

Q4 2022

## **Technip Energies Investor Relations Overview**

## **Forward looking statements**

This Presentation contains "forward-looking statements" as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. Forward-looking statements usually relate to future events and anticipated revenues, earnings, cash flows or other aspects of Technip Energies' operations or operating results. Forward-looking statements are often identified by the words "believe", "expect", "anticipate", "plan", "intend", "foresee", "should", "could", "may", "estimate", "outlook", and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on Technip Energies' current expectations, beliefs and assumptions concerning future developments and business conditions and their potential effect on Technip Energies. While Technip Energies believes that these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting Technip Energies will be those that Technip Energies anticipates.

All of Technip Energies' forward-looking statements involve risks and uncertainties (some of which are significant or beyond Technip Energies' control, such as Russia's invasion of Ukraine, the associated sanctions and the impact these will have on our and/or our customers' activities conducted in or related to Russia) and assumptions that could cause actual results to differ materially from Technip Energies' historical experience and Technip Energies' present expectations or projections. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those set forth in the forward-looking statements.

For information regarding known material factors that could cause actual results to differ from projected results, please see Technip Energies' risk factors set forth in Technip Energies' filings with the U.S. Securities and Exchange Commission, including its 2021 Form 20-F filed on March 25, 2022.

Forward-looking statements involve inherent risks and uncertainties and speak only as of the date they are made. Technip Energies undertakes no duty to and will not necessarily update any of the forward-looking statements in light of new information or future events, except to the extent required by applicable law.

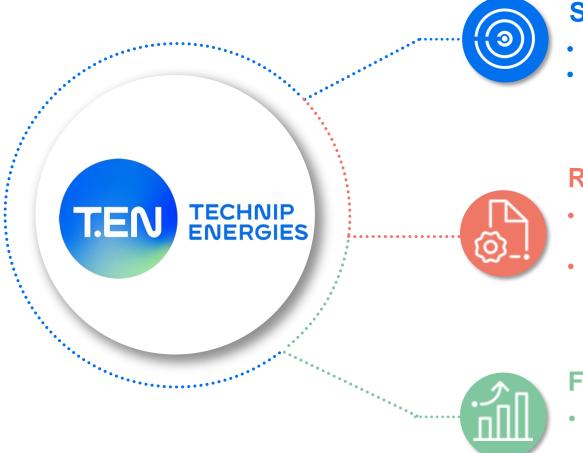


# Technip Energies at a glance



## A leading E&T company for the Energy Transition

## Why invest in Technip Energies



#### **Strong positioning**

- Leadership<sup>1</sup> in LNG, H<sub>2</sub> & ethylene
- **Growth** in blue and green H<sub>2</sub>, sustainable chemistry, CO<sub>2</sub> management and floating offshore wind

## **Relevant capabilities**

- Global **project delivery** partner with local expertise, smart energy engineers and trusted execution
- Extensive and evolving technology portfolio ability to integrate & scale up technologies

## **Financially robust**

- Extensive backlog & pipeline, strong revenue visibility with margin expansion potential
- Asset light with strong balance sheet early cash conversion, high ROIC<sup>2</sup> potential and dividend commitment



<sup>1</sup>World leader in LNG - based on delivery of over 20% of operating LNG capacity. Percentage is based on operating capacity delivered by Technip Energies/ total industry operating capacity; source: IHS; Market leader position based on installed base of hydrogen plants; World leader in ethylene - based on the number of ethylene production facilities awarded or technology licences selected since 2010; source IHS.

<sup>2</sup>Return on invested capital calculated as: NOPAT (Net Operating Profit After Tax) / Invested Equity (Equity + Financial Debt excl. IFRS 16 lease)

## At a glance

TECHNIP ENERGIES

T.EN

TE Euronext Paris listing ticker ADRs for US investors	<b>Paris</b> Headquarters (the Netherlands incorporated)	60+ Years of operations
€6.7B <sup>1</sup> Revenue	A leading E&T <sup>2</sup> company for the Energy Transition	€13.5B <sup>3</sup> Backlog
€0.45/sh Dividend for 2021	BBB- Investment grade rating <sup>4</sup>	~15,000 Employees in 34 countries

Financial information is presented under Adjusted IFRS (see Appendix 8.0 of Q1 2022 Results Release). Reconciliation of IFRS to non-IFRS financial measures are provided in Appendix 1.0, 2.0, 3.0.

<sup>1</sup> Revenue for 12-months ending December 31, 2021, included approximately 35% associated with Arctic LNG 2. <sup>2</sup> Engineering & Technology

<sup>3</sup> Adjusted Backlog at September 30, 2022, included €889.6 million associated to Arctic LNG 2.

<sup>4</sup> Rating evaluation of S&P Global: BBB-, Outlook Stable & A-3 short-term rating, as of March 11, 2022.

## **Our business**

A diversified provider of projects, technologies, products and services



- Engineering and project management expertise
- Technology integration on complex projects
- Diverse commercial strategies, selective model



- Process technologies and proprietary products
- Concept, feasibility, FEED, studies and licensing
- Advisory and consultancy enabled by digital



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<sup>1</sup> Revenue for 12-months ending December 31, 2021, included approximately 35% associated with Arctic LNG 2.

