

9M 2024

Technip Energies Investor Relations Overview

Forward looking statements

This presentation contains forward-looking statements that reflect Technip Energies' (the "Company") intentions, beliefs or current expectations and projections about the Company's future results of operations, anticipated revenues, earnings, cashflows, financial condition, liquidity, performance, prospects, anticipated growth, strategies and opportunities and the markets in which the Company operates. Forward-looking statements are often identified by the words "believe", "expect", "anticipate", "plan", "intend", "foresee", "should", "would", "could", "may", "estimate", "outlook", and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on the Company's current expectations, beliefs and assumptions concerning future developments and business conditions and their potential effect on the Company. While the Company believes that these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting the Company will be those that the Company anticipates.

All of the Company's forward-looking statements involve risks and uncertainties, some of which are significant or beyond the Company's control, and assumptions that could cause actual results to differ materially from the Company's historical experience and the Company's present expectations or projections. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those set forth in the forward-looking statements.

For information regarding known material factors that could cause actual results to differ from projected results, please see the Company's risk factors set forth in the Company's 2023 Annual Financial Report filed on March 8, 2024, and in the Company's 2024 Half-Year Report filed on August 1, 2024, with the Dutch Autoriteit Financiële Markten (AFM) and the French Autorité des Marchés Financiers (AMF) which include a discussion of factors that could affect the Company's future performance and the markets in which the Company operates.

Forward-looking statements involve inherent risks and uncertainties and speak only as of the date they are made. The Company undertakes no duty to and will not necessarily update any of the forward-looking statements in light of new information or future events, except to the extent required by applicable law.



Technip Energies at a glance





Enabling net-zero solutions

A robust financial platform for sustainable returns

- Multi-year backlog visibility, best-in-class margins, high returns
- Asset light with strong balance sheet, high cash conversion, capacity to invest

Leadership in the markets of today and tomorrow

- Established in LNG, ethylene, sustainable fuels
- Expanding in CO₂ capture, low-carbon H₂ & Power-to-X, circularity

The capabilities to deliver at the scale the world needs

- World-class engineering, technology integration and project execution
- Distinctive technology scale-up and industrialization expertise from lab to EPC

At a glance

TE Paris **Euronext Paris listing ticker Headquarters (the Netherlands ADRs for US investors** incorporated)

65+ **Years of operations**

€6.0bn1 Revenue

A leading E&T² company for the Energy Transition €15.9bn³ **Backlog**

€0.57/sh Dividend for 2023 +10% Y/Y

BBB

Investment grade rating⁴

~16,000 **Employees in 34 countries**

Financial information is presented under adjusted IFRS (see Appendix 8.0 of H1 2024 Results Release). Reconciliation of IFRS to non IFRS financial measures provided in appendices. ¹ Revenue for 12-months ending December 31, 2023. ² Engineering & Technology

³ Adjusted Backlog at September 30, 2024.

⁴ Rating evaluation of S&P Global: BBB, Outlook Stable & A-2 short-term rating. On April 26, S&P affirmed 'BBB' credit rating of T.EN with Stable Outlook.

2023 demonstrates strength of T.EN's hybrid model

Combination of long cycle & short cycle segments yields performance and resilience

Project Delivery (long cycle)



- Selectivity-driven multi-year backlog
- Strong execution and margins
- LNG leadership confirmed

Technology, Products and Services (short cycle)

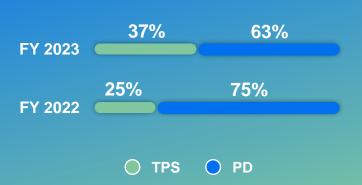


- Substantial revenue and EBIT growth
- Sustained order momentum

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Strategic development and new offerings

TPS increasing in segments EBIT mix



T.EN's hybrid model delivers **Sector-leading** financial performance

Resilience to external factors and market cycles

Commercial differentiation and flexibility



Disciplined commercial approach reduces risk

Ensures quality backlog, de-risked execution & consistent performance

Early engagement

Evaluate technical cost; identify key project risks and mitigation strategies

Technology Mastery

Intimate understanding of technology, proprietary or partners

Known Partners & Geography

Work with who you know, and where you know

Alignment with ESG¹ Roadmap

Integrated into business strategy; targeting work consistent with roadmap

T.EN **Selectivity** Criteria



T.EN Ground Rules

Involvement from inception

A condition when targeting large EPC with lump-sum content

Contracting strategy

Reflects risk / reward specificities of each project; reimbursable, lump-sum, hybrid, convertible models

De-risked procurement

Minimize exposure to market fluctuations; back-to-back supply chain commitments, embedded escalation / indexation clauses

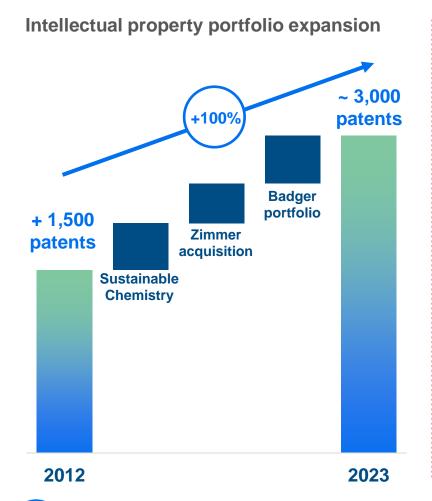
Rigorous project management

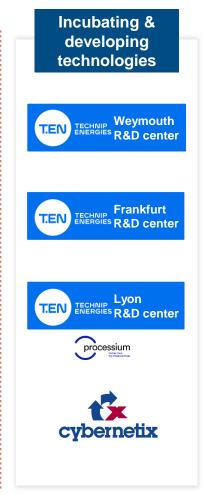
Constant monitoring through monthly Project Reviews, supported by culture of transparency



