

November 2021

# Technip Energies Investor Relations Overview

### **Disclaimer**

# **Forward looking statements**

This document contains "forward-looking statements" as defined in Section 27A of the United States Securities Act of 1933, as amended, and Section 21E of the United States Securities Exchange Act of 1934, as amended. Forward-looking statements usually relate to future events and anticipated revenues, earnings, cash flows or other aspects of Technip Energies' operations or operating results.

Forward-looking statements are often identified by the words "believe", "expect", "anticipate", "plan", "intend", "foresee", "should", "would", "could", "may", "estimate", "outlook", and similar expressions, including the negative thereof. The absence of these words, however, does not mean that the statements are not forward-looking. These forward-looking statements are based on Technip Energies' current expectations, beliefs and assumptions concerning future developments and business conditions and their potential effect on Technip Energies. While Technip Energies believes that these forward-looking statements are reasonable as and when made, there can be no assurance that future developments affecting Technip Energies will be those that Technip Energies anticipates. All of Technip Energies' forward-looking statements involve risks and uncertainties (some of which are significant or beyond Technip Energies' control) and assumptions that could cause actual results to differ materially from Technip Energies' historical experience and Technip Energies' present expectations or projections. Should one or more of these risks or uncertainties materialize, or should underlying assumptions prove incorrect, actual results may vary materially from those set forth in the forward-looking statements. For information regarding known material factors that could cause actual results to differ from projected results, please see Technip Energies' risk factors set forth in Technip Energies' fillings with the U.S. Securities and Exchange Commission, which include amendment no. 4 to Technip Energies' registration statement on Form F1 filed on February 11, 2021.

Forward-looking statements involve inherent risks and uncertainties and speak only as of the date they are made. Technip Energies undertakes no duty to and will not necessarily update any of the forward-looking statements in light of new information or future events, except to the extent required by applicable law.

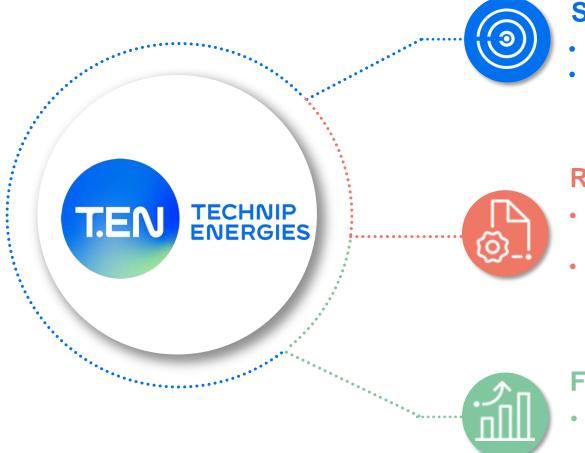


# Technip Energies at a glance



# A leading E&T company for the Energy Transition

### Why invest in Technip Energies



### **Strong positioning**

- Leadership<sup>1</sup> in LNG, H<sub>2</sub> & ethylene
- **Growing** in blue and green H<sub>2</sub>, sustainable chemistry & CO<sub>2</sub> management

### **Relevant capabilities**

- Global **project delivery** partner with local expertise, smart energy engineers and trusted execution
- Extensive and evolving technology portfolio ability to integrate & scale up technologies

### **Financially robust**

- Extensive backlog & pipeline, strong revenue visibility with margin expansion potential
- Asset light with strong balance sheet early cash conversion, high ROIC<sup>2</sup> potential and dividend commitment



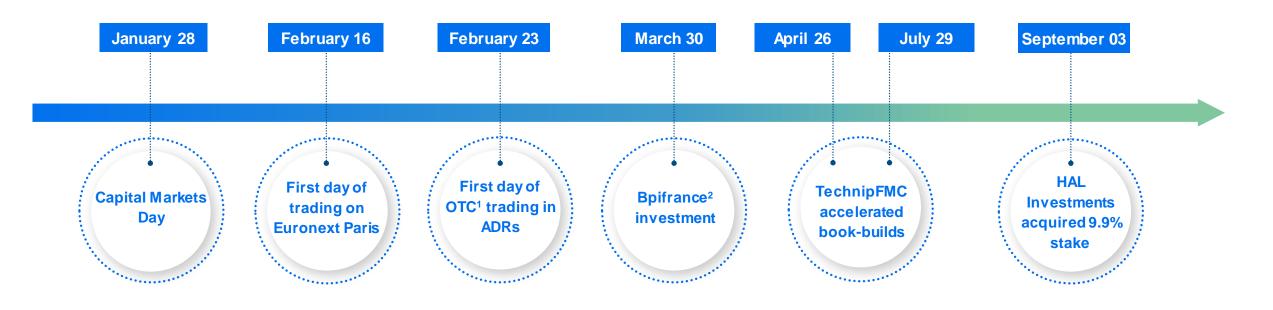
<sup>1</sup>World leader in LNG - based on delivery of over 20% of operating LNG capacity. Percentage is based on operating capacity. delivered by Technip Energies/ total industry operating capacity as of December 2019; source: IHS; Market leader position based on installed base of hydrogen plants; World leader in ethylene - based on the number of ethylene production facilities awarded or technology licences selected since 2010; source IHS.

Technip Energies – IR Overview

<sup>2</sup>Return on invested capital calculated as: NOPAT (Net Operating Profit After Tax) / Invested Equity (Equity + Financial Debt excl. IFRS 16 lease).

# **Forming Technip Energies**

Key transaction highlights



# Accelerated deal closing

Successful stock market listing

TechnipFMC shareholding reduced to 12%



<sup>1</sup>Over-the-counter. <sup>2</sup>Bpifrance acquired additional shares in Technip Energies from TechnipFMC in an amount of \$100 million.

### At a glance

TE Euronext Paris listing ticker ADRs for US investors	Paris Headquarters	The Netherlands		
€6B <sup>1</sup> Revenue	A leading E&T <sup>2</sup> company for the Energy Transition	€16.5B <sup>3</sup> Backlog		
60+ Years of operations	BBB Investment grade rating <sup>4</sup>	~15,000 Employees in 34 countries		



Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of e quity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs. <sup>1</sup> Revenue for 12-months ending December 31, 2020 <sup>2</sup> Engineering & Technology

<sup>3</sup> Backlog comprises secured & confirmed orders from customers which will generate future revenues with a high probability. Backlog at 9M 2021 benefited from a foreign exchange impact of €254.9million. <sup>4</sup> Rating evaluation of S&P Global: BBB rating, stable outlook as of October 21, 2021. Technip Energies – IR Overview 6

# **Our business**

A diversified provider of projects, technologies, products and services



- Engineering and project management expertise
- Technology integration on complex projects
- Diverse commercial strategies, selective model



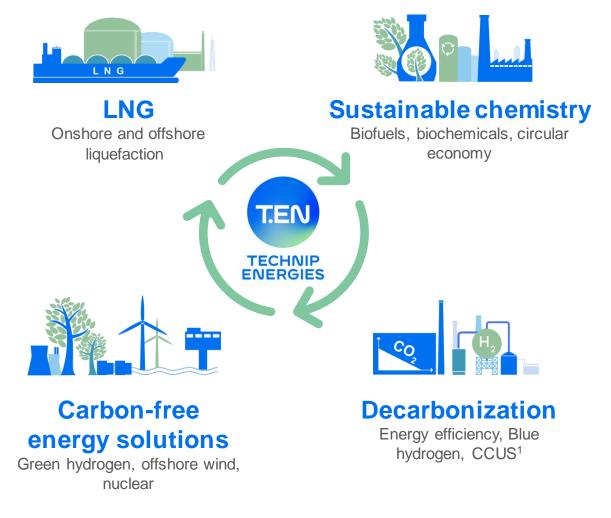
- Process technologies and proprietary products
- Concept, feasibility, FEED, studies and licensing
- Advisory and consultancy enabled by digital



Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of e quity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs. <sup>1</sup>Revenue for 12-months ending December 31, 2020.