## **Energy Transition is our business**

Strong track record in delivering sustainable products and solutions



#### **Carbon-free energy solutions** Green hydrogen, offshore wind, nuclear



## Sustainable chemistry

Biofuels, biochemicals, circular economy



#### Decarbonization Energy efficiency, Blue hydrogen, CCUS<sup>1</sup>

**Strategic flexibility** – 'architect mindset' meeting customer needs from energy source to end-use.

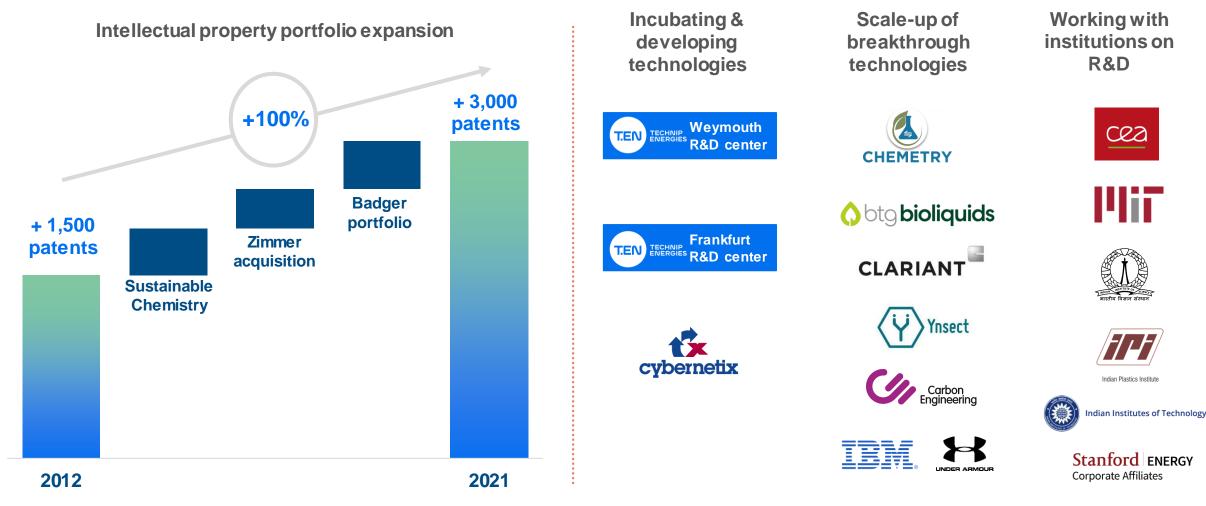
- Feedstock agnostic outstanding energy molecule transformation capabilities.
- Technology-driven integrate complex technologies, including proprietary, to meet project specificities and economic hurdles.

**Exceptional execution** – proven operating model, highly applicable to sustainable energy solutions.



## **Proprietary technology and innovation platforms**

A leading portfolio of process technologies; bringing external / internal energies together





## **Disciplined commercial approach reduces risk**

Ensures quality backlog, de-risked execution & consistent performance

#### **Early engagement**

Evaluate technical cost; identify key project risks and mitigation strategies

#### **Technology Mastery**

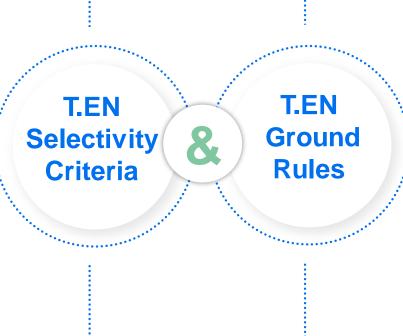
Intimate understanding of technology, proprietary or partners

#### Known Partners & Geography

Work with who you know, and where you know

#### Alignment with ESG<sup>1</sup> Roadmap

Integrated into business strategy; targeting work consistent with roadmap



#### Involvement from inception

A condition when targeting large EPC with lump-sum content

#### **Contracting strategy**

Reflects risk / reward specificities of each project; reimbursable, lump-sum, hybrid, convertible models

#### **De-risked procurement**

Minimize exposure to market fluctuations; back-to-back supply chain commitments, embedded escalation/indexation clauses

#### **Rigorous project management**

Constant monitoring through monthly Project Reviews, supported by culture of transparency



# 9M 2022 highlights



## **Robust 9M 2022 performance**



Adjusted revenue<sup>1</sup>



Adjusted recurring EBIT<sup>1</sup>



Adjusted net profit<sup>2</sup>

## 9M 2022 financial highlights

**€2.7**bn

Adjusted order intake

0.6

Book-to-bill, TTM<sup>3</sup>

**€3.3**bn

Adjusted net cash



Financial information is presented under adjusted IFRS (see Appendix 8.0 of 9M 2022 Results Release). Reconciliation of IFRS to non-IFRS financial measures are provided in Appendix 1.0, 2.0, 3.0.

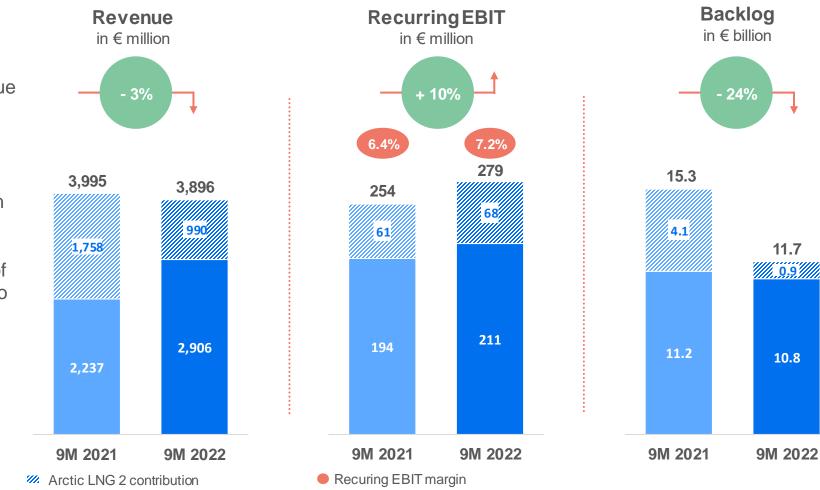
<sup>1</sup> Adjusted revenue and adjusted recurring EBIT included €989.8 and €68.1 respectively from Arctic LNG 2. <sup>2</sup> Net profit attributable to Technip Energies Group. <sup>3</sup> Trailing 12 months.

## **Project Delivery**

## Demonstrating the quality of the underlying portfolio

- Excl. ALNG2, growth of 30% in revenue due to ramp-up of major LNG and downstream projects.
- Strong execution driving robust profitability; Adj. recurring EBIT margin at 7.2%, +80bps Y/Y.
- Backlog impacted by partial removal of ALNG2; book-to-bill trends expected to improve over next 12-18 months.



