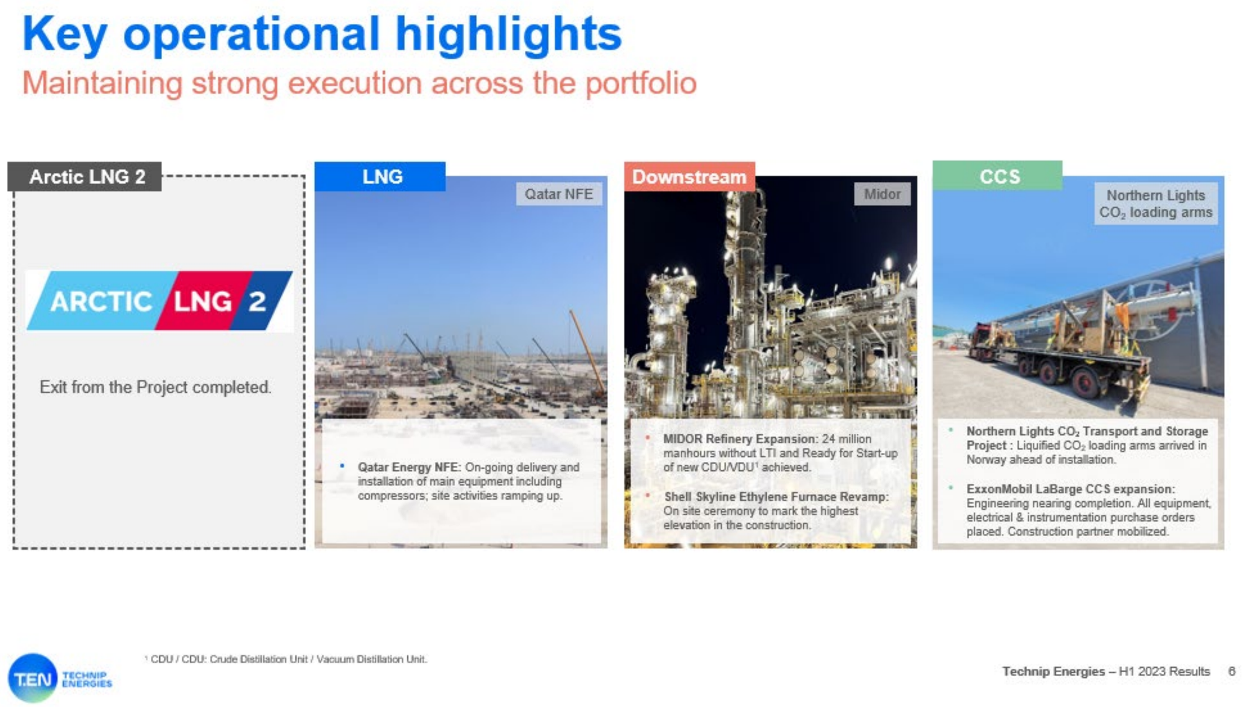
Revenues of €2.8 billion reflect strong momentum in TPS, and lower Project Delivery activity resulting from the maturity of the portfolio and our exit from the Arctic LNG 2 project.

We expect Project Delivery activity to increase sequentially in the second half.

Strong execution enabled us to deliver 100 basis points of margin improvement year-over-year, and, with profitability trending above the full year outlook, we are raising EBIT margin guidance by 30 basis points to a range of 7.0% - 7.5%.

The award of North Field South in Qatar is a key highlight, and when combined with sustained commercial strength in TPS, our backlog has risen by more than 40% year-over-year to nearly €19 billion – a record high for T.EN.

Finally, we deployed our strategy through new investments to expand our lab network and digital capabilities, as well as technology developments and product launches to enhance our leadership in the markets for carbon capture and the decarbonization of ethylene.



Moving to operational highlights,

I will first comment on our exit from the Arctic LNG 2 Project, which we successfully completed in the second quarter - in line with the schedule that we had committed to in Q3 last year.

The complexity of this exit should not be underestimated, and I commend the team's excellent planning and resolve in reaching this outcome. As a result of the exit from Arctic LNG 2, Technip Energies no longer has any commercial or contractual relationship with the project.

Turning to the ongoing portfolio, we continue to make strong progress delivering important milestones, de-risking execution, and completing projects. This includes the delivery of the world's first liquefied CO2 loading arms to Norway for installation on the Northern Lights CCS project.

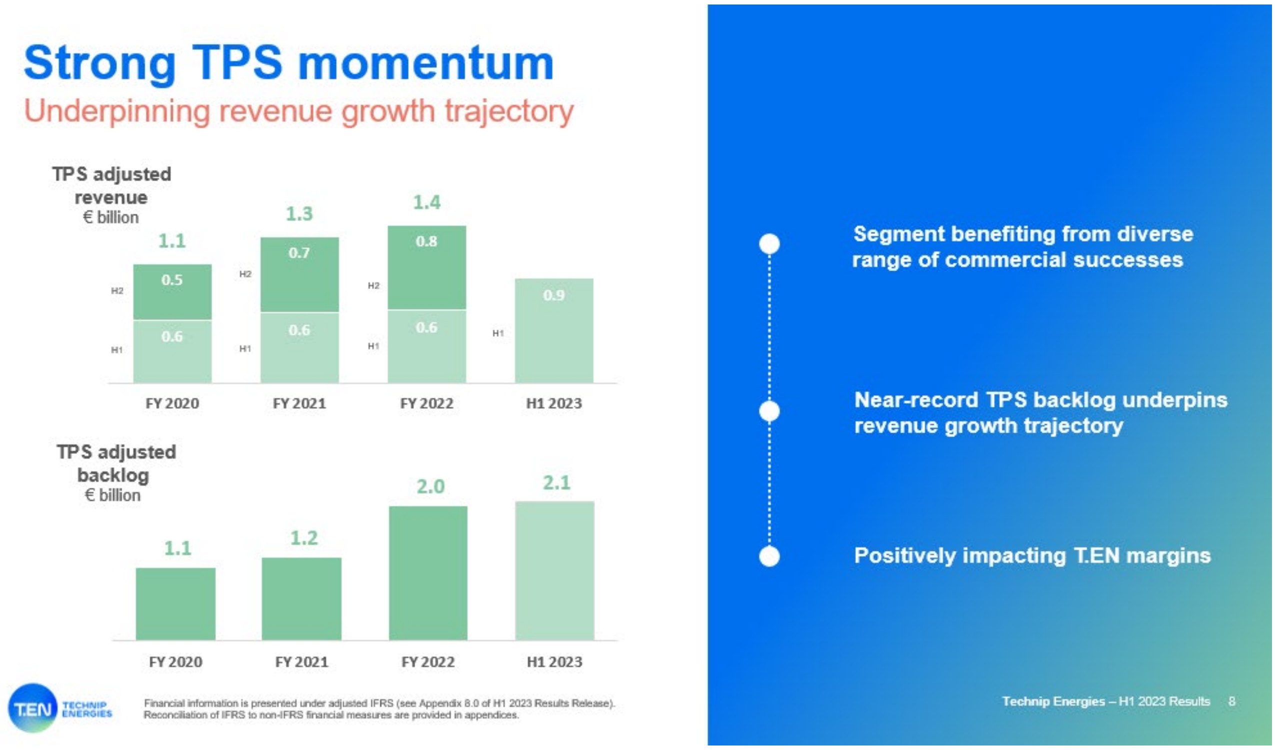
Overall, I am very pleased with our solid first half.