Proprietary technology and innovation platforms

A leading portfolio of process technologies; bringing external / internal energies together







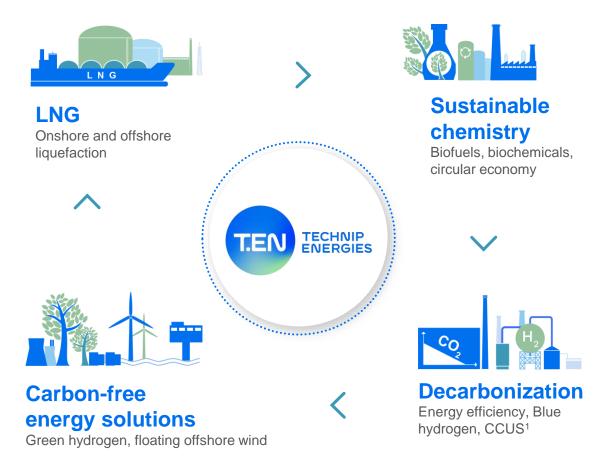






Energy Transition is our business

Strong track record in delivering sustainable products and solutions



Strategic flexibility – 'architect mindset' meeting customer needs from energy source to end-use.

- Feedstock agnostic outstanding energy molecule transformation capabilities.
- Technology-driven integrate complex technologies, including proprietary, to meet project specificities and economic hurdles.

Exceptional execution – proven operating model, highly applicable to sustainable energy solutions.



9M 2024 highlights



Recent highlights

Capturing future growth



WINNING **MEDIUM TERM**

Project Delivery

EPFC¹ for Lake Charles LNG² 3x 5.5 Mtpa modular LNG major export terminal



FEED for Exxon Royuma LNG

12 fully electric-driven & modularized LNG trains (1.5 Mtpa each)



TPS

Rely awarded EPsCm³ by AM Green

One of the world's largest green ammonia projects (1 Mtpa)



EP contract for CPChem

First complete implementation of the low-CO₂ cracking furnace technology



FEED for bp H2Teesside

One of the largest low-carbon hydrogen production facilities in UK



STRATEGIC INVESTMENTS

Strengthening TPS capabilities

Bolt-on acquisitions

- Two engineering businesses in Italy
- A combined workforce of 70 engineers
- Expertise in process engineering and piping design for energy, chemistry & industrial markets



Solid 9M 2024 performance

€**5.0**bn

Revenue

€357m

Recurring EBIT

€280m

Net profit to T.EN

9M 2024 financial highlights

€4.8bn

Order intake

9M 2023: **€9.5**bn

€360m

Free cash flow, ex W.cap¹

9M 2023: €356m

€3.5bn

Gross cash

FY 2023: €3.6bn

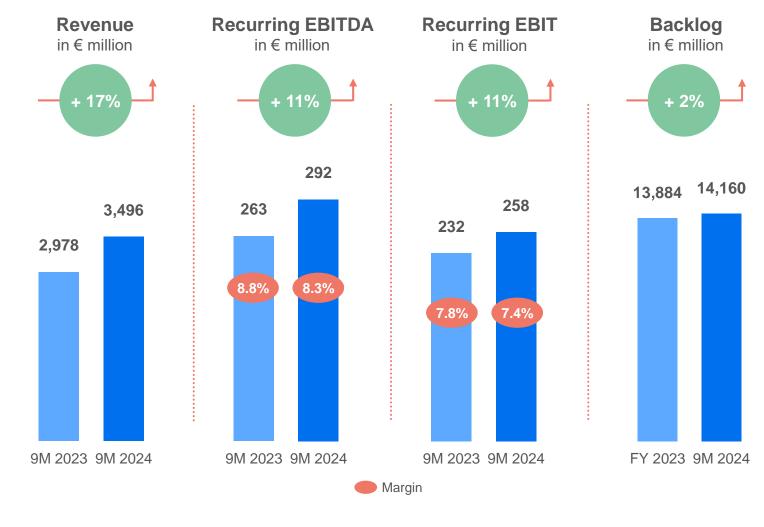


Project Delivery

Significant revenue growth; backlog provides multi-year visibility

- **Revenue**: significant growth Y/Y driven mostly by LNG projects in Qatar ramping up.
- Recurring EBITDA / EBIT %: reflects rebalancing of portfolio and higher contribution from early-phase projects.
- Backlog: Modest year-to-date growth owing to key LNG awards in Q2 2024.