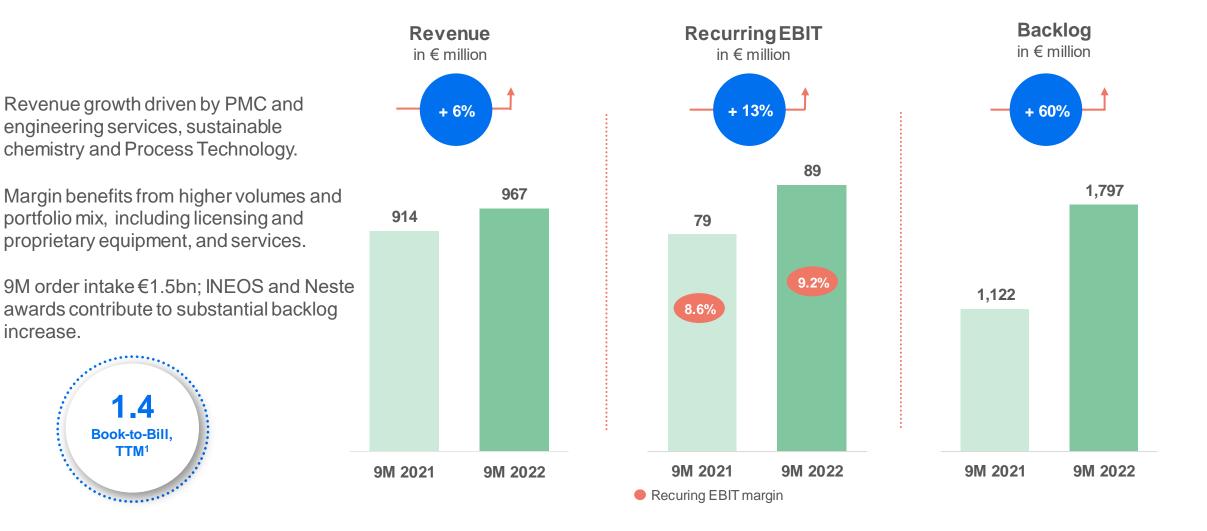




Financial information is presented under adjusted IFRS (see Appendix 8.0 of 9M 2022 Results Release). Reconciliation of IFRS to non-IFRS financial measures are provided in Appendix 1.0, 2.0, 3.0. <sup>1</sup> Trailing 12 months.

## **Technology, Products & Services**

## Substantial backlog increase reinforces revenue growth trajectory





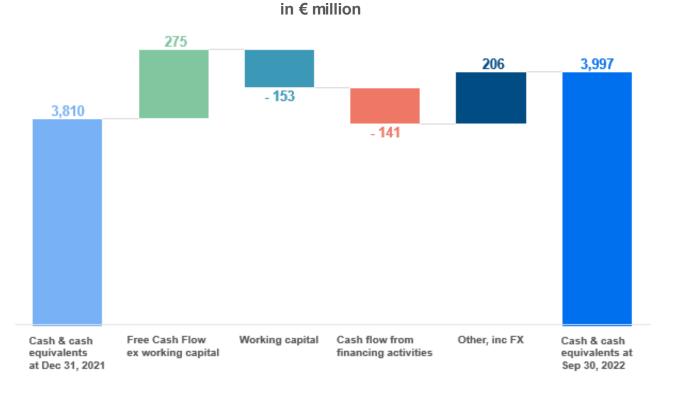
## **Other key metrics and balance sheet**

	R&D	€ 34.5 million	36% higher Y/Y; focused spend on energy transition initiatives.
Income Statement	Net financial expense	€ 7.2 million	Interest income from cash on deposit progressively benefiting from higher rates of interest.
	Effective tax rate	29.9%	In line with full company guidance for 2022.
Balance Sheet	Gross debt	€ 0.7 billion	Stable with 80% long-term, maturing in 2028.
	Net cash	€ 3.3 billion	Up slightly year-to-date despite working capital outflow.
	Net contract liability	€ 2.9 billion	Consistent with 2021 Y/E position.



## **Continued strong cash conversion from EBIT**

- Strong operational performance generating free cash flow<sup>1</sup> of €122 million.
- Excluding working capital impact of €153 million, free cash flow of €275 million; free cash conversion from adjusted recurring EBIT: 82%.
- Other notable cash flow items include:
  - Maiden dividend payment of €79 million.
  - Share repurchases of €54 million.



**Cashflow bridge** 



# Outlook

## **Returning to full company guidance for 2022**

Strong business performance and improved visibility



#### Guidance is consistent with prior financial framework<sup>1</sup> (Prior framework excluded contribution from Arctic LNG 2)



Financial information is presented under adjusted IFRS (see Appendix 8.0 of 9M 2022 Results Release). Reconciliation of IFRS to non-IFRS financial measures are provided in Appendix 1.0, 2.0, 3.0. <sup>1</sup> The prior framework excluded the contribution from Arctic LNG 2 and consisted of adjusted revenues of €5.0 - 5.5 billion, adjusted recurring EBIT margin of at least 6.8%, and adjusted effective tax rate of 28% - 32%.

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## A step change in TPS backlog and Projects pipeline

TPS is an ideal complement to a longer cycle Project Delivery business

#### Strengthened revenue outlook for TPS

Q3 2022 backlog: €1.8bn

+60% Y/Y increase in backlog

Recent orders add longer-cycle dimension to TPS backlog

#### Key drivers of future growth

- Decarbonization, ethylene, clean H<sub>2</sub>, biochemicals
- Other energy transition themes

#### Longer-term value drivers

- R&D, greater technology portfolio leverage; digital
- M&A and new models incl. equity-linked e.g. Hy2Gen

Improved energy transition pipeline Q3 2022 pipeline<sup>1</sup>: > €30bn +50% vs > €20bn pipeline at FY 21 Major expansion in ET<sup>2</sup> and LNG market opportunity set

#### Confident in improving order outlook

- Early engagement on vast array of targeted projects
- Selectivity and discipline, leverage incumbent position

#### **Energy entering investment expansion**

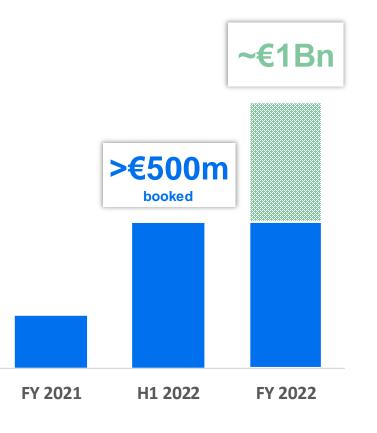
- Solutions for affordable, available & sustainable energy
- Need for speed to market and schedule certainty



## **Energy transition portfolio maturing and converting**

Energy transition orders > €500m (excl. LNG) in H1; to reach around €1 billion by Y/E

#### Energy transition order intake excl. LNG



#### Momentum contributing to TPS and Project Delivery backlog

- Early engagement and technical differentiation delivering results
- Strong momentum further supported by energy independence agenda
- Portfolio migrating towards CCS, sustainable chemistry, and low-carbon H<sub>2</sub>