Turning to the major commercial success of the quarter. In May, we were awarded the prestigious North Field South LNG project in Qatar – a contract for two mega trains – each of 8 million tonnes per annum – that will boost Qatar's LNG production capacity to 126 million tonnes per annum.

This award meets all our selectivity criteria: We performed the FEED and have an intimate understanding of the liquefaction technology; As incumbent, we know the environment, the customer and our partner – all extremely well; and with its large CCS scope and other energy management solutions, it reflects our ability to integrate technologies towards lower carbon LNG.

This award also demonstrates the strength of our relationship with QatarEnergy and Qatargas, as well as our continued leadership in the LNG market. As a result of NFS and the other projects in our portfolio, Technip Energies is executing 35% of global LNG capacity currently under construction.

And if I look at LNG market fundamentals – these remain strong, and, beyond Qatar, we are actively engaged on multiple prospects in the Americas, Africa and other parts of the Middle East. We see a robust FID cycle until at least 2025, and are confident that T.EN will secure additional awards in the coming two-to-three years.



Before passing to Bruno, let's take a look at TPS where commercial success and market penetration is supporting strong revenue momentum in our highest margin segment. TPS benefited from a surge in order intake during 2022 with relatively larger awards in ethylene and renewable fuels being complemented by strong front-end engagement and services activity across a range of energy transition domains.

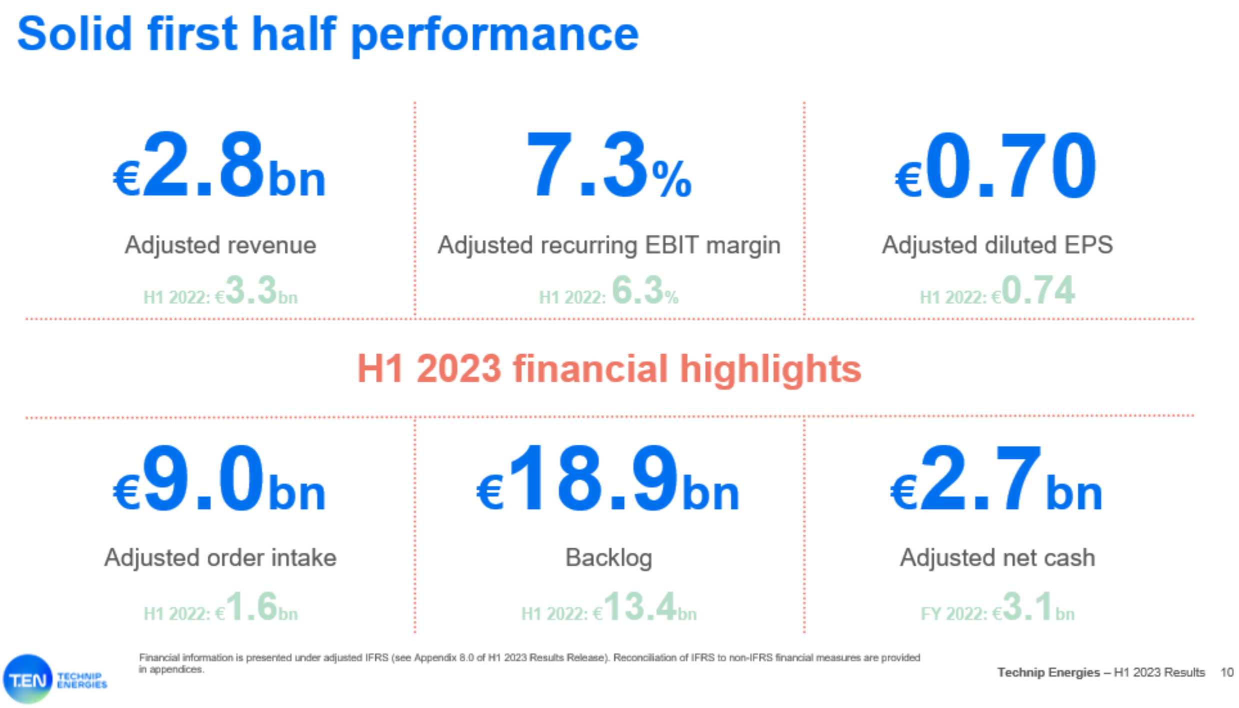
And while the first half of this year has seen a reduced number of the larger TPS awards, strong order momentum has pushed backlog to new highs - up nearly 80% year-over-year. This is driving material growth in TPS revenues and underpins confidence in our medium-term ambition to reach annual revenues of €2 billion – a near-doubling of topline versus 2020.

This further confirms the strength of our hybrid model – a model which combines a long cycle Project Delivery business with a short-cycle, margin accretive TPS, that enables T.EN to deliver strong financial performance across energy cycles.

I'll now pass over to Bruno to discuss financial highlights.

Financial Highlights

Bruno Vibert



Thanks Arnaud, good afternoon everyone.

Let's first look at the highlights of our financial performance for the first half of the year: Adjusted revenues were 13% lower year-over-year at 2.8 billion euros - impacted by the maturity of the Project Delivery portfolio and the exit from the Arctic LNG 2 contract, partially offset by activity ramping up on Qatar NFE and very strong TPS growth of 45%.