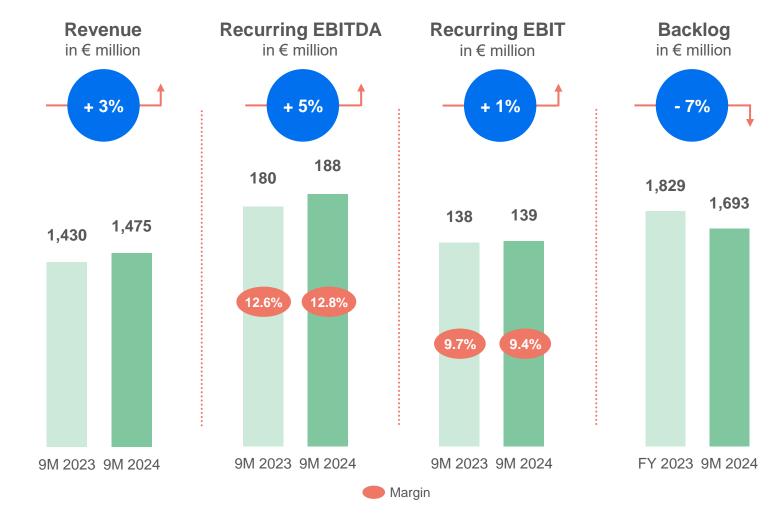


Technology, Products & Services

Continued business momentum

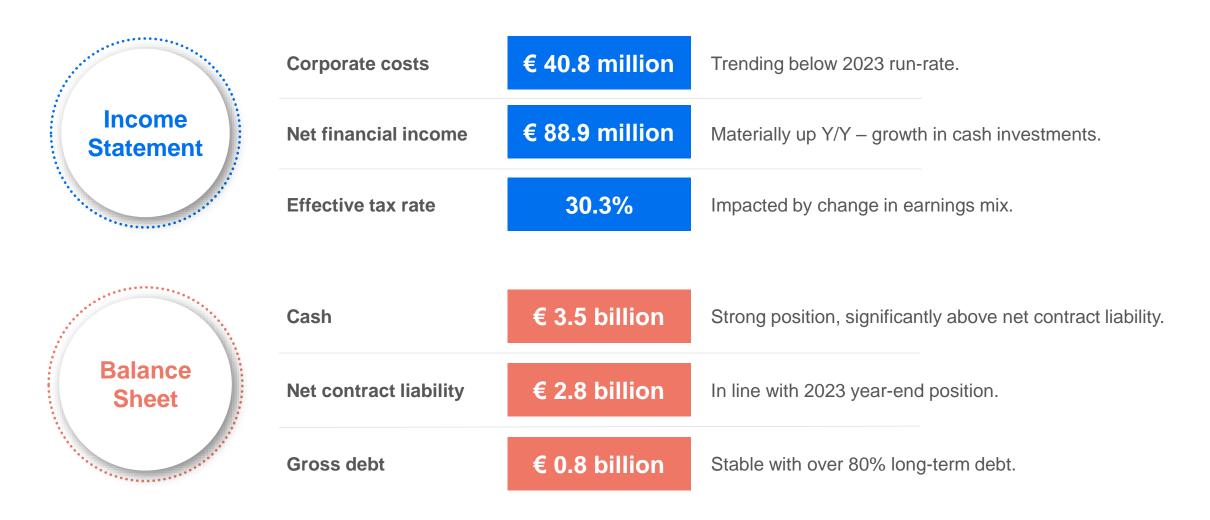
- **Revenue**: Growth driven renewable fuels services, PMC activities, and other studies and services work.
- Recurring EBITDA / EBIT %: Higher capex and services drives increased D&A and EBITDA %. Growth initiatives impede EBIT %.
- Backlog: Decrease ytd due to strong revenue momentum and absence of material awards, notably in Q3 2024.







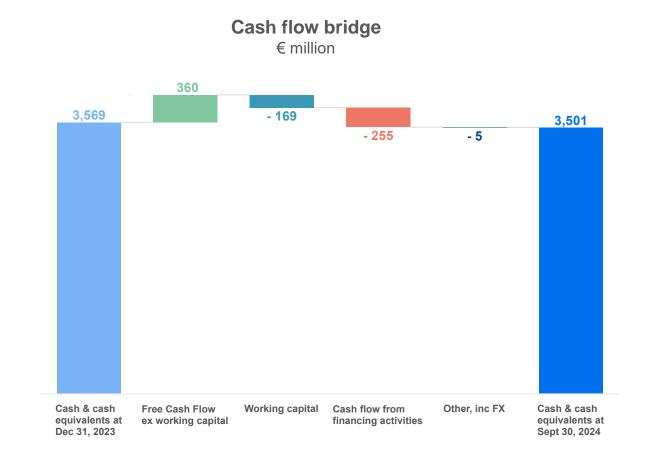
Other key metrics and balance sheet





Consistent underlying free cash flow generation

- Operating cash flow: €247m; Free cash flow¹: €192m, after €169m outflow from working capital and provisions.
- Free cash flow, excluding working capital impact: €360m.
 - Free cash conversion from Adj. Rec. EBIT: 101%.
 - **Capex**: €56m (9M 2023: €33m).
- Other items:
 - €102m paid in dividends during Q2 2024.
 - €89m related to share buyback program².
 - €52m payments for principal portion of lease liabilities.





¹ Free cash flow is calculated as cash provided (required) by operating activities less capital expenditures.