# **Energy Transition is our business**

Strong track record in delivering sustainable products and solutions



**Strategic flexibility** – 'architect mindset' meeting customer needs from energy source to end-use.

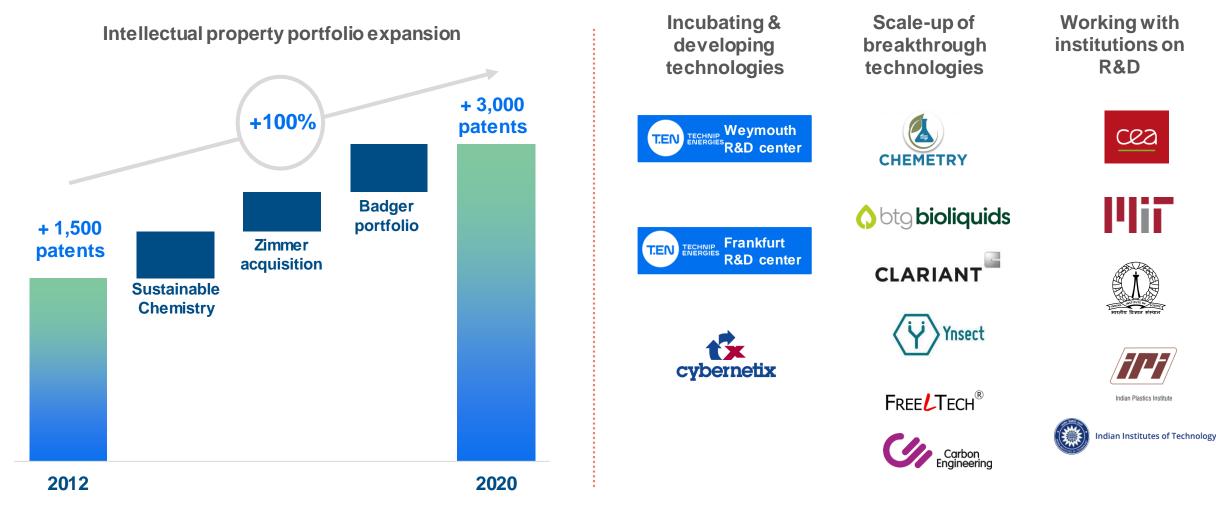
- Feedstock agnostic outstanding energy molecule transformation capabilities.
- Technology-driven integrate complex technologies, including proprietary, to meet project specificities and economic hurdles.

**Exceptional execution** – proven operating model, highly applicable to sustainable energy solutions.



# **Proprietary technology and innovation platforms**

A leading portfolio of process technologies; bringing external / internal energies together





# Our ESG pledge for a sustainable future

### Making a better tomorrow



### **Energy transition is our business**

- **Deliver** low-carbon technologies, solutions and projects
- Establish carbon footprint reduction targets for Scope 1, 2 & 3
- Minimize waste generation and water consumption; expand circularity



### Valuing People is our priority

- **Promote** a culture of fair representation, diversity and inclusion
- **Promote** workplace well-being, with focus on mental and physical health
- Energize and collaborate with the communities where we live and work



### Acting responsibly is our standard

- Accountability at CEO and Board-level; ESG-linked remuneration
- Ensure continuous improvement in HSE across Company
- Embed robust ethics & compliance culture across Company and supply chain

### **ESG** Ambitions

### Today

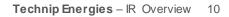
- Code of business conduct, HSE and D&I policies
- Committed to UN Global Compact and UN SDGs

### **First year**

Launch Sustainability Roadmap
Integrate into business strategy

### **Every year**

Annual Sustainability Report and scorecard



# 9M 2021 highlights

# **Double-digit growth despite challenging backdrop**



Adjusted Revenue



Adjusted Recurring EBIT<sup>1</sup>



Adjusted Net profit<sup>2</sup>

### **9M 2021 Financial Highlights**

€**8.4**bn

Adjusted Order Intake

<sup>3</sup>Trailing 12-months.

Book-to-bill, TTM<sup>3</sup>

1.7

**€2.9**bn

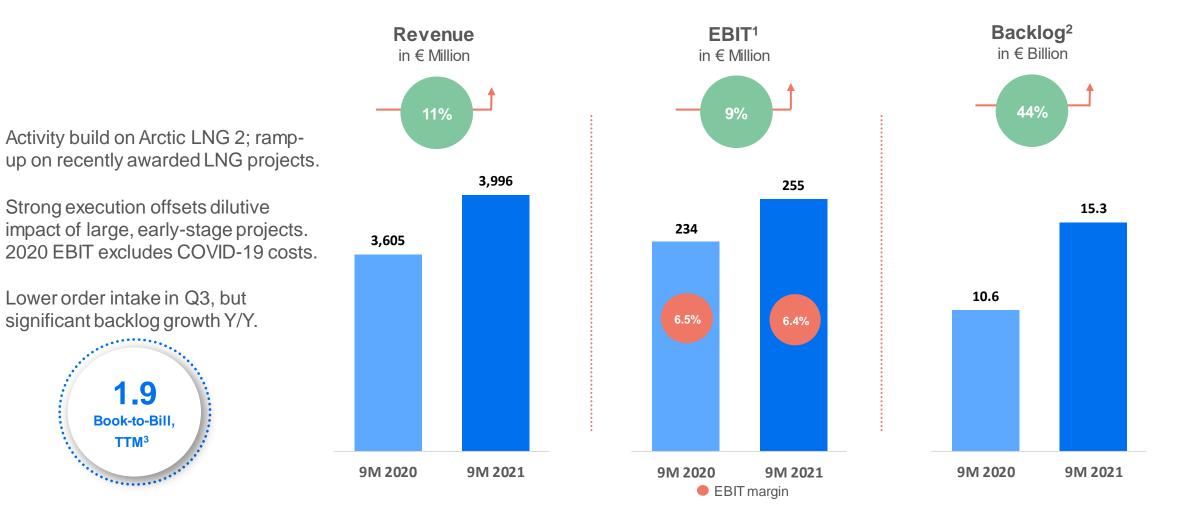
Adjusted Net cash



Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs. <sup>1</sup>Adjusted recurring EBIT: adjusted profit before net financial expense and income taxes adjusted for items considered as non-recurring. <sup>2</sup>Net profit attributable to Technip Energies Group.