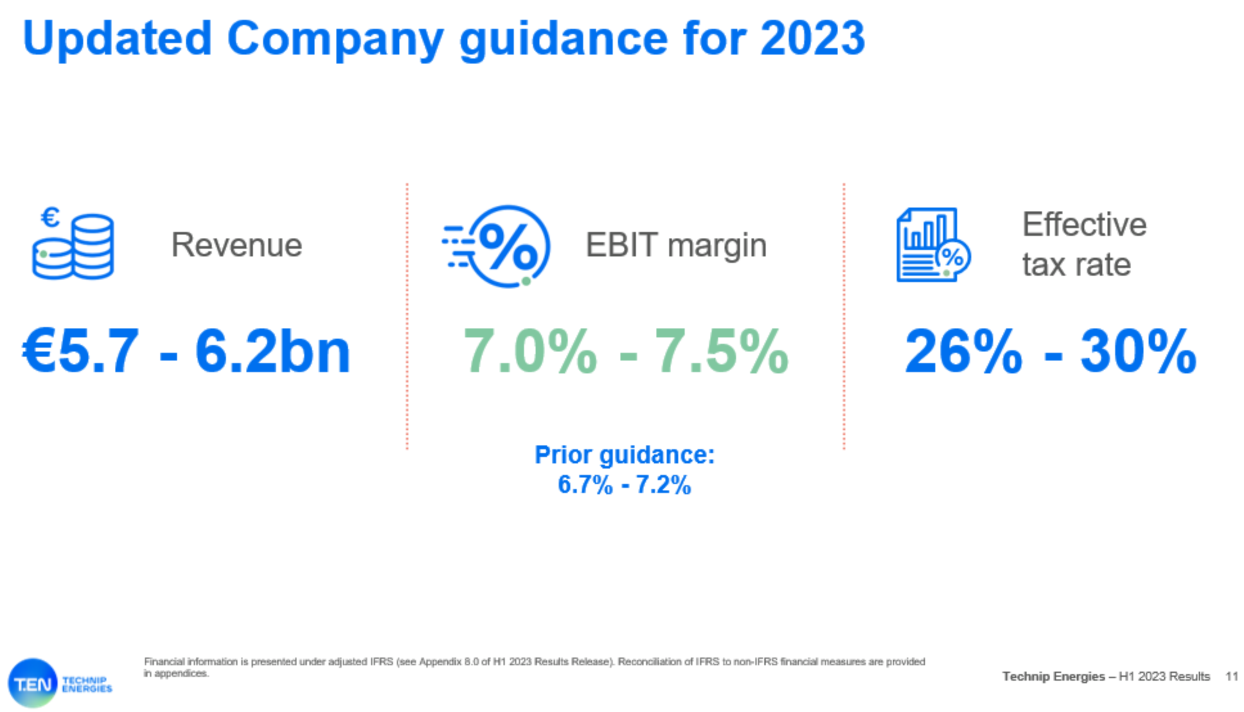
Adjusted recurring EBIT increased slightly year-over-year, despite the lower revenues, thanks to strength in margins, which increased by 100 basis points year-over-year to 7.3%, and benefiting from solid project execution and the growth in TPS.

Beyond the operational performance, certain factors impacted Adjusted diluted EPS:

Higher interest income year-over-year was more than offset by non-recurring items relating to the PNF settlement as well as a technical accounting and non-cash charge associated with our orderly exit from Russia and the sale of our main Russian operating entity. As a result, EPS reduced by 5% year-over-year.

Adjusted order intake for the first half was 9.0 billion euros, equivalent to a book-to-bill of more than three – benefiting from the major NFS award in Qatar and a strong TPS contribution. Net cash at period-end was €2.7 billion, further highlighting the strength of our financial position.

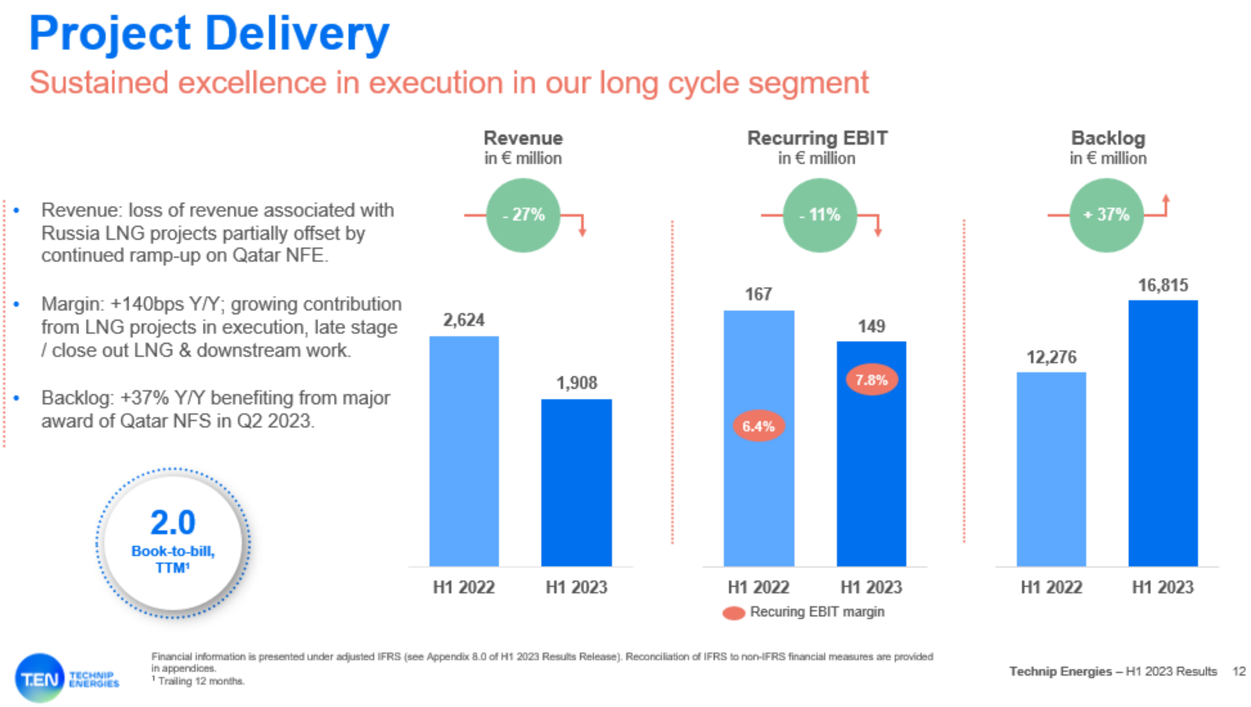
So, in summary, a very solid first half, closing legacy items, and building up the future.



Turning to guidance, Supported by strong first half execution, and as mentioned by Arnaud, we are raising Adjusted Recurring EBIT margin guidance from 6.7 - 7.2 percent to a range of 7.0 - 7.5 percent - an increase of 30 basis points. The consistency and quality of our portfolio and strength in execution fully supports this margin outlook.

For revenue, we expect to sustain momentum in TPS and drive sequential growth in Project Delivery in the second half – well supported by our backlog schedule. As such, we confirm our full year expectations for revenue, with a range of €5.7 to 6.2 billion. Regarding tax, the effective rate in the first half was above the full year guided range specifically due to the PNF settlement – an exceptional item that is non-deductible for tax purposes.