Updated company guidance for 2024



Revenue

€6.5 - 6.8bn

Prior guidance: €6.1 - 6.6bn



EBIT margin

7.0% - 7.5%



Effective tax rate

29% - 33%

Prior guidance: 26% - 30%

EPS¹: double-digit growth



Outlook

A view from T.EN

Key observations and market trends

Energy affordability & security

Continued importance of traditional markets

- Reliable execution of large projects
- Resource availability and competence

Emissions abatement

Progressive adoption of decarbonization solutions

- Electrified LNG + CO₂ capture, ethylene, blue H₂
- New markets: aviation (SAF), power (gas, waste), cement, steel

Scale & Industrialization

De-risking and scaling new technology

- Need for industrialization Pilot-to-demo plant (green H₂, rPET, SAF)
- New technology performance risk, ecosystem development



Strategic objectives for 2024

Focusing on our core competences and differentiated capabilities

Strengthen leadership in our target markets

Commercial success with new offerings

> **Collaboration to enable** clean tech solutions



Build proprietary technology demo plants

Enhance performance through digitalization and Al

Invest to expand TPS and broaden footprint

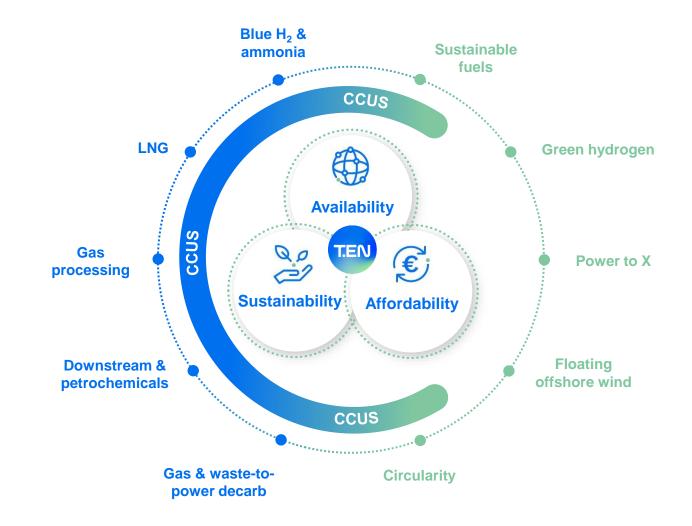


Macro outlook: more energy, less carbon

T.EN's solutions for tackling the energy trilemma

Investment in traditional energies

- Energy security drives urgent agenda
- Multi-year expansion phase required
- Decarbonization: CCUS. circularity, electrification



Accelerating lowcarbon energies

- Market evolution supported by Government policy
- Corporate commitments to reach net zero targets
- Creating conditions for structural long-term growth



T.EN leadership in key markets

LNG



Extending leadership

- T.EN awarded low-carbon LNG projects,
- >60Mtpa under construction with T.EN
- Prospect themes: Electrified, CO₂ capture, brownfield
- · Key regions: Middle East, Africa, US (2025+)

Carbon Capture



Pertinence for CO₂ capture at scale

- Selected for major CCUS projects (4Mtpa) in power sector, pending FID
- CO₂ capture studies¹ & projects², incl large CO₂ infrastructure: 40Mtpa
- Canopy by T.EN™ wins: pilots in cement / mining, C10 unit, C200 studies, and largescale FEED (gas-power, WtE3, cement)
- Key regions: UK, NAM, Europe

Sustainable Fuels



A technology, product & engineering services play for T.EN

- >1000 Ktpa Alcohol-to-Jet under either early-stage development, in PDP4, license phase, FEED or EPC
- Freedom Pines: Hummingbird® integrated in world 1st commercial ATJ⁵ demo plant
- Investment in the United Airlines Ventures Sustainable Flight Fund
- Key regions: NAM, Europe, UK, Australia

Ethylene



Positioned for the greenfield & brownfield investment waves

- A technology, proprietary equipment and Project Delivery play
- Decarbonization agenda: H₂ firing, circularity, electrification (eFurnace by T.EN™)
- Revamp drivers: energy efficiency, emissions reduction, expansion
- Key regions: KSA + Middle East, India, NAM



¹ Includes FEED and pre-FEED

² Includes Engineering, procurement and fabrication (EPF) and engineering, procurement and construction (EPC)

³ Waste-to-Energy

⁴ Process Design Package

⁵ Alcohol (ethanol)-to-Jet



Environment, Social & Governance

Sustainability fully embedded in our strategy

A detailed and comprehensive sustainability report



CLIMATE & ENVIRONMENT



Reduction for scope 1 & 2 GHG emissions compared to 2021



100%

Technology & innovation R&D dedicated to sustainability



Waste recycled



Biodiversity

Zero projects in IUCN¹ category I and II

PEOPLE

T.EN UNIVERSITY

23

Learning hours per employee (vs. 10 hours in 2022)

24,000+

Volunteering hours



30.5%

of women in the workforce (vs. 29.7% in 2022)