# **Projects Delivery**

### Robust project execution drives strong financial performance





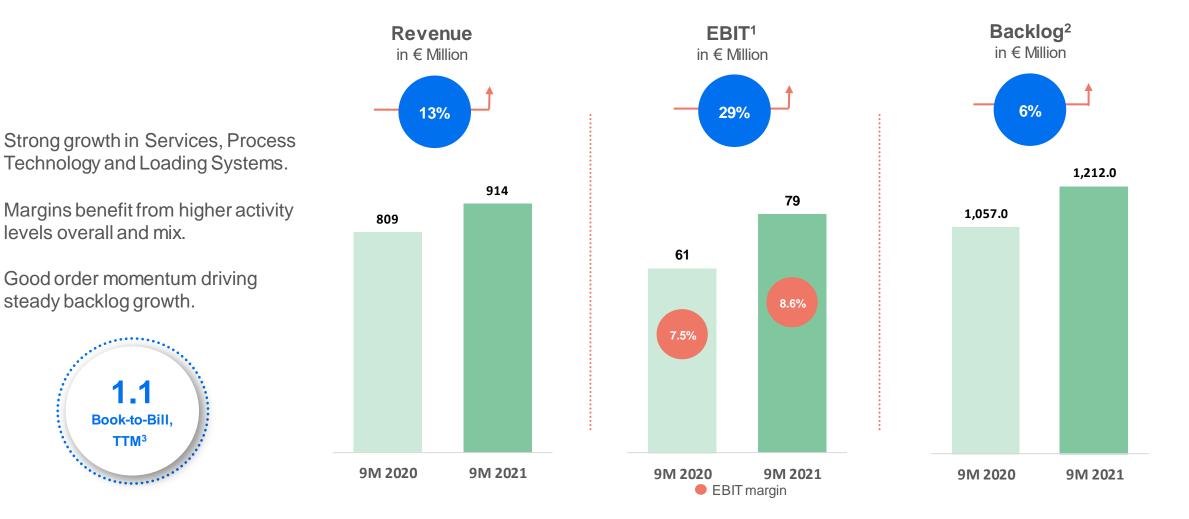
Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs. <sup>1</sup>Adjusted recurring EBIT: adjusted profit before net financial expense and income taxes adjusted for items considered as non-recurring. <sup>2</sup>Backlog comprises secured & continued orders from customers which will concrete future revenues with a bigh probability.

Technip Energies – IR Overview 13

<sup>2</sup> Backlog comprises secured & confirmed orders from customers which will generate future revenues with a high probability. <sup>3</sup> TTM: trailing 12-months.

# **Technology, Products & Services**

### Strong growth and margin expansion





Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs.

<sup>1</sup> Adjusted recurring EBIT: adjusted profit before net financial expense and income taxes adjusted for items considered as non-recurring. <sup>2</sup> Backlog comprises secured & confirmed orders from customers which will generate future revenues with a high probability.

<sup>2</sup> Backlog comprises secured & confirmed orders from customers which will generate future revenues with <sup>3</sup>TTM: trailing 12-months.

# **Other key metrics and balance sheet**

### Strengthening balance sheet picture

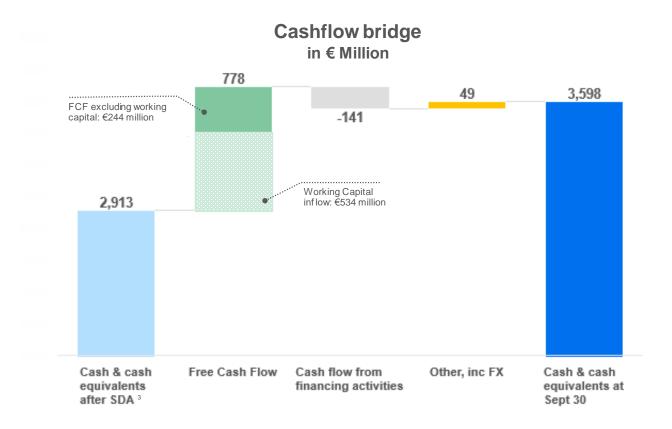
Other	Corporate costs	€26.0 million	Materially lower Y/Y reflecting streamlined corporate structure and fuller segment allocation.		
Income Statement items	Effective tax rate	34.1%	Consistent with FY 2021 guidance.		
	Net financial expense	€18.5 million	Mark-to-market impact of investments in traded securities.		
	Gross debt	€681 million	>87% long-term debt associated to our inaugural bond offering.		
Balance Sheet	Net cash	€2.9 billion	Boosted by strong free cash flow year-to-date.		
	Net contract liability	€3.1 billion	Continued upward trend related to project progress and associated billing.		



Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs.

# **Robust Free Cash Flow strengthens cash position**

- Robust free cash flow<sup>1</sup> YTD; reflects strong operational performance and significant working capital benefit associated with new awards and milestones<sup>2</sup>.
- Cash flow from financing includes €20 million share re-purchase, €58 million of lease principal repayment, and €9m associated with the implementation of the liquidity contract.





Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity af filiates and restates the share related to non-

controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs.

<sup>1</sup> Free cash flow is calculated as cash provided by operating activities of €807.2 million less capital expenditures, net, of €27.7 million.

<sup>2</sup> The variation in net contract liabilities is disclosed in Appendix 2.0: Adjusted Statements of Financial Position.

<sup>3</sup> SDA is the Separation and Distribution Agreement, which relates to certain transactions which were carried out in the execution of the Spin-off of Technip Energies resulting notably in cash transfers between Technip Energies and TechnipFMC as well as some contributions. The net impact on cash & cash equivalents at December 31, 2020, was -€151 million.

# Outlook

# Significant and diversified market opportunity set

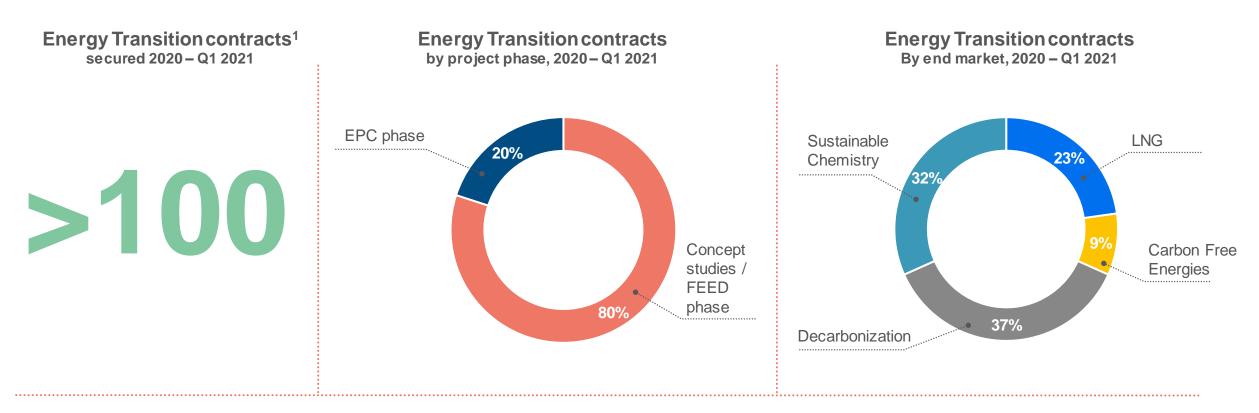
Leveraging capabilities to meet customer needs and energy transition challenges





# **Positioning in Energy Transition**

### Strong engagement in major growth markets



• Strong momentum in Energy Transition contract awards • Majority of prospects remain in concept and study phase

• Notable activity in LNG, bio-fuels, bio-chemistry, hydrogen and CCUS



## Industry-leading solutions for blue hydrogen

BlueH<sup>™</sup> Full suite of deeply-decarbonized solutions for blue hydrogen

# Lowest Levelized Cost of Hydrogen (LCOH)

- Maximum hydrogen yield
- Minimum energy demand (fuel + power)

### Up to 99% reduction in CO<sub>2</sub>

- Compared to traditional hydrogen production
- Highly-efficient carbon avoidance and CCUS<sup>1</sup> techniques

#### **Proprietary Technology**

- Recuperative reforming through TPR  $\mathbb{R}^2$  and EARTH  $\mathbb{R}^3$
- Enhanced SMR<sup>4</sup>
- Achieves complete steam balance & reduced carbon footprint

#### **In-house technical expertise**

- Heat integration & high efficiency
- DeepShift Deep carbon shifting
- Tailored product purification

### **Key geographic basins**

- North Sea
- Russia
- North America
- Middle East

### **Flexible applications**

- Facilitating clean energy carriers
- Decarbonization of LNG, steel, cement, power, chemicals, etc.