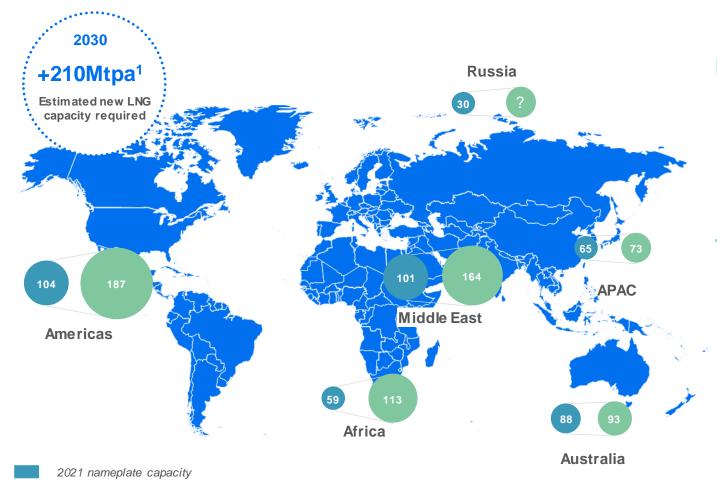
#### **Recent awards in targeted growth markets**

- CCS: Hafslund Oslo Celsio, ExxonMobil LaBarge
- **eFuels:** Iverson green ammonia
- Floating Offshore Wind: Equinor Firefly
- Biochemicals: OCIKUMHO EPICEROL® technology license
- Lithium refining and conversion: Viridian



## LNG has become critical for energy security

Acceleration in new LNG capacity required with a geographic shift in future supply



2030e nameplate capacity

TECHNIP

ENERGIES

#### Filling supply gap sooner; the "need for speed"

- Europe urgently requires reliable long-term supply of natural gas.
  - Europe currently imports ~130Mtpa<sup>2</sup> via pipeline from Russia.
  - Any reduction in pipeline supply to Europe will mostly be compensated with LNG.
- Middle East and Americas best positioned to respond.

#### **T.EN to enable fast track LNG development**

- Selectively target and execute traditional large train export terminals.
- Leverage SnapLNG<sup>™</sup>.
- Seize FLNG opportunities as they become viable.

#### **Decarbonization agenda remains strong**

- Low emission and fully electrified zero carbon LNG production.
- Brownfield opportunities to debottleneck and decarbonize.

<sup>1</sup> Based on Technip Energies estimates derived from IHS / S&P Global. Includes approximately 130Mtpa currently under construction.

<sup>2</sup> Europe imported 175bcm of Russian pipeline gas in 2019 (last full year pre-Covid19), equivalent to ~130Mtpa based on a conversion factor of 0.735 Mtpa/bcm. Source Cedigaz; bp.

## **CO<sub>2</sub> Management – positioning for rapid growth**

Securing contracts to deliver high-impact CCUS solutions across industries



## Carbon Capture Market to 2030<sup>1</sup> Pre-Combustion Capture Others<sup>2</sup> -550 Mtpa<sup>3</sup> Iron, steel, metals

- ~ €80Bn capital investment required to achieve ~550Mtpa by 2030
- Post Combustion market growth focused on power generation; project award activity centred on CCS<sup>4</sup> hubs and clusters
- Key regions UK, Norway, NW Europe and US & Canada driven by political stimulus and incentivisation

#### **T.EN's activity across the CCUS value chain**

- **Post-combustion:** Hafslund Oslo Celsio -EPC, bp Net Zero Teesside - FEED, Calpine Deer Park - FEED
- **Pre-combustion:** PETRONAS Kasawari CCS FEED (Offshore), ExxonMobil LaBarge EPs
- Transportation: Northern Lights CO<sub>2</sub> loading arms supply, Northern Endurance Partnership Subsea and Pipelines FEED
- Decarbonized LNG: Qatar NFE EPC, Texas LNG – Pre-FID



CO<sub>2</sub> to be captured and / or avoided

Delivering CCS at world's largest full-scale waste-toenergy plant with CO<sub>2</sub> capture. 400 ktpa to be captured; equivalent to annual emissions of 200,000 cars



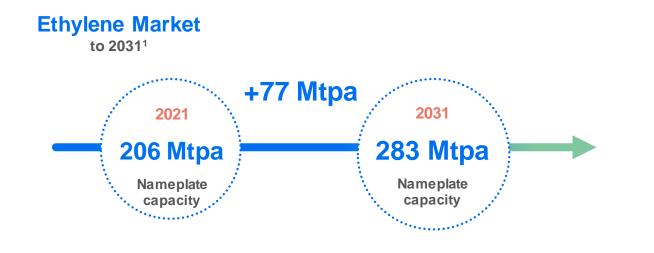
<sup>1</sup> Source: based on Rystad Energy estimates of total installed capacity of CO<sub>2</sub> capture operating in 2030. Includes approximately 43 Mtpa currently in operation. <sup>2</sup> Others includes chemicals and cement.

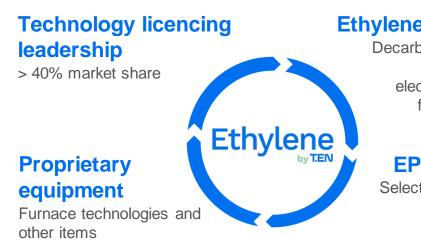
<sup>3</sup> Million tons per annum.
 <sup>4</sup> Carbon Capture & Storage.

Hafslund Oslo Celsio

## **Ethylene – a leading market position**

Leveraging technology leadership into a cyclical upturn





#### **Ethylene of the future**

Decarbonized through low emission furnaces, electrification, H<sub>2</sub> firing, feedstock circularity

#### EPC and services Selective approach through early engagement

#### **GDP-led growth with structural market drivers**

**Regulation:** CO<sub>2</sub> reduction and circularity (e.g. EU packaging directive)

**In-country value:** national infrastructure projects

Decarbonization agendas for greenfield and brownfield:

- Energy efficiency, reduction in fossil feed consumption
- Increased electrification and hydrogen fuel; targeting net zero cracker

#### A strong ethylene backlog and pipeline

Borouge 4, Abu Dhabi FEED, licence and EPC

**INEOS – P1, Belgium** FEED, licence & proprietary equipment

Key geographies: US, Middle East, Asia Pacific, India

PT Pertamina new olefin complex, Indonesia FEED



## Investing and partnering to drive energy transition

HY2GEN

- Investment and strategic partnership with Hy2gen.
  - A Green H<sub>2</sub> Design Build Own and Operate (DBOO) company.
  - Large pipeline of projects producing Green H<sub>2</sub>-based fuels.
  - Deep technological knowledge; technology agnostic approach.
- A new business model for Technip Energies to **capture and retain value**.
  - Equity model with access to project development.
  - Operating model: preferred rights on services / projects.

## 

- Investment in next-generation FOW<sup>1</sup> technology.
- Develop mass manufacturable, competitive structure to lower LCOE<sup>2</sup>.
- Strengthen FOW positioning with a pioneering technology.