Industry leading safety

250 million worked hours with zero fatalities & LTIR2 of 0.01

TRUST



Adoption of **Human Rights Policy**



1st ESG Suppliers' Council - onboarding our major suppliers



40%

of women on the Board of Directors





Integrity @ the core

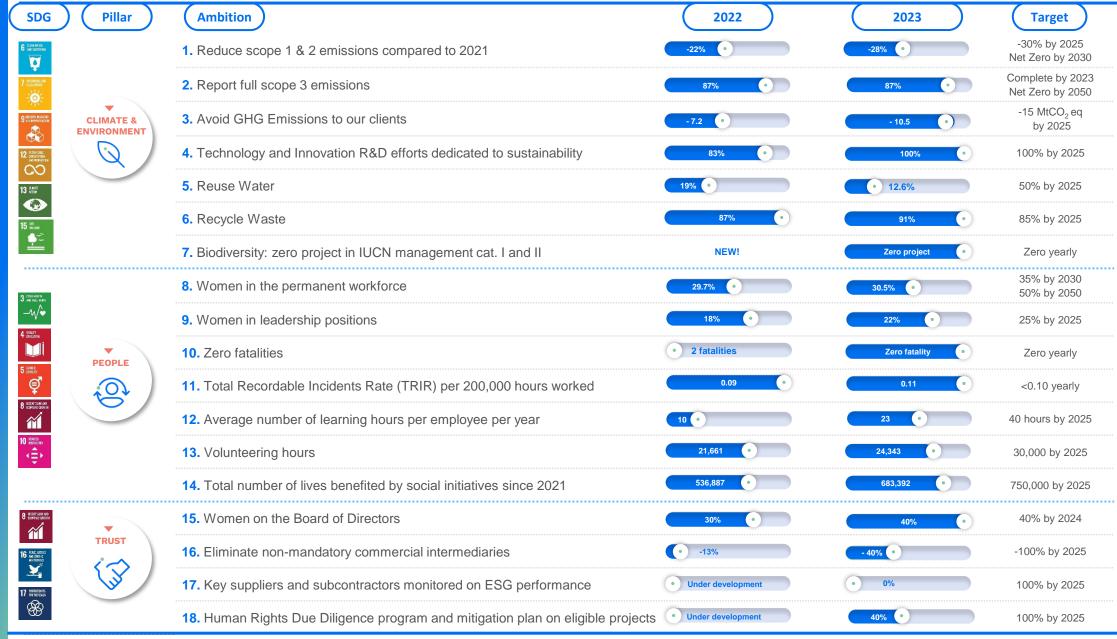
A campaign promoting the importance of compliance

Key figures 2023





SCORECARD





Appendix

Medium-term financial framework

Confirming strong revenue growth potential and stability in margin outlook



Revenue

€5 - 6bn (selectivity-driven)

Maturing pipeline, larger LNG / energy transition orders

EBIT %¹

6.5% - 7.5%

Backlog strength, quality replenishment



Revenue

~€2bn (strategic growth)

Strengthened backlog, investment, positioning EBIT % 10%-plus

Accretive mix evolution

R&D

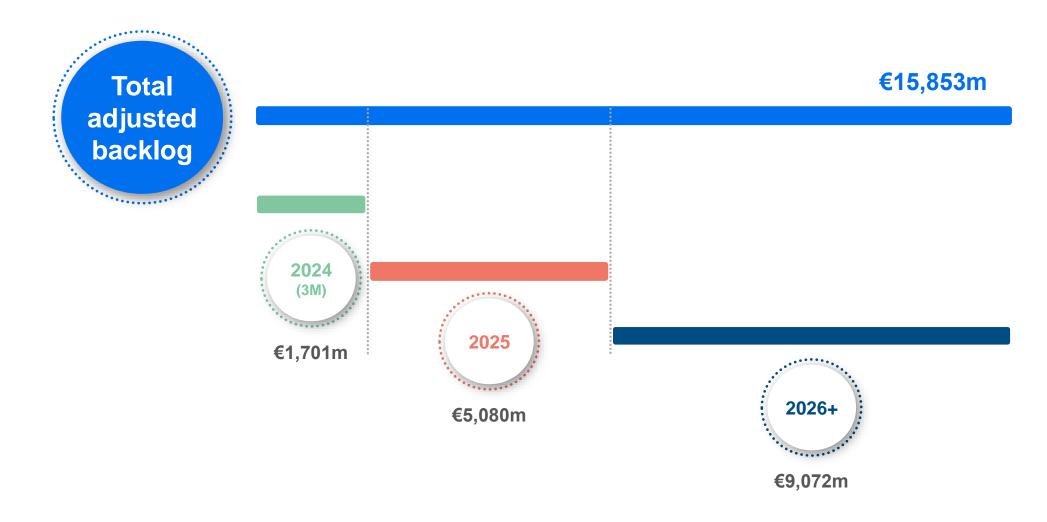
~1% of revenue

Expand technology portfolio, support new offerings





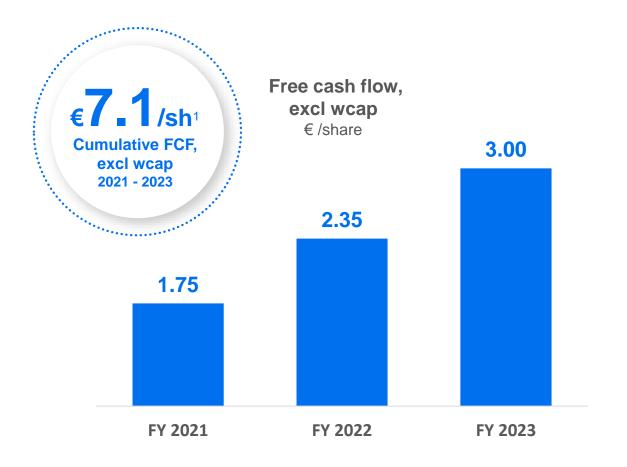
Backlog schedule





Zooming out: a longer-term perspective on cash flow

Assessing free cash flow generation since company creation



€1.3bn FCF generation since 2021

Consistently high FCF conversion

- 2021 2023 FCF conversion¹: 96%
- 2024+ outlook: ~100% FCF conversion

Working capital impact: negligible

2021 – 2023 Cumulative outflow: €39m

Providing flexibility for capital allocation



Attractive total shareholder returns

Proposing an increase in dividend and initiating a share buyback

Dividend

+10%

- 2023 dividend: €0.57/share
 - Estimated cash cost: € 100 million
- Implied 2021 2023 CAGR: 13%