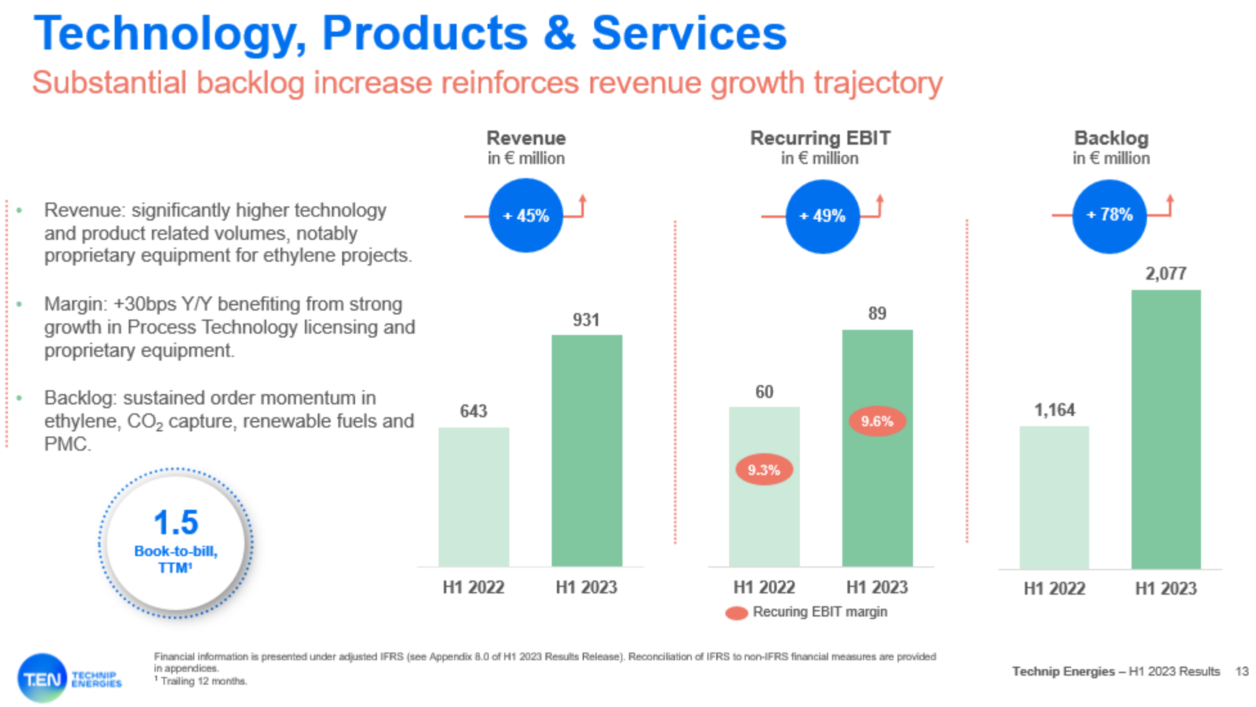
Excluding the impact of the PNF settlement, the underlying tax rate is 28.6% for the first half. On a full year basis, we expect the settlement to have a lesser impact and maintain our tax rate guidance of 26 – 30 percent, albeit we are likely to be towards the top-end of the range.



Turning to our segment reporting, starting with Project Delivery, Revenues are materially lower year-over-year reflecting the completion of the Yamal LNG warranty phase and the exit from the Arctic LNG 2 project. The continued ramp-up of activity on Qatar NFE and strong volumes in downstream projects are starting to offset this – and we expect H1 to reflect the trough for Project Delivery revenues.

Execution remains strong with notable strength in margins at 7.8%, up 140 basis points year-over-year. With NFS in backlog and potential for additional project awards materializing in the coming quarters, portfolio maturity will become a more balanced blend of early and later stage projects, bringing margins to a more normalized level.

Backlog has increased substantially by 37% year over year to a record €16.8 billion, equivalent to more than three times 2022 segment revenues, and providing excellent forward visibility.



Turning to TPS, where our strategic emphasis and commercial focus are yielding very positive results.

Revenue growth of 45% year-over-year benefited from strong order momentum throughout the last 18 months, leading to higher technology and product related volumes, including proprietary equipment for ethylene, and services activity in the renewable fuels market. In addition, engineering services activity remained strong with growth in pre-FEED and FEED work across various energy transition domains.
Segment EBIT has improved by nearly 50% versus the prior year period led by higher volumes and positive mix which enabled a 30-basis point margin improvement. Significant commercial success boosted the 12-month book-to-bill to 1.5 and an impressive 78% expansion in segment backlog year-over-year.

In summary, TPS is performing at a high level, and, as Arnaud will shortly address, we are actively deploying our strategy to invest and build on this positive trajectory.

Other key metrics and balance sheet

Income Statement

Corporate costs	€ 30.7 million	Higher Y/Y due to incremental costs associated with strategic projects and pre-development initiatives.
Net financial income	€ 37.1 million	Benefit of higher rates of interest on cash deposits.
Non-recurring expense	€ 33.9 million	Settlement of PNF matter, plus deconsolidation and CTA[1] impact on sale of Russian operating entity.

Balance Sheet

Gross debt	€ 0.7 billion	Stable with 82% long-term, maturing in 2028.
Gross cash	€ 3.4 billion	Resilient position despite working capital outflow and exit from ALNG 2 Project.
Net contract liability	€ 3.2 billion	Reflects growth in backlog.

Financial information is presented under adjusted IFRS (see Appendix 8.0 of H1 2023 Results Release). Reconciliation of IFRS to non-IFRS financial measures are provided in appendices.
[1] CTA: Cumulative Translation Adjustment.

Turning to other key performance items, beginning with the income statement. Corporate costs of €31 million are in line with the run-rate that we indicated at Q1. As a reminder the trend higher year-over-year reflects the costs of strategic projects and pre-development initiatives.

We continue to anticipate a full year outturn of €60 – 65 million for corporate costs, which should normalize closer to €50m in subsequent years.

The net financial income line continues to benefit from Central Bank decisions and higher global interest rates – in the second half we could anticipate a contribution broadly in line with that achieved in the first half.