- Technology acquisition for bio-sourced, fully biodegradable polymers production.
- Strengthens T.EN's Sustainable Chemicals portfolio.

#### Technip Energies forging its path in the energy transition

**Promote services** 

Expand technology portfolio

Strengthen R&D and innovation

Deliver on ESG roadmap

**Retain Value** 





# Environment, Social & Governance



#### **Our Purpose**

## Breaking boundaries together to engineer a sustainable future



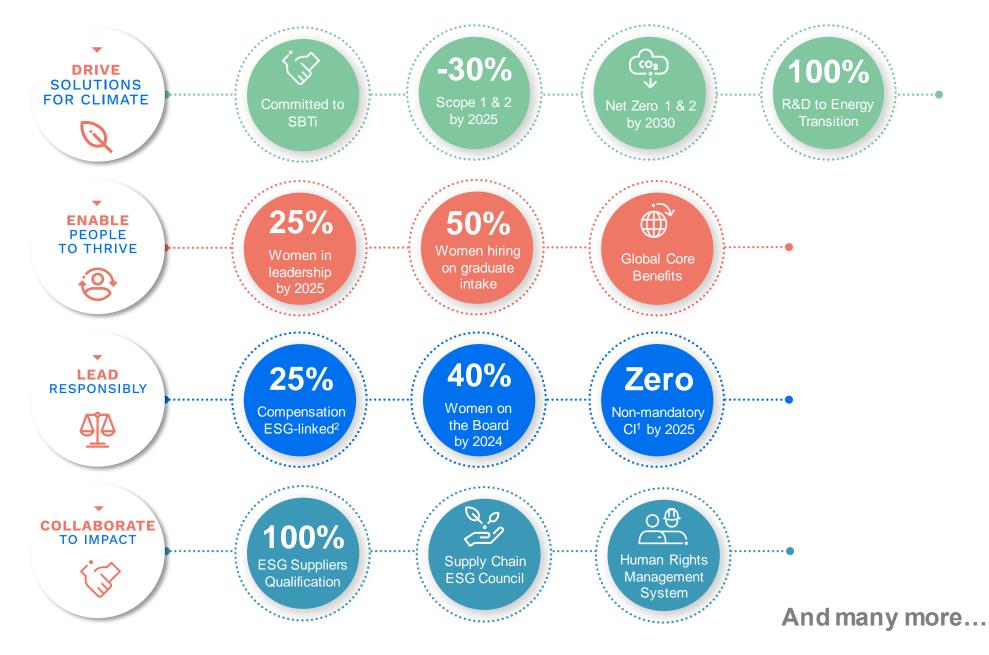


Together





T.EN TECHNIP ENERGIES



<sup>1</sup> CI: Commercial Intermediaries

<sup>2</sup>25% of the Annual Bonus Performance and 25% of Performance Stock for the CEO, ExCom and all eligible employees

# Partnering to drive advanced energy transition solutions and real opportunities



## **Carbon capture – Shell CANSOLV®**

- Strengthening strategic alliance: drive cost-effective, large-scale CCS projects to better respond to rapidly growing market and need for affordable / proven solutions.
  - Combining state-of-the-art technology and project management excellence to drive 20%/ 30% lower capex / opex.



• Achieving strong improvements in cost reduction through joint value delivery and improvement programs.

## **Circular Economy – Alterra Energy**

- Global joint development & collaboration: Integrate Alterra's liquefaction process with T.EN's pyrolysis oil purification technology.
  - Maximize adoption of recycled feedstock and improve circularity solutions for petchem industry.
- Leverage proprietary technology position: Supporting global adoption of recycling plastics.



#### NPCC JV to accelerate energy transition

- NT ENERGIES to drive energy transition in UAE / MENA region, by providing added value services in:
  - Clean hydrogen and related decarbonization projects and CO<sub>2</sub> capture; and



- Waste-to-energy, biorefining, biochemistry, as well as other energy transition related themes.
- Strengthened partnership, increasing in-country value

## **Sustainable fuels - Clariant**

- **Cooperation agreement** for the implementation of Clariant's sunliquid<sup>®</sup> cellulosic ethanol technology.
  - Converts agricultural residues, woody materials or municipal solid wastes into advanced biofuel.
- Leverage T.EN's deep experience in building advanced biofuels plants.



# Appendix

Pillar	Ambition	2021 Status	Target <sup>1</sup>
DRIVE SOLUTIONS FOR THE CLIMATE	Reduce Scope 1 & 2 emissions compared to 2019	-8%	-30% by 2025
	Net Zero scope 1 & 2	● 18.8 kt CO₂eq	Net Zero by 2030
	Data centers zero carbon footprint certified	•	100% by 2025
	Report full scope 3 emissions	$\bullet$	Complete by 2023
	R&D budget allocation to our Energy Transition Pillars	68%	100% by 202
	Main entities ISO 14001 certified	63%	100% by 202
	Water consumed on sites from reused sources	21.3% •	50% by 202
	Waste valorized	75% •	85% by 202
ENABLE PEOPLE TO THRIVE Eligib Entiti	Women hiring on yearly graduate intake	50%	50% yearly
	Women in leadership positions	12% •	25% by 202
	Main countries <sup>2</sup> have local diversity action plan	$\bullet$	100% by 202
	Eligible construction sites with BBS program	50% •	100% by 202
	Entities complying with our new core benefits standard worldwide	•	> 90% by 202
	Employees participating in the ESG learning	$\bullet$	> 90% by 202
	International Graduate Program dedicated to Energy Transition	$\bullet$	Done by 202
	Women on the Board of Directors	30%	40% by 2024
LEAD RESPONSIBLY	Link compensation to ESG Roadmap performance annually	Completed 2021	Complete yearl
<u>a</u>	Yearly ABC training for all at risk functions and gatekeepers	75%	>90% yearl
-	Continued reduction of non-mandatory commercial intermediaries	•	-100% by 202
	Supplier and subcontractor qualification integrates ESG criteria	$\overline{\mathbf{O}}$	100% by 202
COLLABORATE TO IMPACT	Key suppliers and subcontractors monitored and audited on ESG performance	•	100% by 202
(j)	Eligible projects with Human Rights Management System	•	100% by 202
<b>W</b>	Volunteering hours	14,360 •	30,000 by 202