Dividend history

€ / share



Share buyback

€100m

- Supplemental return of capital to shareholders
 - Successful completion of €100m share buyback program on September 30, 2024
- Supported by strong balance sheet and business outlook

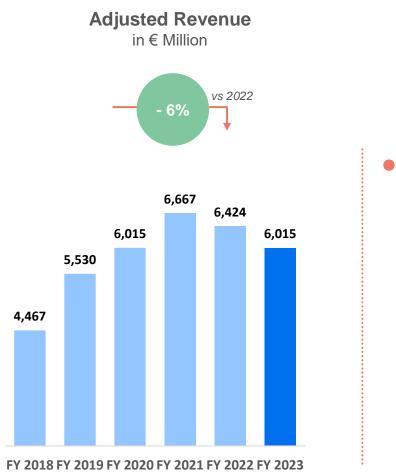
TSR since inception

100%

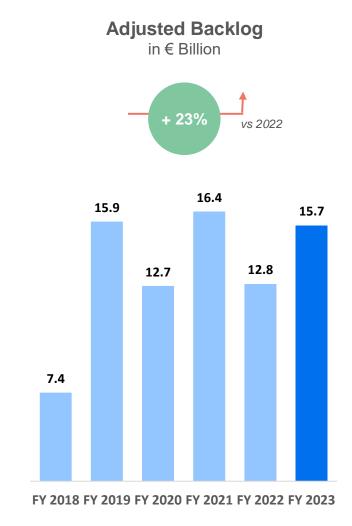
- **Exceptional TSR since company listing**
- Material outperformance vs market indices
 - STOXX Europe 600 Energy: +42%
 - SBF120: +25%



Financial performance – a long-term perspective



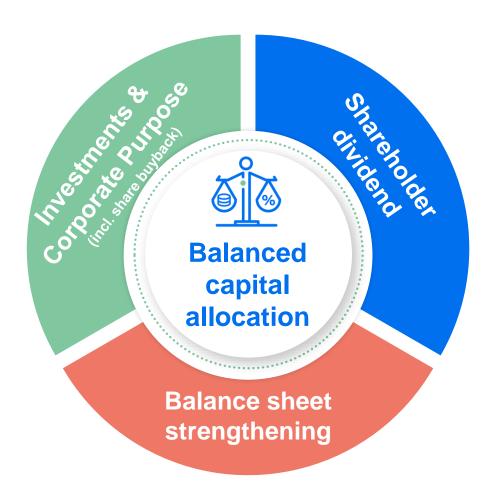






Capital allocation – a flexible framework

Supported by consistency in financial performance and cash flows



T.EN is committed to delivering long term sustainable growth and attractive returns to shareholders through a balanced approach to capital allocation, focused on:

Maintaining a sustainable dividend

Intent to pay a dividend annually that is sustainable with potential for growth over time. Proposed dividend for 2023: €0.57/sh¹.

Disciplined investment in growth

Deploying capital to capture energy transition technologies / opportunities, and associated business models.

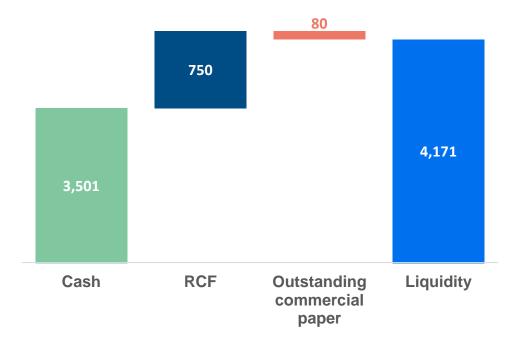
Preserving an investment grade balance sheet

Allowing utilization of excess cash flow to strengthen balance sheet and reserves.



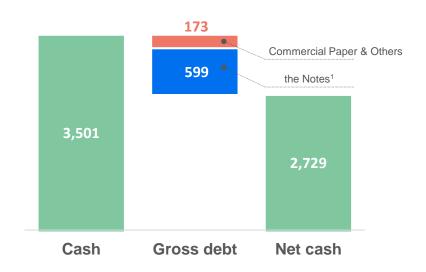
Differentiated capital structure

Net liquidity, September 30, 2024 € million



Robust liquidity position comprised of ~€3.5 billion of gross cash plus €670 million of available capacity under the RCF (€750 million net of €80 million outstanding commercial paper).

Net cash, September 30, 2024 € million



- Strong net cash position of € 2.7 billion.
- Short-term debt accounts for 17% of total debt.



Reju: a T.EN regeneration company

Accelerating the transition to a circular polyester system

The reality¹



of fibers globally (incl textiles) are made from PET² (plastic)





of global PET waste from textiles is from post-consumer sources



of global textile waste is recycled into new fibres for clothing

The need

- To address a growing global waste problem for textiles
- To respond to a tightening regulatory environment
- To assist the textile industry in meeting its circularity commitments

The business foundations

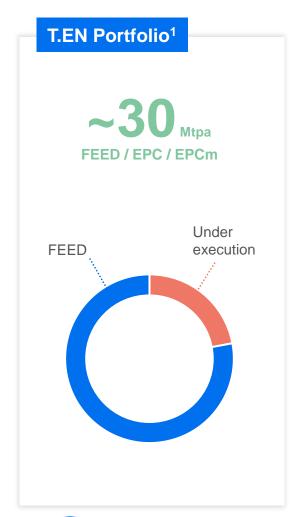
- Rapid technology development to full-scale demonstration plant
- Creating full ecosystem: securing feedstock & offtake, certifying circularity
- Multiple value activation opportunities: licensing, royalties, design-build-own-operate