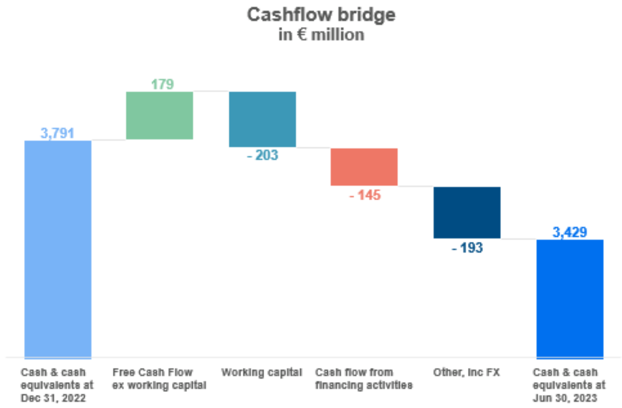
Lastly on the P&L, we incurred non-recuring expenses of €34 million – this includes the PNF settlement as well as the non-cash charge associated with the closure of our Russian operating entities, which we discussed last quarter.

Turning to the balance sheet - where our gross debt is stable and our gross cash remains strong at €3.4 billion notwithstanding working capital outflows and the exit from Arctic LNG 2, which I will come back to shortly.

The net contract liability has trended up versus the year-end position, reflecting the growth in backlog during the period.

Solid underlying cash flows

- Operating cash flow: €(2) million; Free cash flow[1]: €(24) million, impacted by €203 million working capital outflow:
  - Project Delivery portfolio maturity and ALNG2 project close-out activities, partially offset by down-payment on NFS.
- Free cash flow, excluding working capital impact, of €179 million; Free cash conversion from adjusted recurring EBIT: 86%.
- €91m dividend paid to shareholders.
- Other items of note:
  - Deconsolidation of cash from ALNG 2 Project entities which was transferred as part of the exit.
  - €57m of FX impact on cash and equivalents.



Financial information is presented under adjusted IFRS (see Appendix 8.0 of H1 2023 Results Release). Reconciliation of IFRS to non-IFRS financial measures are provided in appendices.
[1] Free cash flow is calculated as cash provided by operating activities of €(2.0) million less capital expenditures of €22.2 million.

Before passing back to Arnaud, let's conclude on cash flows. Free cash flow, excluding working capital, was EUR 179 million and consistently strong, supported by cash conversion from EBIT of more than 85%.

As a reminder, the positive impact of interest income is currently providing an upside for a normalized conversion from operational execution. The working capital outflow trend from Q1, partially reversed in Q2, thanks to the initial down payment received on NFS.

Although the position year-to-date continue to reflect the maturity of the portfolio and our exit from the Arctic LNG 2 project. As part of this, the cash position was deconsolidated and [conferred] with the project entities. Other items of note include a cash dividend of EUR 91 million paid to shareholders in May.

I'll now turn the call back to Arnaud for the outlook.

Outlook

Arnaud Pieton

Thanks Bruno

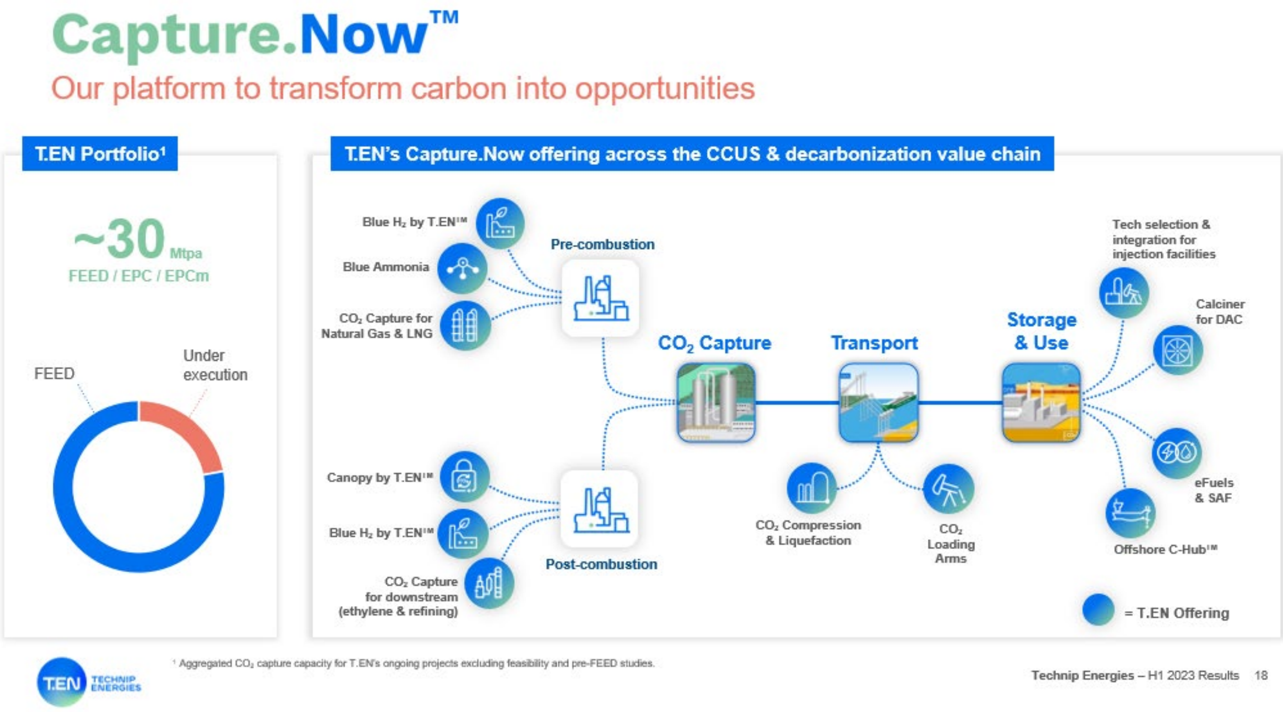
At our full year results, I presented our key strategic objectives for 2023 and I am happy to report strong progress year-to-date. We have reinforced our growth outlook through strategic initiatives to sustain leadership in our core markets.

In addition to commercial success in LNG, we made strong progress on low-carbon ethylene by deploying our eFurnace by T.EN™ with leading customers in the US, to prove the technology at industrial scale. This new product will contribute to our customers fulfilling their decarbonization objectives.

In support of TPS growth, We enhanced our ability to develop proprietary technologies in sustainable chemicals through the acquisition of Processium, a process technology development company with lab facilities that complement our existing R&D footprint in the US and Germany. We also extended our digital offering by acquiring SEED Energy, a startup that specializes in digital services for multi-technology renewable energy systems. In laying the groundwork for our future core, we are focusing on the development of innovative products and solutions that will serve to break some of the cost barriers required for these nascent industries to take-off.

This includes: The launch of Canopy by T.EN™ - a modular, configurable, and integrated suite of post-combustion carbon capture solutions; and The creation of Rely – a new integrated technology and solutions company for green Hydrogen and power-to-X markets, which we discussed at Q1. Our R&D, investments and new product developments are marking the path for T.EN's future business and are consistent with our ESG ambitions…

But as these net-zero compatible markets are still shaping up, we are positioning in a responsible manner – one that requires limited capital investment yet creates potential for market leadership and major sources of future earnings.