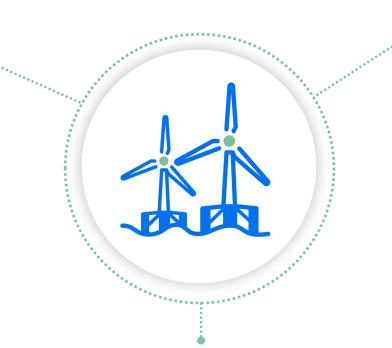
<sup>1</sup> Carbon capture, utilization and storage.
 <sup>2</sup> Technip Parallel Reformer.
 <sup>3</sup> Enhanced Annular Reactor Tubes for Hydrogen.
 <sup>4</sup> Steam Methane Reformer.

# **Floating Offshore Wind – our capabilities**

The experience, IP and know-how to be a leading player

# Relevant expertise and technology position

- Global leader in floating solutions No. of naval architects ~50
- Scalable INO 12MW proprietary floater certification in progress
- Robust Semi Submersible design suitable for harsh environment



# Digitally-enabled and scalable offering

- Capacity to industrialize and mass fabricate at favourable economics
- State-of-the-art software and simulation tools to optimize full windfarm
- Life-of-field services offering including digital twin

#### Flexible commercial models for a high growth market

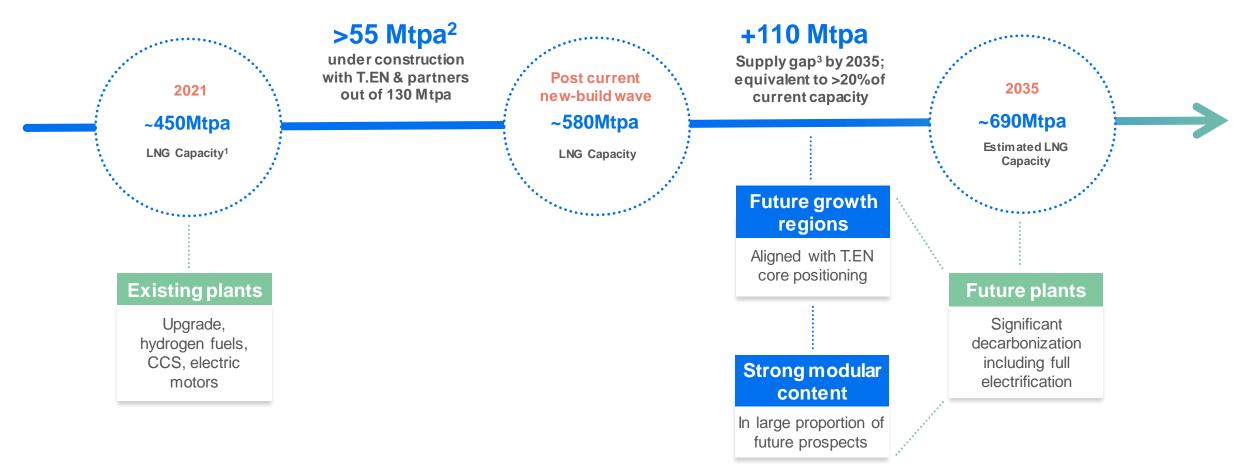
- **Dedicated BU created**; EPCI and Services commercial models
- PMC business securing services work, active pursuit of several other opportunities
- Significant opportunity: ~6GW of capacity to be commissioned by 20301



# Leading position in LNG – a critical transition fuel

### The future is low-carbon LNG

**Global LNG capacity** 





<sup>1</sup> LNG nameplate capacity, excluding 130Mtpa under construction at September 30, 2021.
 <sup>2</sup> IHS Markit liquefaction database as of September 30, 2021.
 <sup>3</sup> Based on Technip Energies estimates derived from reported data and IEA estimates.

# Clean Hydrogen - a rapidly evolving market

Positioning for long-term growth with relevant expertise

### **T.EN** at forefront of technology integration and scale-up

- **Single-point systems integrator** with standardized digital solutions. **Modular solutions:** leveraging modular expertise in design and integration.
- McPhy: strategic investment & technology agreement; jointly pursuing commercial opportunities.
- Technology agnostic: importance of agility and partnerships as industry evolves.

### **First PEM<sup>1</sup> electrolyzer project secured**

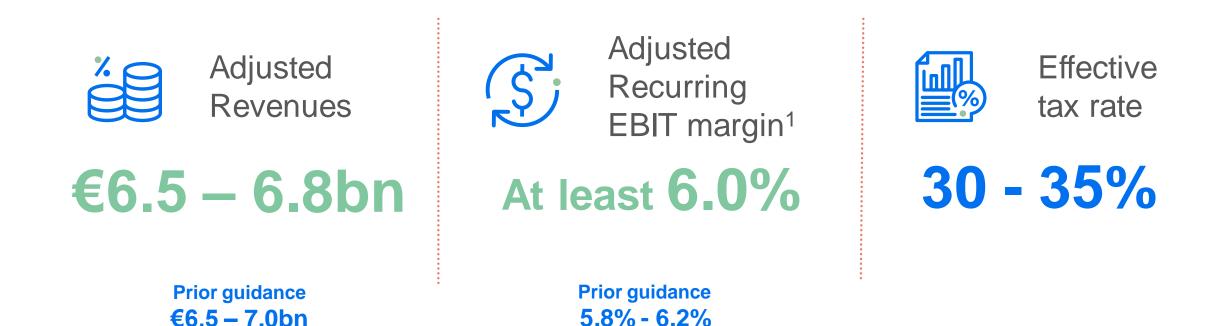
- **EPCC contract** for India's largest PEM based hydrogen project for NTPC.
- **5MW Hydrogen Generation Plant** utilizing PEM electrolysis.
- Potential to convert to a large-scale green hydrogen facility.



>20GW
accessible
opportunities globally

- **7x increase** in Green Hydrogen project engagement year-on-year.
- 15+ Green Hydrogen studies completed or ongoing.
- Regional concentration: Europe, India and APAC, supported by policy drive; Longer-term potential in North America, Middle East.