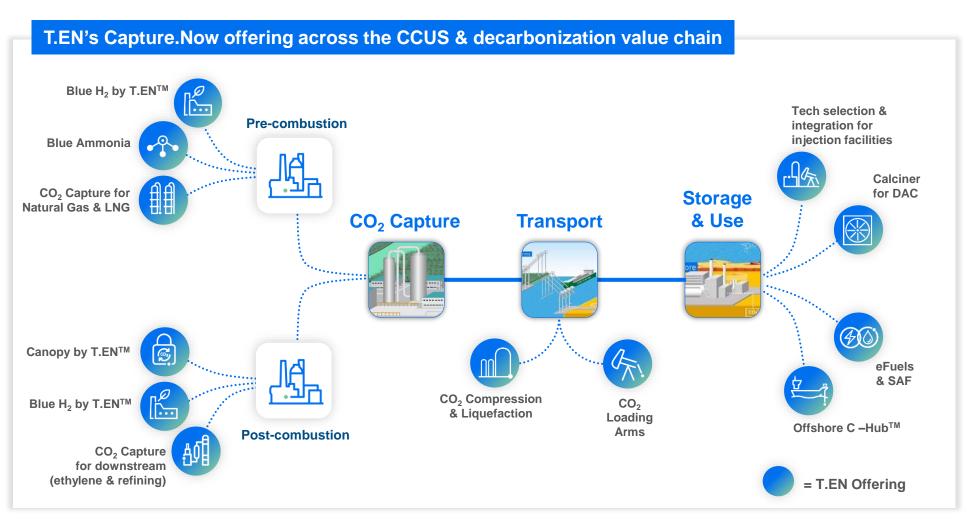




Capture.Now™

Our platform to transform carbon into opportunities









Canopy™ Capture with Confidence

Proven, integrated post-combustion solutions for any emitter



PILOT 1.5 ktpa



C10 10 ktpa



C100 100 ktpa



C200 200 ktpa



Bespoke sizing & design

Any scale for

any facility



MARINE

Optimized offshore design

Offshore solutions



Standardized sizes for smaller emitters

Capture performance

CO₂ recovery >95%, excellent energy efficiency, low solvent volatility and minimal emissions

Capture capacity

Comprehensive range of sizes available to build the required carbon capture capacity

Capture support¹

Solving challenges from funding to implementation with our complete solutions



95% **Capture rate**

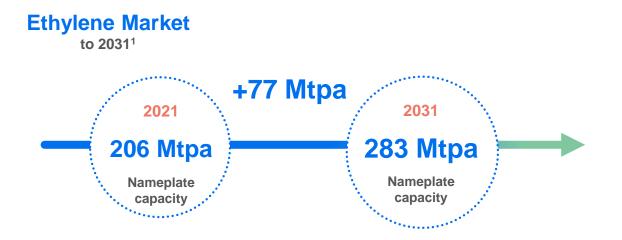






Ethylene – a leading market position

Leveraging technology leadership into a cyclical upturn





Ethylene of the future

Decarbonized through low emission furnaces, electrification, H₂ firing, feedstock circularity

EPC and services

Selective approach through early engagement

GDP-led growth with structural market drivers

Regulation: CO₂ reduction and circularity (e.g. EU packaging directive)

In-country value: national infrastructure projects

Decarbonization agendas for greenfield and brownfield:

- Energy efficiency, reduction in fossil feed consumption
- Increased electrification and hydrogen fuel; targeting net zero cracker

A strong ethylene backlog and pipeline

Borouge 4, Abu Dhabi FEED, licence and EPC

other items

INEOS – P1, Belgium FEED, licence & proprietary equipment

PT Pertamina new olefin complex, Indonesia **FEED**

Key geographies: US, Middle East, Asia Pacific, India



A diversified and innovative downstream offering

Creating value across the downstream value chain



>40% ethylene licensing market share¹



>45 grassroot ethylene plants

>30 large refineries

>350 fertilizer facilities



>200 modernization & revamping engagements

Differentiated offering

Emission reductions through efficiency gains and beyond

Digitally-enabled process monitoring, lifecycle services

Smart revamps for feedstock flexibility and HSES upgrades

Optimize production, refining / petchem integration





Bridging green electrons to molecules

An enabler of long-term TPS growth and selective Project Delivery opportunities for T.EN



Unlocking the Green H₂ market

- Breaking cost barriers through integrated offering with standardized and **configurable** solutions combined with technical and financial advisory.
- Innovation platform to develop BoP¹ and electrolyzer technologies of the future; to accelerate improvement in project economics.



Yielding strong economic benefits

- **Ambition** to be the **leading company** across major green H₂ markets; Rely to become a €1 billion+ revenue core business for T.EN by 2030.
- Technology & product development within an asset light model to support attractive margins and returns.