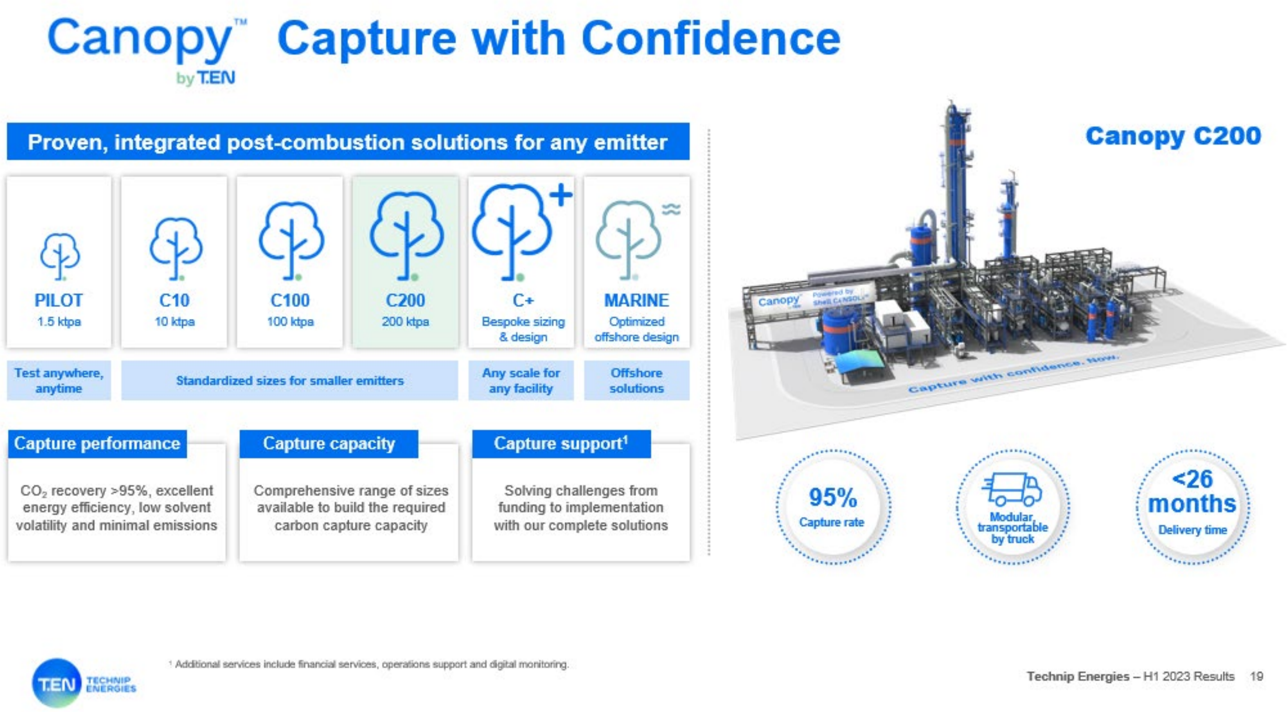


Before diving into Canopy by T.EN, let me introduce Capture.Now. Technip Energies is playing a key role on the journey towards a low-carbon society and is strategically positioned as a leader in CCUS.

This is best evidenced by Capture.Now™ – which consolidates our diverse portfolio of CCUS solutions that are available now - at scale – anywhere in the world. With unique coverage across markets and end-to-end integrated offerings across the value chain, we are designing and supporting our clients' decarbonization ambitions. With our comprehensive portfolio for both pre-combustion and post-combustion emitters, we are offering practical solutions and removing complexity.

We also have: Midstream capabilities, notably with our proprietary CO2 loading arms and early-stage support for major Hubs development; and We are expanding our portfolio with emerging solutions for carbon management and valorization – for example as eFuels.

In summary, Capture.Now is our platform to transform carbon into opportunities.



As part of Capture.Now, we recently launched Canopy by T.EN - our new range of integrated post-combustion solutions for any emitter. By combining a leading and proven carbon capture technology – CANSOLV - with optimized modular architecture and seamless integration, Canopy enables customers to capture with confidence….meet their targets quickly, efficiently, and affordably….regardless of scale, industry or location.

This will be particularly important for smaller industrial emitters because we can significantly de-risk project execution, improve schedule certainty and minimize operational downtime.

For the smaller emitters – that is to say those emitting less than 1 million tonnes per annum of CO2 – which represent 80% of all emissions in the US and Europe, we offer a range of standardized solutions, delivered at site, designed for optimum plant integration and ready for CO2 export.

But Canopy also extends to bespoke solutions for large scale emitters. And with CO2 recovery rates in excess of 95%, it is compatible with ALL types of industrial facilities – both new-build and retrofits. Finally, Canopy is digital by design - our capture plants are fully instrumented and completely automated for unmanned operations and plant performance monitoring.

In summary, Canopy by T.EN is an exciting solution for the carbon capture market that will form an important component of our future core.

In closing, our strong first half performance has enabled us to raise our full year margin guidance.
Backlog is at a record level, driven by the NFS LNG award and continued commercial strength in TPS. And we are deploying our strategy to sustain our leadership, deliver TPS growth and build our future core.

With that, let's open the line for questions.

Question and Answer

Bertrand Hodee Kepler Cheuvreux, Research Division - Head of Oil and Gas Sector Research

- *Two questions, please. The first one is on the Arctic 2 LNG exit and the cash deconsolidation. Is that cash gone? Or do you expect to recover in some ways through, I don't know, dividend or cash being returned by the [JV], some cash? And can you confirm how much cash was deconsolidated this quarter?*
- *The second is around your carbon capture offering. Really excited to see how you have modularized the Cansolv offering with Canopy? When do you expect to see the first award with Canopy by T.EN?*

Arnaud Pieton

I will take question number 2, and then I'll hand over to Bruno for the cash deconsolidation. Regarding Canopy by T.EN, it is an exciting offering that we are pleased to bring to the market. The technology behind it is proven, and there is no question about its capture rate performance, Opex cost, and efficiency. The potential market for Canopy is massive, as it complements other initiatives aimed at decarbonizing as well. Overall, it is a strong offering and an exciting opportunity. It is likely that starting next year, Canopy will receive an award, such as the C200, which is one of the optimized solutions in terms of capacity. We should see Canopy being part of the backlog and commercial successes starting next year.