# FY 2021 Updated guidance

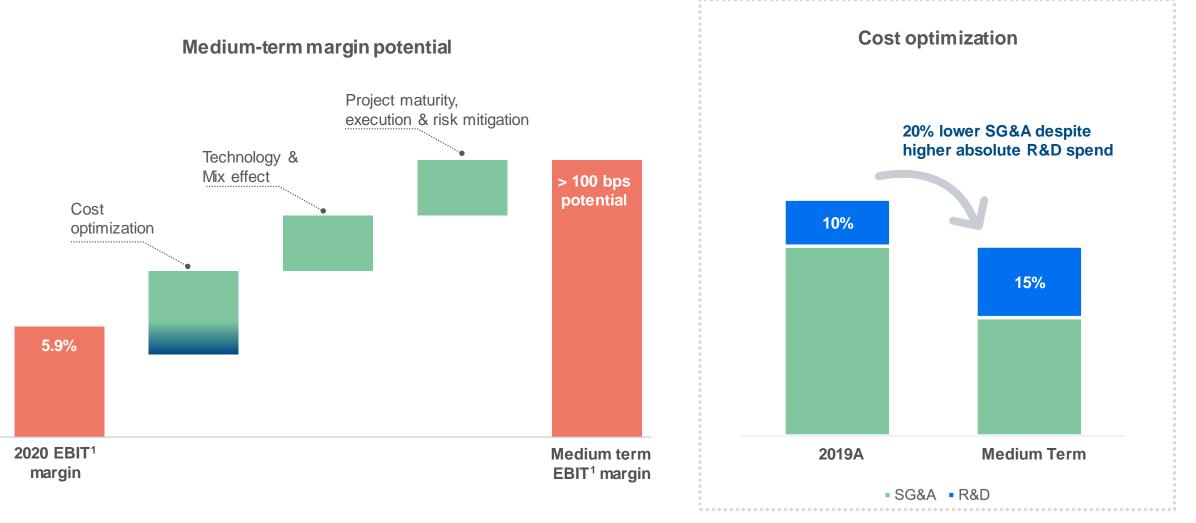




Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs. Additional guidance items include: (1) Yamal net contract liability reduction of €150 – 200 million; and (2) depreciation and amortization expense of approximately €100 million. <sup>1</sup>Adjusted recurring EBIT: adjusted profit before net financial expense and income taxes adjusted for items considered as non-recurring. Guidance is stated excluding one-off costs of €30 million.

# A clear path to increased profitability

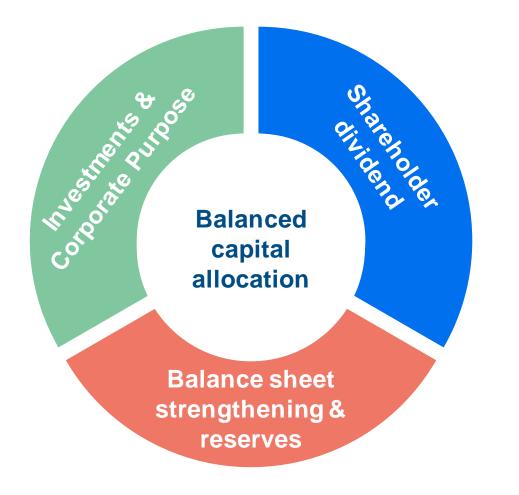
Investment focused on growth while improving margins





# **Capital allocation focused on strong balance sheet**

Consistency in financial performance drives high returns on invested capital



Sustainable high ROIC<sup>1</sup>



#### **Consistent dividend policy**

- Asset light, low capital intensity
- Strong through-cycle free cash flow generation
- Solid balance sheet

Subject to Board approval:

 Target to pay annual dividend in 2022; initially aimed at a minimum of 30% of 2021 Net profit



<sup>1</sup>Return on invested capital calculated as : NOPAT (Net Operating Profit After Tax) / Invested Equity (Equity + Financial Debt excl. IFRS 16 lease). Equity & financial debt based on target opening capital structure. 2019/20 NOPAT based on IFRS adjusted actual figures and 2021 based on implied [min;max] financial guidance.

# Appendix

# **Accountability at CEO and Board-level**

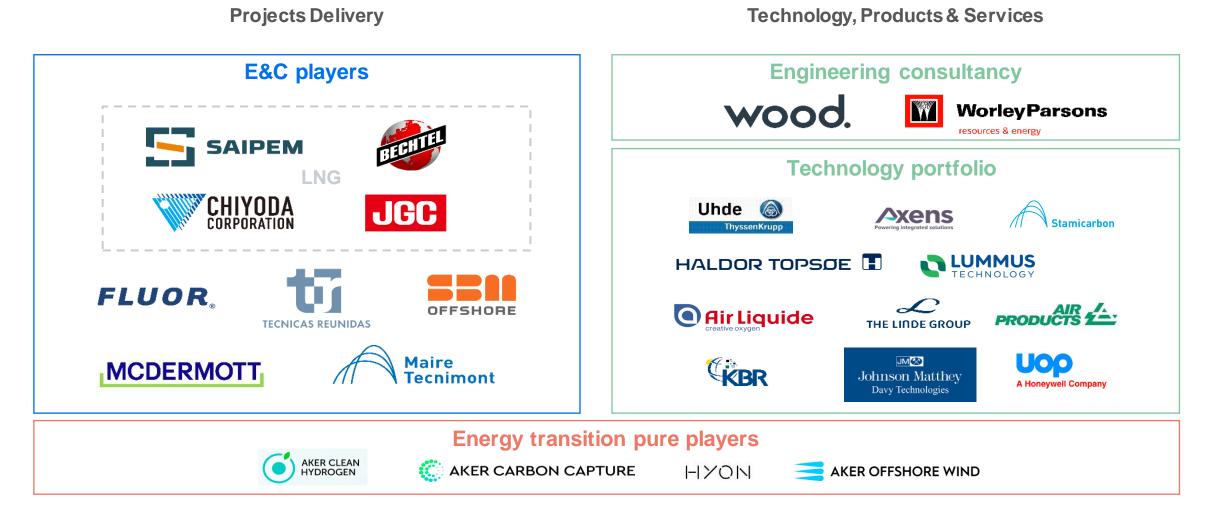
Aligning ESG performance with management compensation



#### Financial and ESG KPIs implemented in H1 2021



### **Peers landscape**





## **Backlog schedule**





# **Disciplined commercial approach**

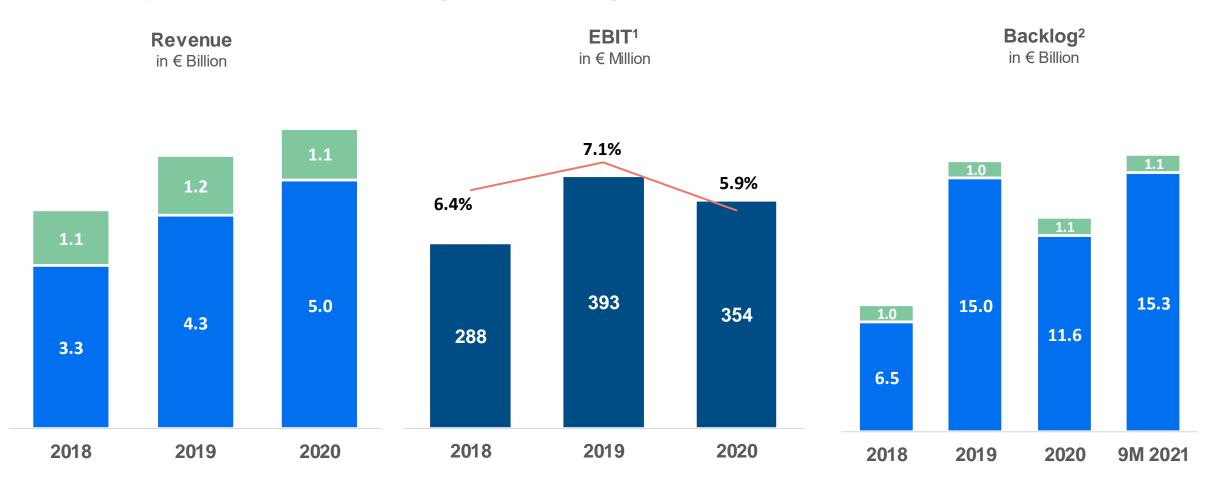
Project selectivity - key to delivering solid operational and financial performance