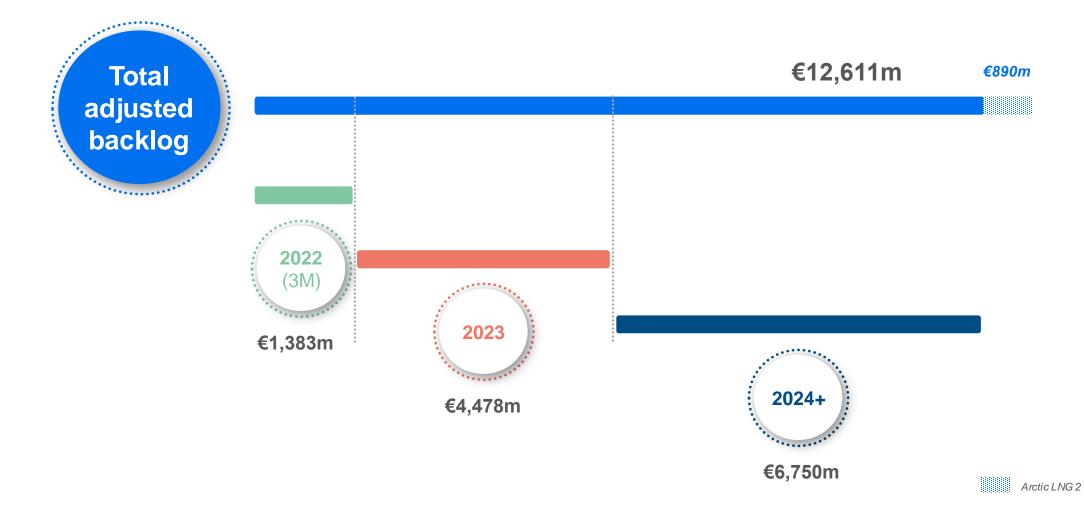
<sup>1</sup> Technip Energies consider all targets to be achieved and completed by the end of the year committed. With the exception, the 40% of Women on the Board of Directors is planned to be achieved and reported on or before the Company's 2024 AGM. <sup>2</sup> France, India, Italy, USA, UAE, Malaysia, Spain, United Kingdom, Netherlands, Colombia Technip Energies – IR Overview 29



ور ESG SCORECARD

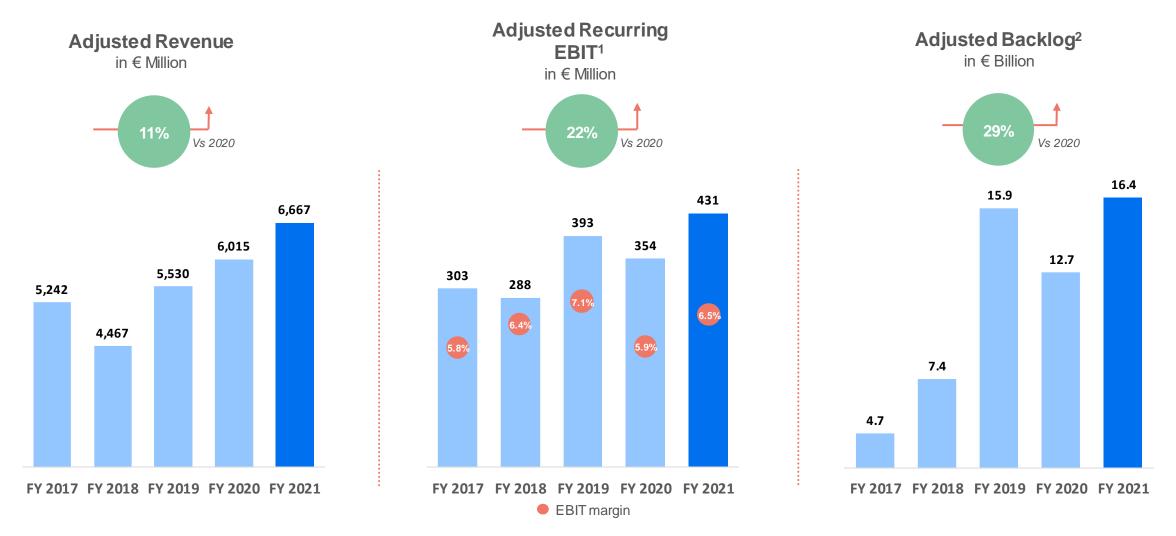


## **Backlog schedule**





## **Financial performance – a long-term perspective**

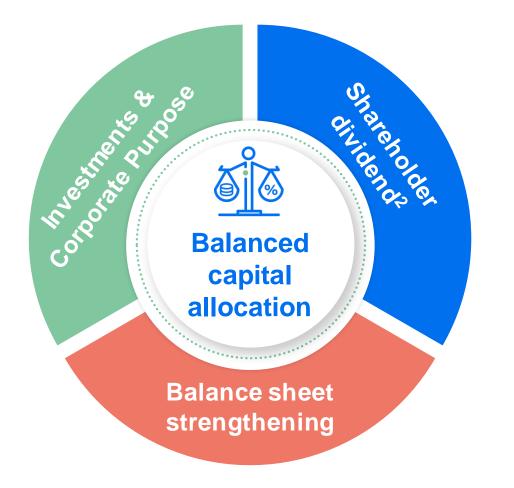




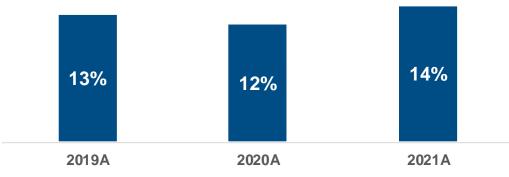
Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of FY 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs. <sup>1</sup> Adjusted recurring EBIT: adjusted profit before net financial expense and income taxes adjusted for items considered as non-recurring. <sup>2</sup> Backlog comprises secured & confirmed orders from customers which will generate future revenues with a high probability.

## **Capital allocation – a flexible framework**

Consistency in financial performance drives high returns on invested capital



#### Sustainable high ROIC<sup>1</sup>



#### **Shareholder Dividend**

Intent to pay a dividend annually that is sustainable with potential for growth over time. 2021: €0.45/sh<sup>2</sup>.

#### Investments

Deploying capital to capture energy transition technologies / opportunities, and associated business models.

#### **Balance Sheet Strengthening**

Allowing utilization of excess cash flow to strengthen balance sheet and reserves.



<sup>1</sup>Return on invested capital calculated as: NOPAT (Net Operating Profit After Tax) / Invested Equity (Equity + Financial Debt excl. IFRS 16 lease). Equity & financial debt based on target opening capital structure for 2019/20 and IFRS adjusted actual figures for 2021. 2019/20/21 NOPAT based on IFRS adjusted actual figures. <sup>2</sup> Cash dividend of €0.45 per outstanding common share for the 2021 financial year. Dividend payment took place on May 20, 2022.