Bruno Vibert

I'll take the first question regarding the cash associated with the Arctic LNG 2 project. We have exited the project, which means we transferred our rights, obligations, and contractual dealings with the suppliers to continue the project. This transfer also resulted in the deconsolidation of the cash and working capital, including liabilities associated with it. The net effect of this transfer on the cash flow statement is neutral, as the gross cash amount associated with working capital for the project entities, we exited is around EUR 100 million. This amount was deconsolidated, and it reflects the difference between the cash and working capital. Therefore, the cash and working capital associated with the Arctic LNG 2 project are no longer included in our financial statements.

Daniel Benjamin Thomson - BNP Paribas Exane, Research Division - Research Analyst

- *Firstly, we've obviously had the Qatar award and some of your competitors have expressed relatively bullish outlook for LNG FIDs over the next few years. I was wondering if after Qatar, and given this outlook, if we should expect any changes to your medium-term guidance within project delivery for revenues around the EUR 5 billion to EUR 6 billion type of level, and if this might get exceeded?*
- *Then secondly, on TPS, you've made steady and consistent gains towards building out this business, particularly with the new energy sectors. So looking beyond the medium-term guidance that you gave for around EUR 2 billion of top line, could you speak about your longer term ambitions for the relative split between the PD and TPS divisions?*

Arnaud Pieton

So to start with Qatar, obviously, very pleased with this award, which, like I expressed, is ticking all of the boxes that we imposed to ourselves in terms of the selectivity principle for a project to make it into our backlog. So it's a very important component of our future, and it's entering the backlog in a good condition from the standpoint of the project, really ticking all the boxes that are important to Technip Energies in its future. The outlook for LNG remains strong. We continue to see the potential for this LNG cycle to extend for several years with a pipeline of new international opportunities, expanding project visibility out to 2025, 2026 and maybe beyond. Now, it's not changing our view on the medium-term guidance for project delivery for several reasons. First of all, we want to continue to favor quality over quantity. So while the number of opportunities are large, we will continue to focus on those that are going to yield the best possible performance for T.EN and create the most value for the company. The good news is that we are not at full capacity. Our engineers are busy because there is a high demand for engineering at the moment around the world and we are very positive about that. In the past, I've spoken about the "Golden Age" for engineering. So, there's no lack of work.

But in terms of how much we can absorb in LNG, in particular, we have room for a couple of more large LNG projects, in particular, as their award is likely to be staggered. As you know, we don't control the timing of the FID, but the nature of the market is such that the opportunity that we are pursuing are likely to have a pace or sequencing of FID that is favorable to Technip Energies being capable of tackling them. The sequencing of the projects that will be actually closing and new ones starting. So, there's potential for more in terms of how much we can take, but we will concentrate on quality over quantity. Volume matters, but the performance on the bottom line is equally as important. That's why at this moment in time we are not focusing on changing the guidance for the medium-term outlook on project delivery. If we can be in the range that we've provided, that's ideal. And our effort will be on continuing to progress TPS to reach the EUR 2 billion and to establish TPS at a EUR 2 billion -- a steady EUR 2 billion, so almost an unquestionable EUR 2 billion baseline of revenue and growing the profitability of TPS. We certainly have an *objective for TPS to be steady at 10% of EBIT. This is what is animating the team and the commercial teams and the technical teams to establish TPS there.*

The potential for TPS growth is there- I'm not going to give a quantum or numbers on that front, but when you look at the exciting opportunities that Canopy by T.EN is providing. The launch of new products that are aiming at decarbonizing the hardware-based industry, the e.Furnace by T.EN is one of the examples, but there's more to come. The range of products that -- or services that are going to be needed in the domain of sustainable aviation fuels, clean fuels or green H2. So, in the coming months, you will see an increased frequency of new product launches by Technip Energies that are going to fuel other solutions on the market and be compatible with the net zero trajectory because this is where we are focusing and where we are investing on products and solutions that are compatible to achieving or giving a chance to the world to achieve and reach the net zero target.

As you see more products being launched and solutions hitting the market, and as we are confident in our ability to -- for our solutions to be adopted by our clients and the size of the market, then it will fuel TPS. And the fact that -- I think I've discussed that in the past with you guys, there are several ways to grow TPS. We need more technologies, and therefore, we can sell more licenses. And with technologies, we can also generate more proprietary products. And proprietary products is the way to actually grow the top line for TPS (like it was the case last year with ethylene), because the average order when you sell a product is much higher than the average order when you sell a license or an engineering services.

So the more new products, the more novelty, the more innovation through converting into solutions, the more potential for TPS. So, we've not quantified it just yet. There's more to come and I think we will have the opportunity to talk more about that in a more quantified manner in the future. But for now, we're focusing on launching the products, bringing them to maturity and making sure that the launches are fulfilling needs and what clients are requiring for the net zero trajectory.

Guillaume Delaby - Societe Generale Cross Asset Research - Equity Analyst

- *Two housekeeping questions for Bruno, first one, tell me if heard correctly, but I heard that corporate cost, which should be between EUR 60 million to EUR 65 million in 2023 should go down by -- should go down to circa EUR 50 million in the coming years. Did I understand correctly? Can you confirm it? And if it is the case, why?*
- *Second, I've been a little bit surprised by the high level of minority interest in Q2, EUR 13.7 million. So, I guess there might be a little bit of Article LNG 2 with that. But what level of minority interest should we assume for the next 2 quarters of 2023 and for 2024, 2025.*

Bruno Vibert

Thank you always for giving the housekeeping to me. Regarding corporate costs, you are correct that this year's guidance includes some key development initiatives, which makes it more difficult to plan for the future. As a result, we are guiding towards EUR 60 million to EUR 65 million for this year, which will include a provision for the employee share ownership plan that is currently taking place. However, we expect to decrease to a more normalized level of around EUR 50 million in subsequent years, as these are more one-off expenses.

Regarding minority interest, you are also correct that there are a few entities that can impact this line, including those in Asia, South America, and Arctic LNG 2, for which we have a clear majority stake with a minority. As we exit these companies, there will be more noise on this line for this year, but it should normalize starting in 2024 and beyond to levels around EUR 10 million to EUR 15 million, which is what we had in prior years. There may still be some movement in the second half of this year associated with completing the entries of existing project entities associated with Arctic, but beyond 2023, it should be lesser.

Jean-Luc Romain - CIC Market Solutions, Research Division - Financial Analyst

- *You mentioned several future projects in LNG. How close are you to kind of validating the Snap technology in Texas? I think, is it still the 2023 potential finalization of contract? Or is it more 2024 or later?*

Arnaud Pieton

The Snap solution is ready to deploy from a technicality standpoint, engineering readiness, costs readiness, and engagement with yards and the rest. We have organized the whole ecosystem, so it is ready to go. As for the timing of the FID, we do not control it, and it is a question for our clients. It could happen within 2023 or next year, depending on the circumstances. However, the timing is not as important as the project materializing. Our focus is solely on being engaged and ready to start. The likelihood of the FID is a question for our customers, but in terms of us being ready to go, we are in the starting blocks. The Snap solution is mature enough to be deployed, and we are confident in its capabilities.