	Early Engagement <sup>1</sup>	Technologies <sup>2</sup>	Known partners	Known geography	
NOVATEK - ARCTIC LNG 2	<b>~</b>		$\checkmark$	~	
BAPCO - BMP REFINERY	~	~	~	~	
MIDOR - REFINERY EXPANSION	~	~	$\checkmark$	~	
BP - TORTUE FPSO	~		$\checkmark$	~	
LONG SON PETROCHEMICALS	~	~	$\checkmark$	~	Risk
ENI - CORAL FLNG	~	~	$\checkmark$		mitigation
NESTE - SINGAPORE EXPANSION	~	~	$\checkmark$	~	
ANOPC - ASSIUT REFINERY	~	~	$\checkmark$	~	
QATAR PETROLEUM – NFE	~	~	~	~	
ENERGEAN - KARISH FPSO	~	~	$\checkmark$	~	
SEMPRA - ENERGIA COSTA AZUL	~	$\checkmark$	$\checkmark$	~	



## **Delivering industry leading performance**

Selectivity and execution driving robust margins



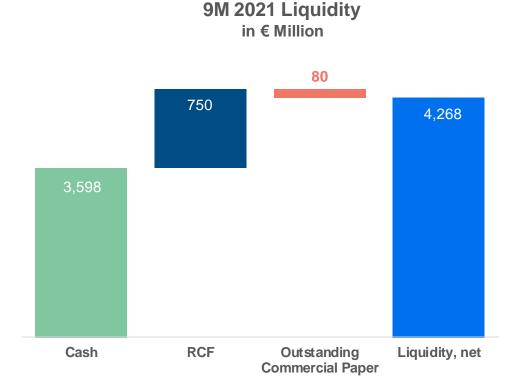
Projects Delivery Technology, Products & Services



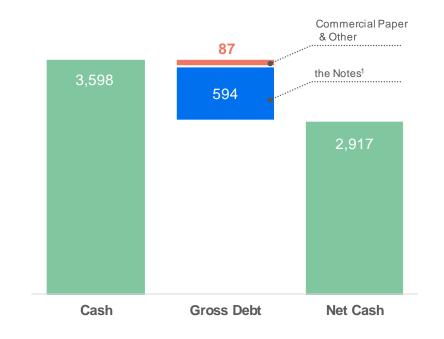
Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs. <sup>1</sup>Adjusted recurring EBIT: adjusted profit before net financial expense and income taxes adjusted for items considered as non-recurring. <sup>2</sup>Backlog comprises secured & confirmed orders from customers which will generate future revenues with a high probability. <sup>3</sup>TTM: trailing 12 months.

Technip Energies – IR Overview 32

## **Differentiated capital structure**



• Robust liquidity position comprising of €3,598 million gross cash plus €670 million available capacity under the RCF; net of €80 million outstanding commercial paper.



9M 2021 Net cash

in € Million

- Strong net cash position of € 2.9 billion.
- Short-term debt accounts for 13% of total.

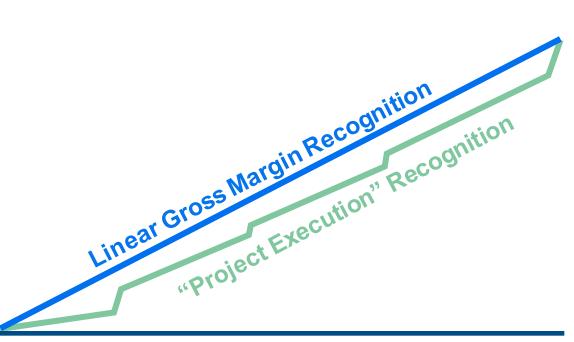


Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity af filiates and restates the share related to noncontrolling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs. <sup>1</sup>1.125% senior unsecured notes due 2028; €594 million reflects the €600 million Notes net of fees and redemption premium.

# **Financial principles – gross margin recognition**

A prudent approach to gross margin recognition

Recognition on a typical project



#### **Key drivers**

- Non-linear margin recognition; conservative recognition in early stages of a project
  - Gross margin recognition subject to:
  - Project specificities
- Milestones and project maturity
- Risk evaluation & mitigation
- Risk assessment model built over 60 years of project execution experience



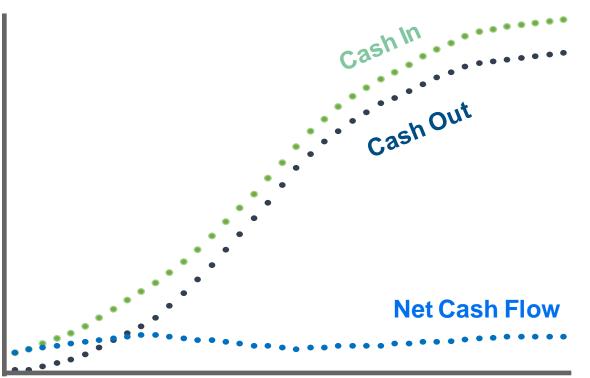
Gross margin recognition

Time

### **Financial principles - project cash flow curve**

Key business objective - a positive cash position through project lifecycle

#### Typical project cash flows



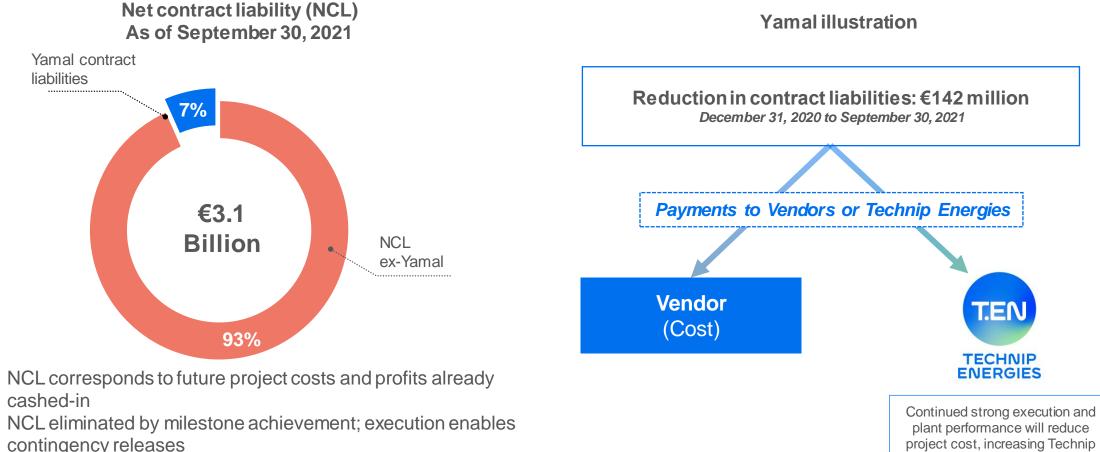
#### Key drivers

- Bidding principle net cash flow positive throughout the project lifecycle
- Project execution with a resolute cash management focus
- Early cash conversion of earnings negative working capital due to advance and milestone payments



# **Cash flow conversion of earnings through NCL**

Net contract liability includes future earnings already cashed-in



Energies profit



٠

Financial information is presented under an adjusted IFRS framework, which records Technip Energies' proportionate share of equity affiliates and restates the share related to non-controlling interests (see Appendix 9.0 of 9M 2021 Results Release), and excludes restructuring expenses, merger and integration costs, and litigation costs.