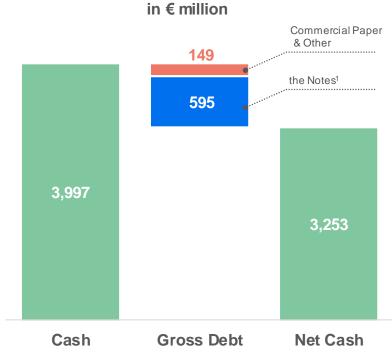
## **Differentiated capital structure**

Liquidity, September 30, 2022

in € million



Robust liquidity position comprising of €4.0 billion of gross • cash plus €670 million available capacity under the RCF; net of €80 million outstanding commercial paper.



Strong net cash position of  $\in$  3.3 billion.

Short-term debt accounts for 20.0% of total.

•

Net cash, September 30, 2022



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## Clean Hydrogen – a rapidly evolving market

Positioning for long-term growth with relevant expertise

## T.EN at forefront of technology integration and scale-up

- **Single-point systems integrator** with standardized digital solutions. **Modular solutions**: leveraging modular expertise in design and integration.
- McPhy: strategic investment & technology agreement; jointly pursuing commercial opportunities.
- Technology agnostic: importance of agility and partnerships as industry evolves.

## First green hydrogen project secured

- EPCC to develop Project Yuri Phase 0 in Australia. Plant to produce up to 640 tpa<sup>1</sup> of green H<sub>2</sub> in order to produce green NH<sub>3</sub>.
- Project includes a **10MW electrolysis plant** and an 18 MW solar photovoltaic (PV) farm with its 8 MW Battery Energy System providing the necessary energy for the electrolysis.

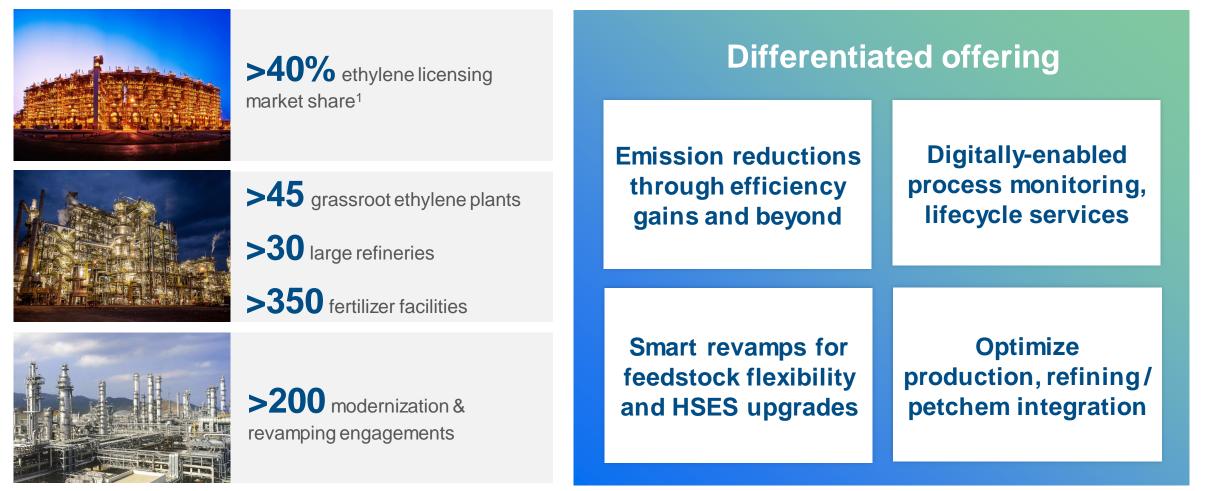
## **>20GW** accessible opportunities globally

- **7x increase** in Green Hydrogen project engagement year-on-year.
- 15+ Green Hydrogen studies completed or ongoing.
- Regional concentration: Europe, India and APAC, supported by policy drive; Longer-term potential in North America, Middle East.



## A diversified and innovative downstream offering

Creating value across the downstream value chain





## **Positioning in growth markets**

Sustainable Chemistry



- Technology integration Intimate understanding of Neste's NEXBTL
- Technology enabling Hummingbird<sup>®</sup> selected by LanzaTech for SAF<sup>1</sup>



## **Bio-chemistry**

- **Technology integration** UPM Biochemicals; Europe's largest biorefinery
- Technology enabling Epicerol<sup>©</sup> selected by Meghmani Finechem



- Technology development IBM and Under Armour JV for PET<sup>2</sup>
- Technology commercialisation Plastic waste-to-olefins with APChemi using Pure.rOil by T.EN<sup>™</sup>.

## Technology driven approach for a better tomorrow



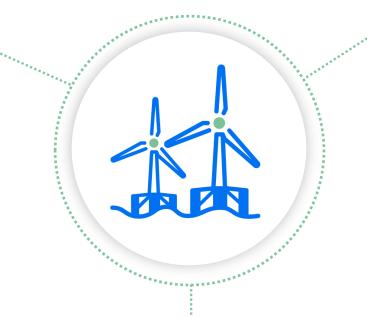
<sup>1</sup> Sustainable Aviation Fuel. <sup>2</sup> Poly ethy lene terephthalate

## **Floating Offshore Wind – our capabilities**

The experience, IP and know-how to be a leading player

## Relevant expertise and technology position

- Global leader in floating solutions No. of naval architects ~50
- Scalable INO 12MW proprietary floater basic design approval received from DNV
- X1 Wind investment innovative & disruptive floater with major operational & environmental benefits



## Digitally-enabled and scalable offering

- Capacity to industrialize and mass fabricate at favourable economics
- State-of-the-art software and simulation tools to optimize full windfarm
- Life-of-field services offering including digital twin

#### Flexible commercial models for a high growth market

- Dedicated BU created; EPCI and Services commercial models
- PMC business securing services work, active pursuit of several other opportunities
- Significant opportunity: ~6GW of capacity to be commissioned by 20301



## **Technip Energies** – IR Overview 38

**Project Management Consultancy (PMC)** 



Display our unique capabilities through advisory and project management consulting