Victoria McCulloch - RBC Capital Markets, Research Division – Analyst

- *Could you talk a bit about how you've seen the CCS bidding market evolve over the past, I guess, maybe 6 to 12*

- *months? And how your sort of modular Canopy solution sort of fits into that market and what your customers are asking for? Is this something that you're seeing people getting closer to making decisions on?*
- *Secondly, just in terms of project delivery, could you remind me how we should expect to see margins evolve as the NFS contract progresses - just into the second half of this year and into next year?*

On the margin performance of the project delivery segment and NFS in the context of the rest of the portfolio. The margin performance for our project segment is always driven by a portfolio approach, given the many kinds of projects that we undertake at any point in time. It's always important when you think about Technip Energies and the project delivery segment that you think about it as a portfolio. We have multiple projects that are live, some are closing out, and as they do, we conduct a thorough assessment of potential liabilities and risks. We carry contingencies that are being released over time, so the performance is that of the portfolio, not of a single project. The NFE project, which we signed in 2021, will contribute more to our EBIT line over time as it moves into the construction and de-risking phase. We expect to reach a point towards the end of 2023 where we feel more comfortable with the level of de-risking of the project execution. Therefore, NFE will contribute more in 2024 than in 2023 and 2022. The performance of the portfolio is consistent with the trajectory we set for the company, and what we have disclosed and reported so far this year, including in Q2.

Moving on to your second question about Canopy and the carbon capture market, we have released Capture.Now, which is the platform to transform carbon into opportunities. Through this platform, you can see the vast level of involvement that Technip Energies has across the value chain, from emission to transport to usage of CO2. We have solutions that are pertinent every step of the way, and this rich portfolio is being put on the forefront through the Capture.Now platform. For us, the opportunity set is not strictly limited to carbon capture, but it's also beyond that, including carbon utilization, transformation, and transportation. We view the carbon capture market as part of a larger picture. Currently, we have about 30 million tons per annum of CO2 under execution in our portfolio, but for the world to achieve net-zero trajectory, industries will have to adopt carbon capture solutions, which means that there is a significant amount of CO2 to be captured going forward.

Victoria McCulloch - RBC Capital Markets, Research Division – Analyst

- *In terms of both your Canopy projects and Canopy products and Capture.Now, those are both global solutions that you're offering to really any of your clients. Is that correct?*

Arnaud Pieton

That's correct. Our solutions are global, and we have several ranges of solutions that are pertinent for both smaller and larger emitters. For example, we are deploying carbon capture solutions on the NFE and NFS projects in Qatar for pre-combustion, which captures the gas coming out of the well. In the future, we may combine pre and post-combustion, and Canopy and the Cansolv technology are equally pertinent for this. So, you may see Canopy being deployed on some of the LNG infrastructure as well. The performance of the Capture technology is known and proven, and this is where we differentiate ourselves. In addition to a very controlled cost of CapEx, our solutions are configurable and road transportable. It's important for anyone making an investment decision to feel extremely comfortable with the predictability of the solution's performance, and Canopy provides that. There are no unknowns from that standpoint, and people would be praised for being able to report a performance that is written on paper.

Jean-Luc Romain - CIC Market Solutions, Research Division - Financial Analyst

- *Following up on carbon capture. We see many companies launching what they call groundbreaking technologies to capture carbon, like one recently was called Modular. Do you think there will be a kind of consolidation in technologies? And I believe you have advanced in that. Could you be one of the companies [who] consolidate the carbon capture offering which is a large and growing for now?*

Arnaud Pieton

Carbon capture requires more than a single technology to tackle all types of emitters. Today, Cansolv is one of the technologies that is extremely pertinent for post-combustion and a certain level of CO2 concentration. We have been working on this matter since last year and have stated that in order to have a complete offering on carbon capture, we need to master more than a single technology. There is amine technology, cryogenic technologies, and others. We are actively working on developing a solution for carbon capture that can cover a broader range of CO2 concentrations through a single technology, from low to high concentrations, pre and post-emission. Our R&D investment goes into this while we deploy existing, known, and proven technologies to have solutions for now. We are taking control of our own destiny and being ready with offerings that are pertinent for a very broad range of emitters. A single solution is not enough to tackle the challenge, and we are focusing on being ready with solutions for the future.

Bertrand Hodee - Kepler Cheuvreux, Research Division - Head of Oil and Gas Sector Research

- *One follow-up question again on carbon capture and on Slide 18 where you show your current portfolio of 30 million ton per annum of CO2 capture, mainly front-end engineering and design studies. But can you disclose the overall amount of that EUR 30 million MTPA and execution? I know it should be relatively small because it's mostly FEED studies. But if you can share this amount would be helpful.*

Bruno Vibert

Maybe I can start, and Arnaud can complement. So the 30 million tons per annum that we show here is the total amount for projects which are either on FEED stage or front-end engineering design or that have reached the product execution and are reserve or whatever the contraction mechanism, EPC, EPCM, you name it. The 30 million are not capturing or including the early-stage feasibility studies, FEED all the opportunities that we can consider within Canopy or others. So, the 30 million then also cover both pre-combustion and post-combustion carbon capture scope, but these are really for projects in execution, whether FEED or projects.

Arnaud Pieton

Bertrand, we have made announcements in the past related to carbon capture, and we have many projects under execution and some prospects ongoing on the prospect list FEED stage. You are aware of BP net zero, Teesside, ExxonMobil Baytown, and Blue H2. The Baytown Blue H2 project is in the FEED stage, and the number published is 7 million tons per annum. We also have LNG projects under execution, and let's not forget ExxonMobil LaBarge, the carbon capture project. In the past month, we have had a series of announcements from FEED to EPC to EPCM, adding up to approximately 30 million tons per annum, excluding all the FEEDs and earlier engagements such as feasibility studies. There is actually a lot more in the pipeline if we were to introduce. The interest in carbon capture is accelerating, and there is a lot of interest from many types of emitters and industries. We are here to help our customers define the master plan and get access to subsidies and financing. Our offering goes beyond the pure delivery of a project, and we are here to pave the road towards finding a solution for our customers' projects and their ambition towards decarbonization to be successful.

Phillip Anthony Lindsay

That concludes today's call. Please contact the IR team with any follow-up questions. Thank you, and goodbye.