## **Base - pioneer downstream and gas evolution**

Highly competitive offering to address significant market opportunity



<sup>2</sup>Delivered three out of only four FLNG units ever built. <sup>3</sup>World leader in ethylene - based on the number of ethylene production facilities awarded or technology licences selected since 2010; source IHS.

<sup>1</sup>Provided front-end engineering for the Fischer Tropsch section of more than 60% of Gas to Liquids capacity worldwide.

## An LNG leader and pioneer with 50+ year track record

An onshore & floating LNG leader

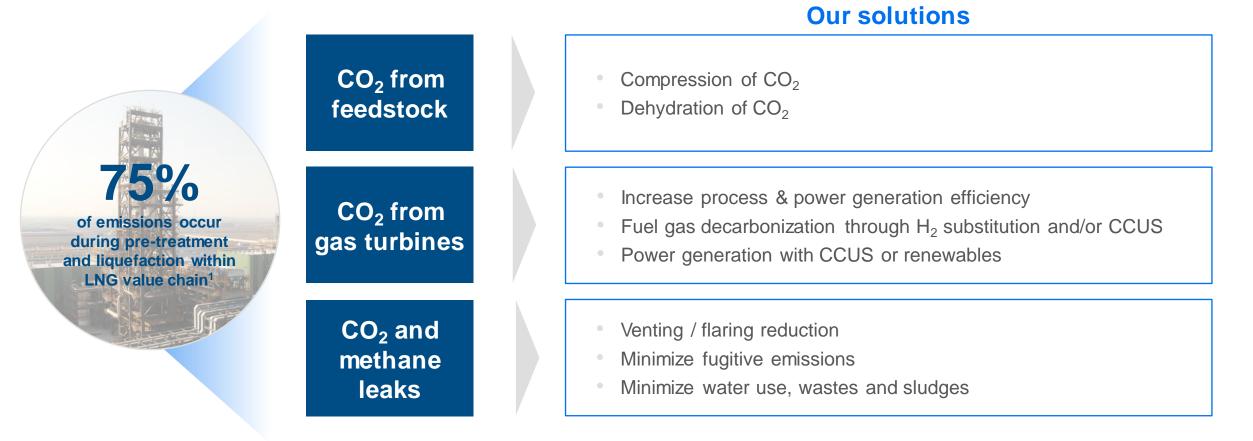
**Pioneering LNG innovations** 





## Low-to-zero carbon LNG

Providing cleaner solutions for brownfield and greenfield LNG projects



#### Unique combination of LNG, hydrogen, renewables and CCUS expertise



## **Extensive offshore expertise and track record**

Bridging customer needs for decarbonized, economical offshore solutions



#### Leader in offshore LNG

- Pioneer and leader in FLNG and near-shore LNG
- Optimizing economics through megamodule<sup>™</sup> concept
- Harsh environment and yard management expertise



Modular approach for new projects and existing infrastructure revamps:

- Gas processing
- Utilities management
- Unmanned options
- Decarbonization enablers



# A diversified and innovative downstream offering

Creating value across the downstream value chain





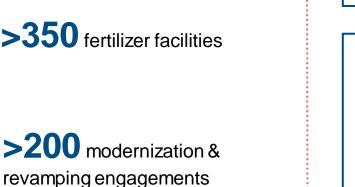
>40% ethylene licensing market share<sup>1</sup>



>30 large refineries

>350 fertilizer facilities





Smart revamps for feedstock flexibility and HSES upgrades

**Emission reductions** 

through efficiency

gains and beyond

**Digitally-enabled** process monitoring, lifecycle services

**Differentiated offering** 

**Optimize production**, refining/petchem integration



## **Growth - accelerate the energy transition**

€5-10B

Annual

addressable

market

Unlocking the energy chains of tomorrow



## T EE P

€5-10B Annual addressable market

- A world leader<sup>1</sup> with >270 plants delivered (>35% of installed base)
- Recognized partner of choice (Air Products, McPhy)





- Key proprietary technologies in biochemicals and biofuels
- Notable alliances such as with Neste, PLAnet



€1-5B

Annual

addressable

market

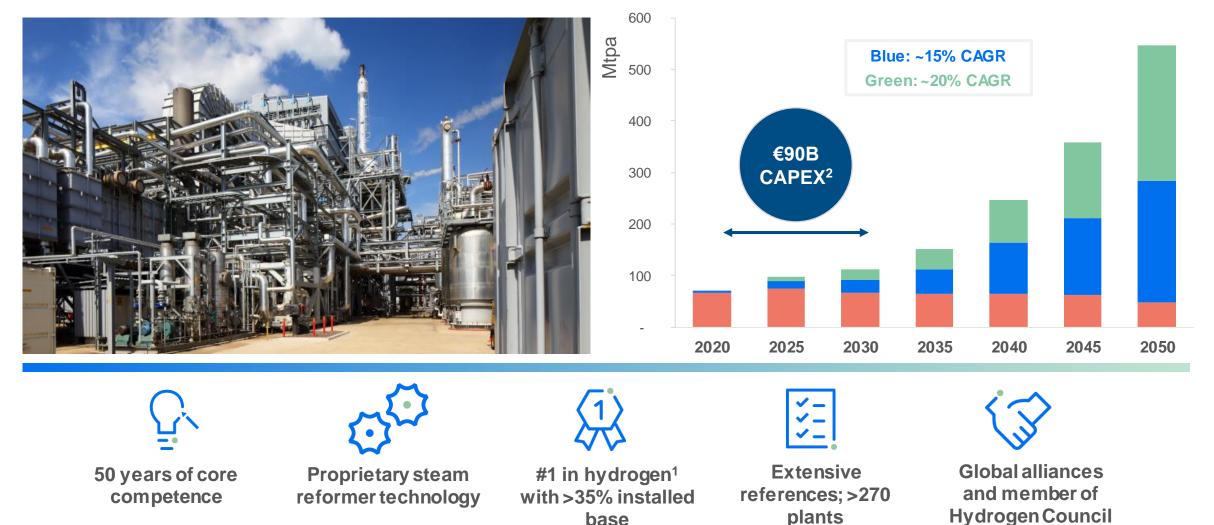
- >50 references for CO<sub>2</sub> removal solutions
- Strategic alliance with
   Shell CANSOLV<sup>®</sup> on
   CO<sub>2</sub> capture



Technology EE Early Engagement, Project Delivery Products and Services. Technip Energies annual addressable market estimates derived from IEA, IHS, Hydrogen Council and Technip Energies estimates. <sup>1</sup>Market leader position based on installed base of hydrogen plants.

## A hydrogen leader ready to tackle new megatrend

From refinery commodity to energy transition enabler





<sup>1</sup>Market leader position based on installed base of hydrogen plants. <sup>2</sup>Global investment in hydrogen production.

Chart source: world hydrogen demand data derived from Hydrogen Council and IEA estimates.