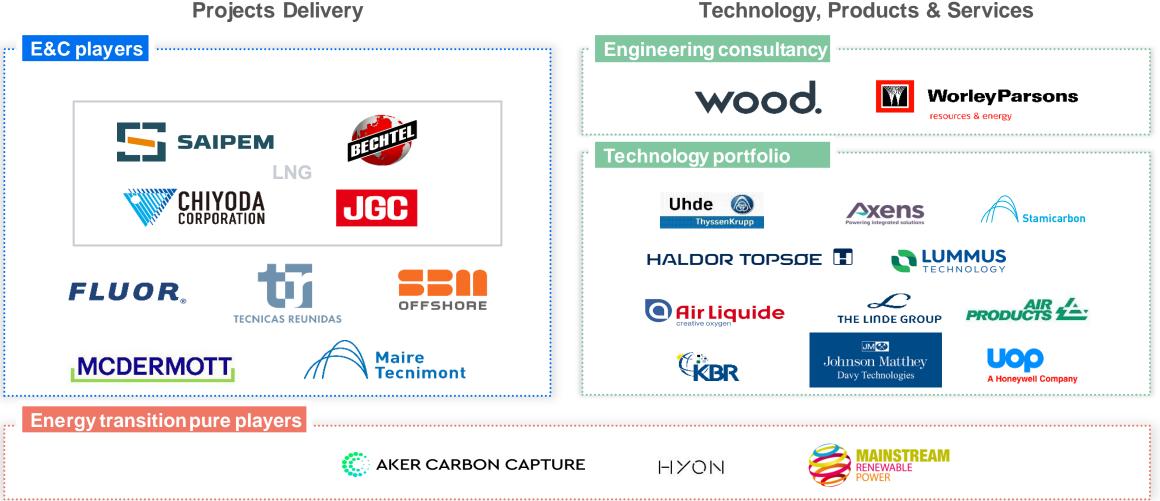
Advisory services



T.EN TECHNIP ENERGIES

## **Peers landscape**

TECHNIP ENERGIES

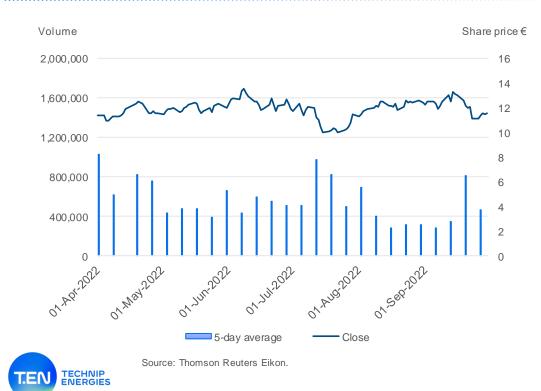




## **Stock information and ADR**

#### Stock

- Listed on Euronext Paris / SBF 120 index
- Ticker code: TE / ISIN code: NL0014559478
- Free float: 142.6 million / Outstanding shares: 179.8 million
- € Market Cap at September 30, 2022: €2.1 billion





Ratio: 1 ADR : 1 ORD

- DR ISIN: US87854Y1091
- Symbol: THNPY
- **CUSIP number:** 87854Y109
- American Depositary Receipt (ADR) Program:
   Sponsored Level I

**ADR** program

- Sponsor of ADR program:
  - J.P. Morgan Chase Bank, N.A.
- For further information:
  - https://www.adr.com/drprofile/87854Y109

## **Technip Energies upcoming investor events**

Opportunities to interact with company management, specialists, and investor relations

20 October	9M 2022 Results
7/8 November	JP Morgan Global Energy Conference, London
15-17 November	Exane BNPP MidCap CEO Conference, Paris
30 November	Fearnley Securities' Renewables & Clean Tech Seminar, Oslo
6/7 December	CIC Market Solutions Forum, Paris
5/6 January	Goldman Sachs Global Energy & Clean Tech Conference, Miami
9/10 January	Oddo BHF Forum, virtual
Late Feb / early March	FY 2022 Results

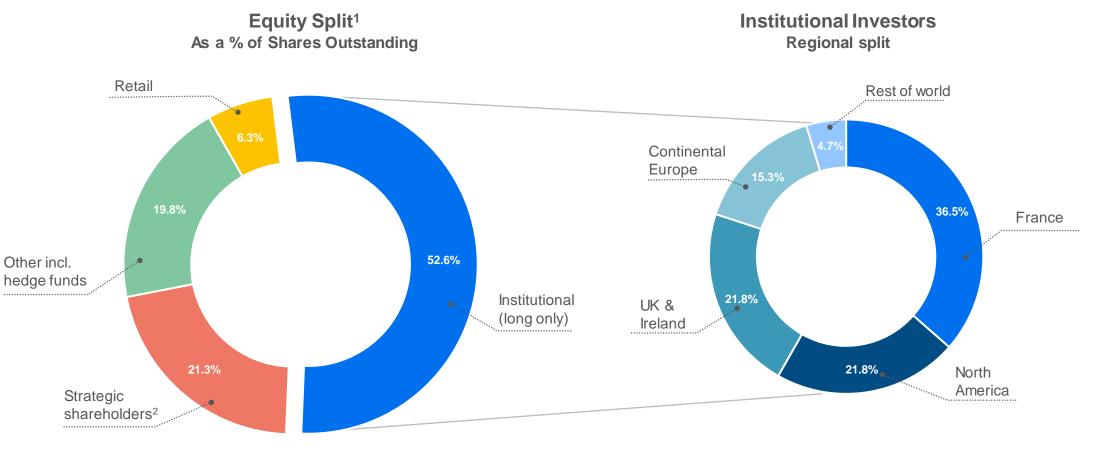
Investor Relations Phillip Lindsay Vice President, Investor Relations Tel: +44 20 7585 5051 phillip.lindsay@technipenergies.com

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## A diversified shareholder structure

## TechnipFMC fully exited position during second quarter



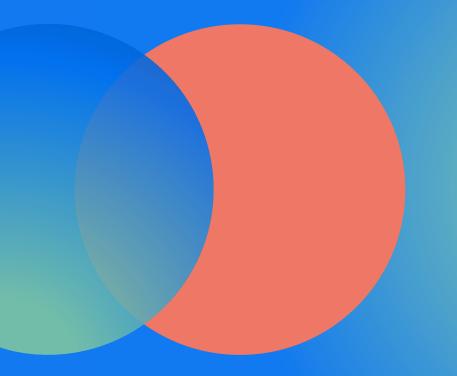
- TechnipFMC stake now zero<sup>3</sup>
- Boosting long-only institutional investor ownership



<sup>1</sup> Source: IHS Markit shareholder analysis as of June 30, 2022.
 <sup>2</sup> Includes stock held by Bpifrance, HAL Investments B.V, IFP Energies Nouvelles.
 <sup>3</sup> In April 2022, TechnipFMC sold the remaining four million Technip Energies shares.

Well-diversified across key geographies





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