Driving Sustainability

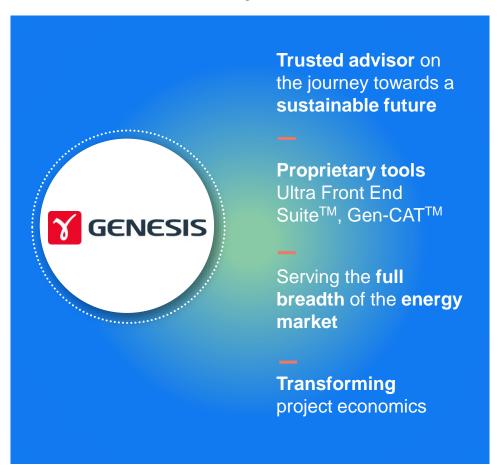
- Positioning in highly promising Green H₂ and Power-to-X markets that can deliver decarbonization across many industries.
- Developing T.EN's sustainable business lines; Rely is one of our initiatives that supports **T.EN's net zero trajectory.**



Enhance our high value services to customers

Display our unique capabilities through advisory and project management consulting

Advisory services



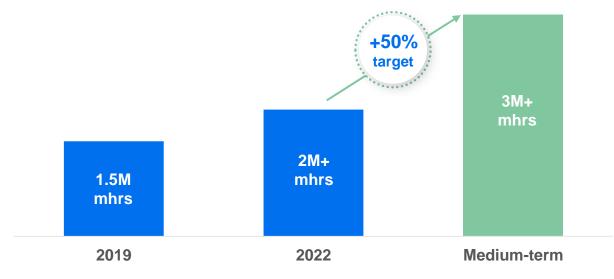
Project Management Consultancy (PMC)

Support customers to achieve investment and safety goals

Best-in-class project management competence

De-risk execution from technology selection to delivery

> Fully integrate with customer teams





Peers landscape

Projects Delivery



Technology, Products & Services







Stock information and ADR

Stock



Listed on Euronext Paris / SBF 120 index



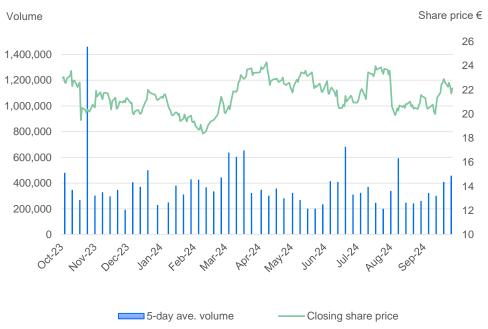
Ticker code: TE / ISIN code: NL0014559478



Free float: 133.9 million / Outstanding shares: 181.6 million



Market Cap on September 30, 2024: €3.9 billion



ADR program



Exchange: Over-the-Counter



Ratio: 1 ADR: 1 ORD

DR ISIN: US87854Y1091

Symbol: THNPY

CUSIP number: 87854Y109

American Depositary Receipt (ADR) Program:

Sponsored Level I

Sponsor of ADR program:

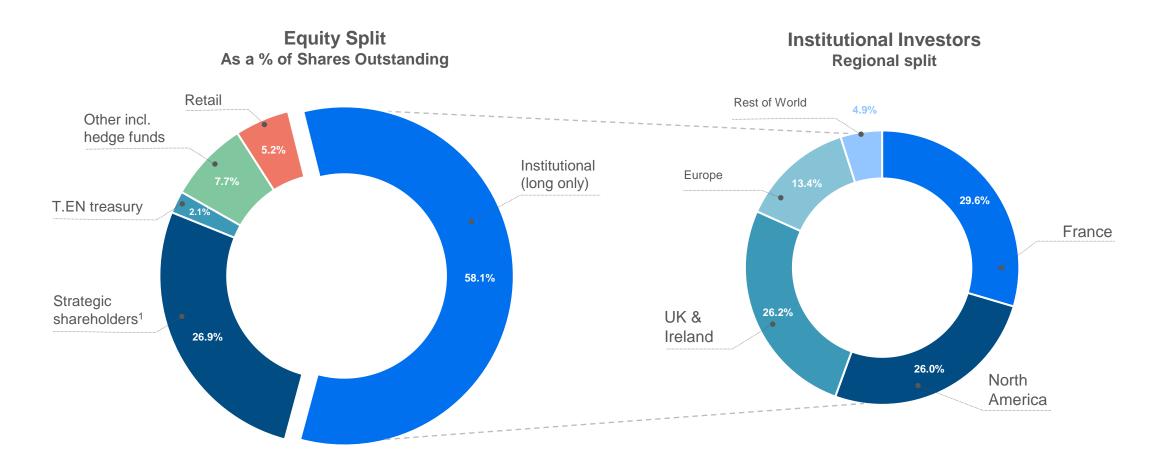
J.P. Morgan Chase Bank, N.A.

For further information:

https://www.adr.com/drprofile/87854Y109



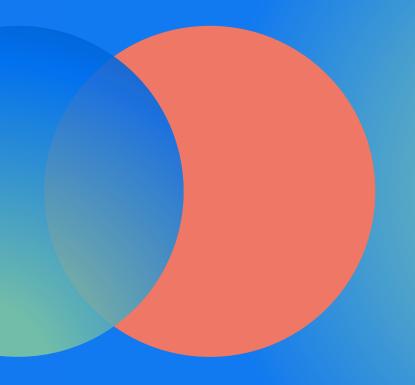
A diversified shareholder structure



- HAL increases stake to 16.1% during H1 2024 (December 31, 2023: 13.1%)
- Stock with institutional holders: 58.1% (December 31, 2023: 59.5%)







Investor Relations
Phillip Lindsay
Vice President, Investor Relations

phillip.lindsay@ten.com



corentin.cargouet@ten.com