# **Positioning in growth markets**

Sustainable Chemistry



- Technology integration Intimate understanding of Neste's NEXBTL
- Technology enabling Hummingbird<sup>®</sup> selected by LanzaTech for SAF<sup>1</sup>



## **Bio-chemistry**

- **Technology integration** UPM Biochemicals; Europe's largest biorefinery
- Technology enabling Epicerol<sup>©</sup> selected by Meghmani Finechem



- Technology development IBM and Under Armour JV for PET<sup>2</sup>
- Technology commercialisation Synova's plastic waste-to-olefins

# Technology driven approach for a better tomorrow



<sup>1</sup> Sustainable Aviation Fuel. <sup>2</sup> Poly ethy lene terephthalate

# **CO<sub>2</sub> management throughout project lifecycle**

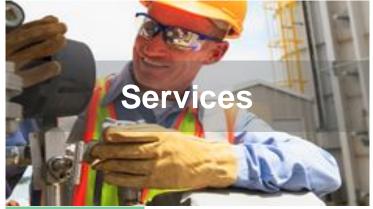
Delivering innovative solutions to fulfill customer low-carbon ambitions

Early engagement	Technology	Digital advisory services	<ul> <li>Gen-CAT<sup>™</sup> – proprietary carbon assessment tool</li> <li>Assessment of direct / indirect emissions throughout entire project lifecycle</li> <li>Enable customers to make carbon-conscious choices</li> </ul>
Delivering carbon reduction strategies		Energy efficiency	<ul> <li>Efficiency increase solutions</li> <li>Increase efficiency of proprietary and alliance technologies and equipment</li> <li>Decarbonize existing assets (e.g. electrification)</li> </ul>
Operations	Project execution	CCUS	<ul> <li>Carbon capture, utilization and storage solutions</li> <li>Develop affordable and scalable capture solutions</li> <li>Enable permanent sequestration and utilization of CO<sub>2</sub></li> </ul>



## **Upside - leverage capabilities to expand opportunity set**

Bring core capabilities to attractive new markets



## 

- €5-10B Annual addressable market
- Advisory & consulting
- Project Management
   Consultancy
- Digital plant performance improvement



Offshore wind

€1-5B

Annual

addressable

market

- Offshore hydrogen
- Offshore CO<sub>2</sub> hub



- Life sciences
- Metals & Nuclear
- Agritech

€5-10B

Annual

addressable

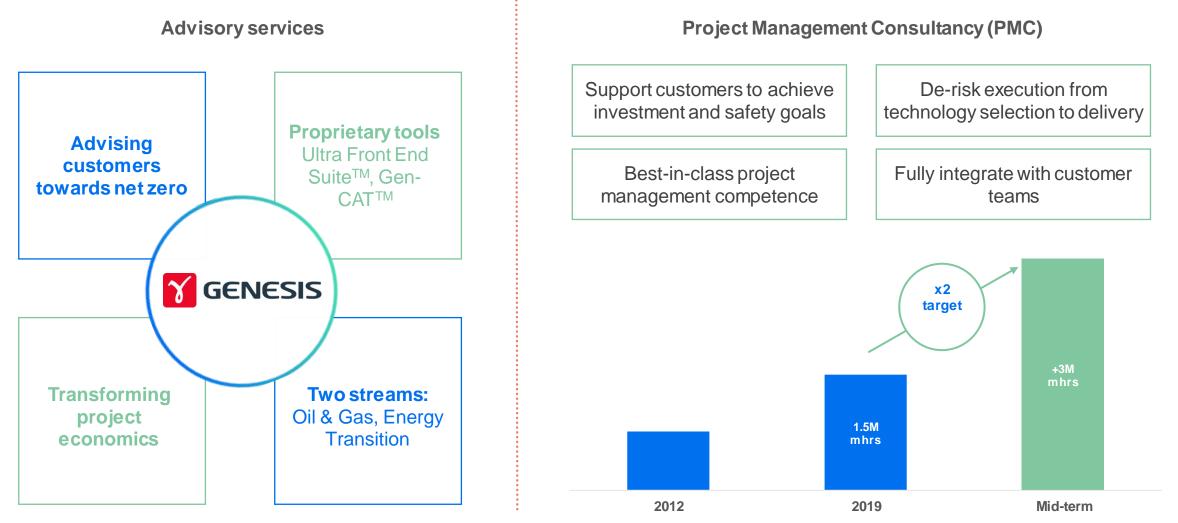
market





## Enhance our high value services to customers

Display our unique capabilities through advisory and project management consulting





## **Stock information and ADR**

#### Stock

#### Listed on Euronext Paris / SBF 120 index

- Ticker code: TE / ISIN code: NL0014559478
- Free float: 124.4 million / Outstanding shares: 179.8 million
- € Market Cap at September 30, 2021: €2.1 billion

Source: Thomson Reuters Eikon



### Exchange: Over-the-Counter

\$ Ratio: 1 ADR : 1 ORD

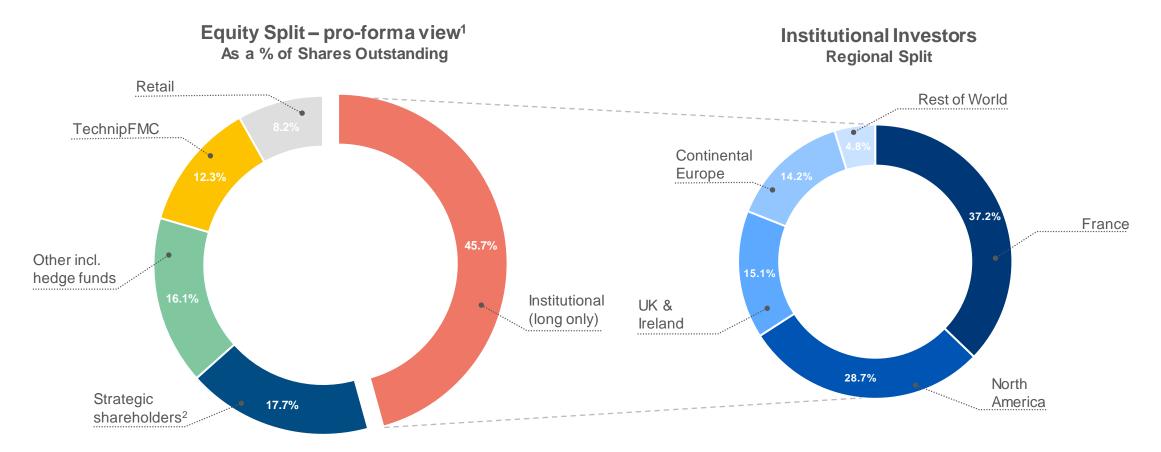
- DR ISIN: US87854Y1091
- Symbol: THNPY
- **CUSIP number:** 87854Y109
- American Depositary Receipt (ADR) Program:
   Sponsored Level I

**ADR** program

- Sponsor of ADR program:
  - J.P. Morgan Chase Bank, N.A.
- For further information:
  - https://www.adr.com/drprofile/87854Y109

## A diversified shareholder structure

Free float increasing; a geographically diverse shareholder base forming



HAL acquired a 9.9% stake in Technip Energies<sup>3</sup>

• Well-diversified across key geographies

• TechnipFMC stake reduced to ~12%<sup>3</sup> from ~50% at spin

T.E.N TECHNIP ENERGIES <sup>1</sup> Source: IHS Markit shareholder analysis as of August 31, 2021. Pro-forma view reflects shareholder structure post completion of HAL Investments B.V's 9.9% acquisition. <sup>2</sup> Includes stock held by Bpifrance, HAL Investments B.V, IFP Energies Nouvelles, and members of the Board.

<sup>3</sup> Transaction closed on October 22, 2021.



